| 1 | | STATE OF NEW HAMPSHIRE | |
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| 2 | | PUBLIC UTILITIES COMMISSION | |
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| 4 | 21 South Fru: Suite 10 | 2 024 - 10:02 a.m. it Street | Day 2 |
| 5 | Concord, NH | | |
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| 8 | RE: | DE 23-039 Liberty utilities (granite state | |
| 9 | | ELECTRIC) CORP. d/b/a LIBERTY UT | |
| 10 | | Request for Change in Distribution (Hearing regarding Motion to Dist | |
| 11 | | | |
| 12 13 | PRESENT: | Chairman Daniel C. Goldner, Press Commissioner Pradip K. Chattopadh Commissioner Carleton B. Simpson | |
| 13 14 | | Alexander Speidel, Esq./PUC Legal | l Addison |
| 14 15 | | | I AUVISOI |
| 15 16 | | Doreen Borden, Clerk | |
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1 INDEX 2 PAGE NO. 3 WITNESS PANEL: ELIZABETH E. NIXON JACQUELINE M. TROTTIER 4 JAY E. DUDLEY KAREN J. MORAN 5 (added at Page 84) AMANDA O. NOONAN 6 Direct examination by Mr. Dexter 9, 84 45 Cross-examination by Mr. Kreis 53, 85 7 Cross-examination by Ms. Ralston 103 Interrogatories by Cmsr. Simpson Interrogatories by Cmsr. Chattopadhyay 8 114 126 Interrogatories by Chairman Goldner 9 Redirect examination by Mr. Dexter 137 10 WITNESS PANEL: LUISA READ 11 ERIN O'BRIEN PETER DAWES 12 Direct examination by Ms. Ralston 142 13 Cross-examination by Mr. Dexter 169 Cross-examination by Mr. Kreis 213 14 Interrogatories by Cmsr. Simpson 229 Interrogatories by Cmsr. Chattopadhyay 253 15 Interrogatories by Chairman Goldner 262 Redirect examination by Ms. Ralston 275 16 CLOSING ARGUMENTS BY: 17 Ms. Ralston 281 18 Mr. Kreis 287 Mr. Dexter 296 19 QUESTION BY CHAIRMAN GOLDNER 291 20 (To DOE regarding who carries the burden in the Motion to Dismiss) 21 RESPONSES TO CHAIRMAN GOLDNER'S QUESTION BY: 22 292 Mr. Dexter 293, 295 23 Ms. Ralston Mr. Kreis 294 24

EXHIBITS EXHIBIT NO. DESCRIPTION PAGE NO. Liberty Utilities Updated premarked Revenue Requirement Schedule Liberty SAP Conversion premarked Overview New Hampshire Department of premarked Energy Motion to Dismiss, including Attachments 1-15 **RESERVED** (For a "clean" copy of the FERC Form 1 referenced and filed in this docket)

1 PROCEEDING 2 CHAIRMAN GOLDNER: Okay. Good morning. I'm Chairman Goldner. I'm here with Commissioner 3 4 Simpson and Commissioner Chattopadhyay. 5 This is the continued hearing for the 6 Department of Energy's Motion to Dismiss the 7 Company's Rate Case Petition, as scheduled by the 8 Commission's procedural order issued on 9 January 8th, 2024. 10 We take note of the Joint Exhibit and 11 Witness List filed by the Company on 12 January 16th. It proposes two four-person 13 witness panels, one for the Company and one for the Department of Energy. It is our presumption 14 15 that, despite the DOE witnesses being listed 16 second, the DOE panel would, in fact, go first, 17 as the DOE is the moving party for this Motion to 18 Dismiss. 19 If there's any objection to this 20 approach, or to the Hearing Exhibits 6, 7, and 8, 21 we ask that these objections be raised when the parties make their appearances. 2.2 23 We'll now proceed with appearances, 24 beginning with the Department of Energy, the

1 moving party. 2 MR. DEXTER: Good morning, Mr. 3 Chairman, Commissioners. Paul Dexter, appearing on behalf of the Department of Energy. I'm 4 5 joined today by Co-Counsel Matthew Young and 6 Alexandra Ladwig. 7 We have no objection to our witnesses 8 taking the stand first, and we have no objection to the exhibits that were proposed by Liberty. 9 10 CHAIRMAN GOLDNER: Thank you, Attorney 11 Dexter. The Office of the Consumer Advocate? 12 13 MR. KREIS: Good morning, Mr. Chairman, 14 Commissioners. I'm Donald Kreis, the Consumer 15 Advocate. With me today is our Staff Attorney, 16 Michael Crouse. 17 CHAIRMAN GOLDNER: Very good. 18 The Trustees of Dartmouth College? 19 MR. GETZ: Good morning, Mr. Chairman 20 and Commissioners. I'm Tom Getz, from the law 21 firm McLane Middleton, on behalf of Dartmouth 2.2 College. 23 And Dartmouth College takes no position 24 on the procedural approach this morning.

1 CHAIRMAN GOLDNER: Would the -- would 2 the College like to reserve the right to question 3 witnesses? Or, will you be a bystander today? 4 MR. GETZ: I expect to be a bystander. 5 But, if something pops up, I may weigh in. 6 CHAIRMAN GOLDNER: Very good. Very 7 good. Are there any other parties, outside the 8 Company, here today? 9 [No indication given.] 10 CHAIRMAN GOLDNER: Okay. Seeing none. We'll move to Liberty? 11 Good morning. On behalf 12 MS. RALSTON: 13 of the Company, Jessica Ralston, from the law 14 firm Keegan Werlin, and joined by Michael 15Sheehan, in-house counsel for the Company. 16 The Company has no objection to the 17 exhibit identified by the Department of Energy. 18 I did want to note one issue regarding 19 witnesses. Lauren Preston is on the Witness List 20 for the Company. Ms. Preston is experiencing a 21 family emergency this morning. We currently 2.2 don't know for sure if she'll be able to join us. 23 As you noted, the Department will go 24 first. So, I expect we can provide you an update

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7

1 before we get to the Company's panel. But I just 2 wanted to mention that now. 3 CHAIRMAN GOLDNER: And, if Ms. Preston 4 is not able to join, does the Company have a 5 substitute witness? 6 MS. RALSTON: We don't have a 7 substitute witness. Ms. Preston's area of 8 expertise is, you know, largely related to customer issues, and I don't know how central 9 10 they will be to today's discussion. So, we could 11 take a record request, if necessary. But our 12 hope is that she will be able to join us at some 13 point today, it just may not be until this 14 afternoon. 15 CHAIRMAN GOLDNER: Okay. Very good. 16 Okay. Are there any other preliminary 17 matters, before we start with the DOE witness 18 panel? 19 MR. DEXTER: None from the Department. 20 CHAIRMAN GOLDNER: Okay. Seeing none. 21 We'll invite the DOE witness panel to take the 2.2 stand, and for Mr. Patnaude to swear in the 23 witnesses. 24 (Whereupon ELIZABETH E. NIXON,

| 1 | JACQUELINE M. TROTTIER, JAY E. DUDLEY, |
|----|---------------------------------------------------|
| 2 | and KAREN J. MORAN were duly sworn by |
| 3 | the Court Reporter.) |
| 4 | CHAIRMAN GOLDNER: And we can begin |
| 5 | with direct, and Attorney Dexter and the |
| 6 | Department of Energy. |
| 7 | MR. DEXTER: Thank you, Mr. Chairman. |
| 8 | I have a couple of introductory |
| 9 | questions I'd like to ask the panel of witnesses. |
| 10 | I'll ask the questions, and I'll ask each of you |
| 11 | to answer in the order that you're seated, |
| 12 | starting with Ms. Nixon. |
| 13 | ELIZABETH E. NIXON, SWORN |
| 14 | JACQUELINE M. TROTTIER, SWORN |
| 15 | JAY E. DUDLEY, SWORN |
| 16 | KAREN J. MORAN, SWORN |
| 17 | DIRECT EXAMINATION |
| 18 | BY MR. DEXTER: |
| 19 | Q Could you please identify yourself by stating |
| 20 | your name and position with the Department of |
| 21 | Energy please? |
| 22 | A (Nixon) My name is Elizabeth Nixon. And I'm the |
| 23 | Electric Director. |
| 24 | A (Trottier) My name is Jacqueline Trottier. And |
| I | |

| 1 | | I'm a Utility Analyst in the Electric Division. |
|----|---|-------------------------------------------------|
| 2 | A | (Dudley) Jay Dudley, Utilities Analyst for the |
| 3 | | Electric Division, Department of Energy. |
| 4 | A | (Moran) Karen Moran, Director of the Audit |
| 5 | | Division, Department of Energy. |
| 6 | Q | So, the Department of Energy filed testimony in |
| 7 | | this case on December 13th, 2023. Did each of |
| 8 | | you include testimony in that filing on |
| 9 | | December 13th? |
| 10 | A | (Nixon) I did. |
| 11 | A | (Trottier) I did. |
| 12 | A | (Dudley) Yes, I did. |
| 13 | A | (Moran) No, I did not. |
| 14 | Q | And did that testimony contain a description of |
| 15 | | your educational and professional experience? |
| 16 | A | (Nixon) Yes. |
| 17 | A | (Trottier) Yes. |
| 18 | A | (Dudley) Yes, it did. |
| 19 | Q | And, Ms. Moran, you answered "no" to that |
| 20 | | question. So, I'd like at this time for you to |
| 21 | | provide a brief description of your educational |
| 22 | | and work experience, as it's relevant to this |
| 23 | | rate case and the Motion to Dismiss that's been |
| 24 | | filed by the Department? |
| | | |

| 1 | A | (Moran) I have a Bachelor of Arts from Stonehill |
|----|---|---------------------------------------------------|
| 2 | | College; a Master's degree in Business |
| 3 | | Administration from Franklin Pierce University; I |
| 4 | | have a graduate-level Certificate in Human |
| 5 | | Resource Management from Plymouth State |
| 6 | | University. |
| 7 | | I started my audit career in 1987. I |
| 8 | | joined the PUC Audit Staff in 1999. I was |
| 9 | | promoted to Chief Auditor in 2012. I am a |
| 10 | | Certified Bank Auditor, Certified Financial |
| 11 | | Services Auditor. And I've attended the NARUC |
| 12 | | Staff Subcommittee on Economy and Finance |
| 13 | | seminars since I began here in 1980 or '90 |
| 14 | | sorry, 1999. And I'm also on the Board of the |
| 15 | | Staff Subcommittee. |
| 16 | Q | And, if you started with the former Commission, |
| 17 | | now the DOE, in 1999, I'm calculating about 25 |
| 18 | | years at the agency. Has your work at the agency |
| 19 | | been virtually exclusively dedicated to |
| 20 | | performing audits of the utilities regulated by |
| 21 | | the agency? |
| 22 | A | (Moran) Yes. |
| 23 | Q | Thank you. So, I'd like to ask some more |
| 24 | | specific questions relevant to this case, and, in |
| | - | |

| 1 | | |
|----|---|---------------------------------------------------|
| 1 | | particular, relevant to the Motion to Dismiss |
| 2 | | that was filed in this case. |
| 3 | | First of all, let me ask the panel, |
| 4 | | have each of you reviewed the Motion to Dismiss |
| 5 | | the rate case that we filed on December 13th? |
| 6 | A | (Nixon) Yes. |
| 7 | A | (Trottier) Yes. |
| 8 | A | (Dudley) Yes, I have. |
| 9 | A | (Moran) Yes. |
| 10 | Q | Thank you. And turning specifically to Ms. |
| 11 | | Moran, I'd like to draw your attention to what's |
| 12 | | been marked in this case as "Exhibit 8". And |
| 13 | | Exhibit 8 in this case are the fifteen |
| 14 | | attachments that were included with the Motion to |
| 15 | | Dismiss filed December 13th. And they have all |
| 16 | | been bound together as "Exhibit 8". And Exhibit |
| 17 | | 8, Bates 001, is entitled "Audit Report". |
| 18 | | Ms. Moran, was this Audit Report |
| 19 | | prepared by you or under your supervision? |
| 20 | A | (Moran) Yes. |
| 21 | Q | And it was issued October 25th, 2023, is that |
| 22 | | correct? |
| 23 | A | (Moran) That's correct. |
| 24 | Q | Is the information contained in the Audit Report |
| | | |

| 1 | | accurate to the best of your knowledge and |
|----|---|---------------------------------------------------|
| 2 | | belief? |
| 3 | A | (Moran) Yes. |
| 4 | Q | And do you stand by the facts and the findings in |
| 5 | | that report as accurate? |
| 6 | A | (Moran) Yes. |
| 7 | Q | Ms. Moran, over what time was the audit |
| 8 | | performed? |
| 9 | A | (Moran) Our audit began in May of this year |
| 10 | | or, 2023. With a draft issued to the Company on |
| 11 | | October 12th or, sorry, on October 9th. We |
| 12 | | met with the Company on October 12th. Issued a |
| 13 | | revised draft, to which they responded. And we |
| 14 | | issued the Final Report on October 25th. |
| 15 | Q | And have you, or the Audit Division that reports |
| 16 | | to you, performed any subsequent audit work on |
| 17 | | this Liberty rate case, in terms of updating the |
| 18 | | Audit Report or the findings? |
| 19 | A | (Moran) No. |
| 20 | Q | Okay. I'd like to turn specifically to the |
| 21 | | Motion to Dismiss that we filed in this case, |
| 22 | | also on December 13th. And I'd like to draw your |
| 23 | | attention in particular to Paragraphs 15 through |
| 24 | | 28, and also Paragraph 30. So, that basically |

| 1 | | starts on Page 6 of the Motion, and takes us |
|----|---|---------------------------------------------------|
| 2 | | through till about Page 13. |
| 3 | | Would you agree that those paragraphs |
| 4 | | in the Motion to Dismiss draw heavily from the |
| 5 | | findings that were laid out in the Audit Report? |
| 6 | A | (Moran) Yes. |
| 7 | Q | And do you agree with the statements that were |
| 8 | | made in those paragraphs in the Motion to Dismiss |
| 9 | | concerning the Audit Report? |
| 10 | A | (Moran) Yes. |
| 11 | Q | Do they accurate does the Motion accurately |
| 12 | | capture this basic findings of the Audit Report? |
| 13 | A | (Moran) Yes. |
| 14 | Q | Would you agree that the Motion contained a few |
| 15 | | examples of issues that you identified in the |
| 16 | | Audit Report, but that the Audit Report itself |
| 17 | | was much more expansive, and had other issues |
| 18 | | that were brought up that weren't specifically |
| 19 | | mentioned in the Motion? |
| 20 | А | (Moran) Yes. That's correct. |
| 21 | Q | Okay. I'd like to talk a little bit further |
| 22 | | about two specific paragraphs in the Motion. One |
| 23 | | is Paragraph 27. Paragraph 27 talks about the |
| 24 | | utility's payroll, is that correct? |

1 А (Moran) Correct. 2 Q And it goes on to say that the -- in summarizing 3 the Audit Report, that the Audit Department was 4 not able to determine that the payroll that was 5 recorded by the Company, you weren't able to 6 verify which accounts that payroll "ended up in", 7 if that's the right term. Is that a fair 8 assessment of that? (Moran) Yes. That's correct. 9 А 10 Q Could you explain a little bit further about what 11 happened with respect to your analysis of the 12 utility payroll, and how it was you weren't able to trace it to the various accounts? 13 14 (Moran) One of my auditors was on-site with the А 15 Payroll Department, reviewing the actual payroll 16 detail, and requested to which specific general 17 ledger accounts the payroll data posted, and she 18 was unable to learn that. 19 Okay. Could you just move a little bit closer to Q 20 the microphone? I'm just having a little hard 21 time hearing you. 22 А (Moran) Sorry. 23 Q No, that's better. 24 А (Moran) The auditor who did the work was on-site

| 1 | | doing that work. So, she reviewed all of the |
|----|---|---------------------------------------------------|
| 2 | | confidential payroll information, and tried to do |
| 3 | | a follow-up to ensure that the payroll dollars |
| 4 | | were posted to specific general ledger accounts. |
| 5 | | And the person with whom she was working couldn't |
| 6 | | tell her to what accounts those were posted. |
| 7 | Q | And do you know what the reason was, why the |
| 8 | | Company couldn't provide that information? |
| 9 | A | (Moran) Generally, from what I understand, a |
| 10 | | prior report that existed under Cogsdale and |
| 11 | | Great Plains hadn't been converted yet to some |
| 12 | | sort of similar report in SAP. So, the Payroll |
| 13 | | people were unable to tell her to what accounts |
| 14 | | they were posted. |
| 15 | Q | And this report that you're talking about, this |
| 16 | | is something that had been available in past |
| 17 | | audits that you've done for Liberty? |
| 18 | A | (Moran) Correct. |
| 19 | Q | And it just wasn't wasn't able to be provided |
| 20 | | in this case, is that right? |
| 21 | A | (Moran) Correct. But we understand that it could |
| 22 | | be a different kind of report in SAP. And it |
| 23 | | just wasn't available at that time. |
| 24 | Q | Okay. Well, similarly, I'd like you to turn to |
| | | |

| 1 | | Paragraph 30 in the Motion to Dismiss. This |
|----|---|---------------------------------------------------|
| 2 | | paragraph talks about Corporate allocations from |
| 3 | | Liberty's parent company or upstream Corporate |
| 4 | | affiliates. And the conclusion in the Motion |
| 5 | | says that "it remains unknown how much of |
| 6 | | Liberty's Corporate allocated charges are |
| 7 | | included in the Company's revenue requirement and |
| 8 | | whether those charges are appropriate for |
| 9 | | recovery in Liberty's rates." |
| 10 | | Could you give a little background as |
| 11 | | to what led me, who wrote the Motion, and to |
| 12 | | bring that out in the Motion to Dismiss, and how |
| 13 | | it is that the Department came to that |
| 14 | | conclusion? |
| 15 | A | (Moran) Well, in a similar vein, we look at |
| 16 | | background data in an attempt to verify the |
| 17 | | details within that data to the respective |
| 18 | | general ledger accounts, which may or may not be |
| 19 | | part of the revenue requirement. And we were |
| 20 | | unable to do that. |
| 21 | Q | And, again, do you know why you were unable to do |
| 22 | | that? Was there similarly, was there a report |
| 23 | | that had been provided in the past that was no |
| 24 | | longer available or |
| | | |

| 1 | A | (Moran) I'm assuming there was a report that had |
|----|---|--------------------------------------------------|
| 2 | | been available in the prior system, and just |
| 3 | | hadn't been made available in the SAP system. |
| 4 | Q | Okay. |
| 5 | A | (Moran) Although, I would have to double-check |
| 6 | | with the auditor who did the work. |
| 7 | Q | Sure. But the fact is that you stand by the |
| 8 | | conclusion that you were unable to make that |
| 9 | | determination in this case? |
| 10 | A | (Moran) Correct. |
| 11 | Q | Okay. So, you were present here at the |
| 12 | | January 4th hearing, were you not? |
| 13 | A | (Moran) Yes. |
| 14 | Q | And you heard a lot of discussion about "mapping |
| 15 | | issues" in connection with the conversion of the |
| 16 | | Company's accounting system from the old system |
| 17 | | to the new system? |
| 18 | A | (Moran) Yes. |
| 19 | Q | And just for some background again, you referred |
| 20 | | to the old system by what name? |
| 21 | A | (Moran) Great Plains. |
| 22 | Q | And the new system by? |
| 23 | A | (Moran) SAP. |
| 24 | Q | SAP, okay. Could you give a general |
| | | |

| 1 | | understanding of the "mapping issues" that we |
|----|---|---------------------------------------------------|
| 2 | | heard about on January 4th? |
| 3 | A | (Moran) I'll try to summarize it for you. |
| 4 | Q | Sure. |
| 5 | A | (Moran) From what I understand, when the Company |
| 6 | | converted from Great Plains to SAP, all of the |
| 7 | | Great Plains activity was to roll into or be |
| 8 | | converted over to respective similar SAP |
| 9 | | accounts. And, within the conversion itself, |
| 10 | | some activity was mapped to the incorrect |
| 11 | | account. |
| 12 | | I mean, that's the short, short version |
| 13 | | of what we encountered. |
| 14 | Q | Okay. So, if you were here January 4th, you |
| 15 | | heard me say a number of times that, in many |
| 16 | | instances, you found examples where costs that |
| 17 | | should have been included on an income statement |
| 18 | | ended up on a balance sheet, or vice versa, |
| 19 | | accounts that should have been on a balance sheet |
| 20 | | ended on the income statement. Did you hear me |
| 21 | | say that a few times? |
| 22 | A | (Moran) I did. |
| 23 | Q | Do agree with what I was saying at the |
| 24 | | January 4th hearing? |
| | | |

| 1 | A | (Moran) I do. Those came out of our Audit |
|----|---|---------------------------------------------------|
| 2 | | Report. |
| 3 | Q | And that's detailed in the Audit Report, correct? |
| 4 | A | (Moran) Correct. |
| 5 | Q | Okay. So, again, we started by asking how long |
| 6 | | you've been doing this, and your answer was "25 |
| 7 | | years", and you've worked almost exclusively on |
| 8 | | regulated utility audits. |
| 9 | | How would you characterize the degree |
| 10 | | or the number or the significance of the mapping |
| 11 | | errors that you came across in this audit, versus |
| 12 | | what you found when examining the books of other |
| 13 | | companies? |
| 14 | А | (Moran) This is very unusual. Occasionally, we |
| 15 | | find accounts that don't fit where they were |
| 16 | | allegedly supposed to be, like on the FERC Form 1 |
| 17 | | or on an annual report for a water or sewer |
| 18 | | company. But, even in this instance, looking |
| 19 | | back to the 13-063 audit, which we did, which was |
| 20 | | the National Grid-Liberty rate case audit, |
| 21 | Q | You're referring to a docket number, "DE 13-063"? |
| 22 | A | (Moran) Correct. We did an audit. In that |
| 23 | | instance, there were six months of expenses and |
| 24 | | balance sheet for National Grid, six months for |

| 1 | | Liberty, because they changed ownership on |
|----|---|---------------------------------------------------|
| 2 | | July 1st. And, while there were certain |
| 3 | | conversion issues in that instance, there just |
| 4 | | were far fewer. |
| 5 | Q | Okay. How about any other companies that you've |
| 6 | | audited, after they have gone through a change of |
| 7 | | accounting system? Would you describe this as |
| 8 | | similar to those or was this one atypical? |
| 9 | A | (Moran) This is atypical. |
| 10 | Q | Okay. In terms of number of mapping errors and |
| 11 | | the significance? |
| 12 | A | (Moran) Correct. |
| 13 | Q | Okay. During the course of the audit, did you |
| 14 | | receive any information from Liberty that would |
| 15 | | indicate that the mapping issues that were |
| 16 | | identified have been corrected? |
| 17 | A | (Moran) As I noted in the Audit Issue Number 1, |
| 18 | | the Company did say that, throughout 2023, as the |
| 19 | | issues were identified, the Company was working |
| 20 | | to correct those, either through journal entries |
| 21 | | or updating the treatment in their Work Breakdown |
| 22 | | System, the WBS. But I have no way of verifying |
| 23 | | if any of that took place. |
| 24 | Q | Did you learn of any mapping issues being |

| 1 | | corrected in 2022, because your last answer said |
|----|---|---------------------------------------------------|
| 2 | | "2023"? Did you learn of any corrections being |
| 3 | | made in 2022 from Liberty? |
| 4 | A | (Moran) No. |
| 5 | Q | Sorry? |
| 6 | A | (Moran) No. |
| 7 | Q | Have you done any independent audit work outside |
| 8 | | of what's contained in the report, looking into |
| 9 | | whether or not the mapping issues have been |
| 10 | | corrected? |
| 11 | A | (Moran) No, not for Granite State. |
| 12 | Q | Have you done any audit work in connection with |
| 13 | | Granite State on the books for 2023? |
| 14 | A | (Moran) No. I hesitate, only because some of the |
| 15 | | annual audits, such as the RDAF, roll into '23, |
| 16 | | but not in this context. |
| 17 | Q | Yes, I'm sorry. I should have said "with respect |
| 18 | | to the rate case that was filed", and the fact |
| 19 | | that the test year was 2023 [2022?]. |
| 20 | | Have you taken any time or effort, or |
| 21 | | dedicated any resources, towards looking at |
| 22 | | Liberty's general ledger in 2023 concerning these |
| 23 | | mapping issues? |
| 24 | A | (Moran) No, I haven't. |

F

| 1 | Q | Okay. Do you have an opinion or any statements |
|----|---|---------------------------------------------------|
| 2 | | about what you think it might take for Liberty to |
| 3 | | identify, to be sure that they have identified |
| 4 | | all the mapping issues, and they have, in fact, |
| 5 | | been corrected? |
| 6 | A | (Moran) I think it would be helpful to the |
| 7 | | Company to have an IT audit performed, to ensure |
| 8 | | that the literal translation from one system to |
| 9 | | another was done correctly. We don't have the |
| 10 | | expertise to do that. |
| 11 | Q | Okay. During the course of the rate case audit |
| 12 | | that's contained in the report, that's summarized |
| 13 | | in the report, you reviewed the Company's FERC |
| 14 | | Form 1, correct? |
| 15 | A | (Moran) Correct. |
| 16 | Q | Typically, does the Company's FERC Form 1 do |
| 17 | | the amounts and the figures in a company's FERC |
| 18 | | Form 1 match what you find on the books and |
| 19 | | records of the company? |
| 20 | A | (Moran) Yes, typically. |
| 21 | Q | And, in this case, did you find that those |
| 22 | | matched? |
| 23 | A | (Moran) No. Certain accounts certainly did |
| 24 | | match, but many did not. |

r

| 1 | Q | And was that due to the mapping issues that we've |
|----|---|---------------------------------------------------|
| 2 | | been discussing today, and that were discussed on |
| 3 | | January 4th? |
| 4 | A | (Moran) Yes. |
| 5 | Q | And, if I recall your Audit Report, there were |
| 6 | | numerous entries that you had in the Audit |
| 7 | | Report, I estimated them at around 200 entries. |
| 8 | | And, in the Motion, those are characterized as |
| 9 | | "entries that would have needed to have been made |
| 10 | | to the books for the books to match the FERC |
| 11 | | Form 1." |
| 12 | A | (Moran) Correct. |
| 13 | Q | So, I'm just going to ask you, did I in the |
| 14 | | Motion, did I summarize that correctly? |
| 15 | A | (Moran) Yes. |
| 16 | Q | Okay. And, so, those 200 entries are laid out in |
| 17 | | the Audit Report, all the detail is there, is |
| 18 | | that right? |
| 19 | A | (Moran) That's correct. |
| 20 | Q | Okay. I'm hesitating as I ask this question, but |
| 21 | | let me ask it anyway. So, which, in your |
| 22 | | opinion, would be more accurate, the books or the |
| 23 | | FERC Form 1? |
| 24 | | And I ask you that, because it sounds |

| 1 | P | |
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| 1 | | like, to me, that there was an attempt to make a |
| 2 | | lot of correcting entries before the FERC Form 1 |
| 3 | | was completed. |
| 4 | A | (Moran) And I'm hesitating in response, because, |
| 5 | | if you're trying to make the FERC Form 1 look as |
| 6 | | it should, then the FERC Form 1 is probably more |
| 7 | | accurate than the year-end SAP accounts, which we |
| 8 | | know were incorrect. |
| 9 | | However, they're both supposed to be |
| 10 | | the same. So, I don't want to say one way or the |
| 11 | | other that they should have done one thing or |
| 12 | | another. They should have made sure the accounts |
| 13 | | were accurate at the end of the year. |
| 14 | Q | Yes. Fair enough. But I do hear you saying that |
| 15 | | the for example, the accounts that maybe |
| 16 | | were should have been on the balance sheet, |
| 17 | | but ended up on the income statement, or vice |
| 18 | | versa, it appears to you anyway, or appears to |
| 19 | | the Department of Energy, that the Company |
| 20 | | attempted to correct those when they prepared the |
| 21 | | FERC Form 1. Would you agree with that? |
| 22 | A | (Moran) They attempted to correct the placement |
| 23 | | on the FERC Form 1. |
| 24 | Q | Okay. And I'll ask the Company's witnesses when |

| 1 | | they take the stand. I just wanted to bring that |
|----|---|--------------------------------------------------|
| 2 | | up with you. |
| 3 | | In a rate case audit, do you typically |
| 4 | | compare the Company's rate case filing to its |
| 5 | | FERC Form 1 and its general ledger? |
| 6 | A | (Moran) Yes. |
| 7 | Q | And, typically, in a rate case filing, do those |
| 8 | | numbers all match? |
| 9 | A | (Moran) Typically. |
| 10 | Q | In this case, they did not match, is that right? |
| 11 | A | (Moran) There were many that did not match. |
| 12 | Q | Okay. And you highlighted those in your Audit |
| 13 | | Report, is that correct? |
| 14 | A | (Moran) Yes. |
| 15 | Q | Okay. And I believe I found them at Page 190 of |
| 16 | | your Audit Report, that's Bates Page 216 of |
| 17 | | Exhibit of Exhibit 8. And that information |
| 18 | | was also provided to the Commission as |
| 19 | | "Exhibit 4" at the January 4th hearing. Is that |
| 20 | | right? Those are some of the differences |
| 21 | A | (Moran) Correct. |
| 22 | Q | that you found between well, differences |
| 23 | | that were identified between the rate case |
| 24 | | schedules |
| | | |

1 А (Moran) Correct. 2 0 -- and the FERC Form 1? 3 Α (Moran) That's correct. 4 MR. DEXTER: Okay. Well, thanks, Ms. 5 Moran. That's the questions I had for you on 6 direct. 7 I'd like now to turn to Ms. Nixon and Ms. Trottier. 8 9 CHAIRMAN GOLDNER: Attorney Dexter, quickly. There's two Bates numbers on Exhibit 8. 10 11 Are you referring to the one to the far right or to the other? 12 13 MR. DEXTER: The number to the far 14 right bottom corner are the Exhibit 8 Bates 15 numbers. 16 CHAIRMAN GOLDNER: Okay. Thank you. 17 MR. DEXTER: So, I'm being told I had 18 that backwards. So, the bottom right-hand number 19 would be from the Motion to Dismiss. And the 20 number to the left of that would be the Bates 21 number from Exhibit 8. 22 CHAIRMAN GOLDNER: Okay. So, the page 23 you were just referring to don't orient the 24 Commission. I think you said "216"?

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| 1 | MR. DEXTER: I did. I might have had |
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| 2 | that backwards. Let me check. |
| 3 | CHAIRMAN GOLDNER: I think it was I |
| 4 | think you meant "190". But maybe, let's see. |
| 5 | Yes, I think you meant "190". |
| 6 | MR. DEXTER: "190" would be the Bates |
| 7 | Page number for the Exhibit 8. |
| 8 | CHAIRMAN GOLDNER: Yes. |
| 9 | MR. DEXTER: Apologies for that. |
| 10 | CHAIRMAN GOLDNER: Okay. So, just to |
| 11 | orient us in the future, do you plan on orienting |
| 12 | us to the Bates page number for Exhibit 8, is |
| 13 | that |
| 14 | MR. DEXTER: That will be my intent. |
| 15 | CHAIRMAN GOLDNER: Okay. Very good. |
| 16 | MR. DEXTER: Okay. Thank you. |
| 17 | BY MR. DEXTER: |
| 18 | Q So, Ms. Nixon and Ms. Trottier, I was going to |
| 19 | ask you to refer to the Motion to Dismiss that |
| 20 | was filed on December 13th. And I'd like you to |
| 21 | look at Paragraphs 32 through 36. |
| 22 | These paragraphs detail some concerns |
| 23 | the Department had with recording of revenues and |
| 24 | billing determinants during the test year, is |

| 1that generally correct?2A(Nixon) Yes.3QAnd, in particular, these paragraphs detail an4inquiry that the Department made during the rate5case about potential billing delays that occurred6as the result of the implementation of the SAP7system. Would you agree with that?8A(Nixon) Yes.9QAnd have you reviewed those various motions10those paragraphs, various paragraphs in the11Motion?12A(Nixon) Yes.13QAnd do you agree with the statements that are14laid out in the Motion, concerning the issue of15delayed billing due to SAP and the potential16impact on test year billing determinants and17revenues?18A(Nixon) Yes.19QOkay. Do you have any information as to whether20or not similar billing issues have persisted into212023 and 2024?22A(Nixon) Yes. There was a data response that23showed that some bills weren't actually issued24until as late as August. And those are some that | | | |
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| 8 A (Nixon) Yes. 9 Q And have you reviewed those various motions those paragraphs, various paragraphs in the Motion? 12 A (Nixon) Yes. 13 Q And do you agree with the statements that are laid out in the Motion, concerning the issue of delayed billing due to SAP and the potential impact on test year billing determinants and revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether or not similar billing issues have persisted into 2023 and 2024? 14 A (Nixon) Yes. There was a data response that showed that some bills weren't actually issued | 6 | | as the result of the implementation of the SAP |
| 9 Q And have you reviewed those various motions those paragraphs, various paragraphs in the Motion? 12 A (Nixon) Yes. 13 Q And do you agree with the statements that are laid out in the Motion, concerning the issue of delayed billing due to SAP and the potential impact on test year billing determinants and revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether or not similar billing issues have persisted into 2023 and 2024? 24 A (Nixon) Yes. There was a data response that showed that some bills weren't actually issued | 7 | | system. Would you agree with that? |
| 10 those paragraphs, various paragraphs in the Motion? 12 A (Nixon) Yes. 13 Q And do you agree with the statements that are 14 laid out in the Motion, concerning the issue of delayed billing due to SAP and the potential impact on test year billing determinants and revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether or not similar billing issues have persisted into 2023 and 2024? 22 A (Nixon) Yes. There was a data response that showed that some bills weren't actually issued | 8 | A | (Nixon) Yes. |
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| 12 A (Nixon) Yes. 13 Q And do you agree with the statements that are 14 laid out in the Motion, concerning the issue of 15 delayed billing due to SAP and the potential 16 impact on test year billing determinants and 17 revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether 20 or not similar billing issues have persisted into 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued | 10 | | those paragraphs, various paragraphs in the |
| 13 Q And do you agree with the statements that are laid out in the Motion, concerning the issue of delayed billing due to SAP and the potential impact on test year billing determinants and revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether or not similar billing issues have persisted into 2023 and 2024? 2 A (Nixon) Yes. There was a data response that showed that some bills weren't actually issued | 11 | | Motion? |
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| 15 delayed billing due to SAP and the potential impact on test year billing determinants and revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether or not similar billing issues have persisted into 2023 and 2024? 22 A (Nixon) Yes. There was a data response that showed that some bills weren't actually issued | 13 | Q | And do you agree with the statements that are |
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| <pre>17 revenues? 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether 20 or not similar billing issues have persisted into 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued</pre> | 15 | | delayed billing due to SAP and the potential |
| 18 A (Nixon) Yes. 19 Q Okay. Do you have any information as to whether 20 or not similar billing issues have persisted into 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued | 16 | | impact on test year billing determinants and |
| 19 Q Okay. Do you have any information as to whether 20 or not similar billing issues have persisted into 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 33 showed that some bills weren't actually issued | 17 | | revenues? |
| <pre>20 or not similar billing issues have persisted into 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued</pre> | 18 | A | (Nixon) Yes. |
| 21 2023 and 2024? 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued | 19 | Q | Okay. Do you have any information as to whether |
| 22 A (Nixon) Yes. There was a data response that 23 showed that some bills weren't actually issued | 20 | | or not similar billing issues have persisted into |
| 23 showed that some bills weren't actually issued | 21 | | 2023 and 2024? |
| | 22 | A | (Nixon) Yes. There was a data response that |
| 24 until as late as August. And those are some that | 23 | | showed that some bills weren't actually issued |
| | 24 | | until as late as August. And those are some that |

| _ | | |
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| 1 | | the Company had identified. But I'm not sure if |
| 2 | | there's more than that. |
| 3 | Q | That would be August of 2023? |
| 4 | A | (Nixon) Correct. |
| 5 | Q | Okay. And I'd like you to turn to Paragraph 38 |
| 6 | | for a minute. This has to do with "late payment |
| 7 | | charges". Have you reviewed that paragraph in |
| 8 | | the Motion? |
| 9 | А | (Nixon) Yes. |
| 10 | Q | And that paragraph essentially indicates that |
| 11 | | late payment charges were not assessed during the |
| 12 | | month of October, because of the SAP |
| 13 | | implementation. Basically, that's what that |
| 14 | | paragraph says, is that right? |
| 15 | A | (Nixon) Yes. |
| 16 | Q | Do you agree that, based on the review, that the |
| 17 | | Department has found that that's an accurate |
| 18 | | assessment? |
| 19 | A | (Nixon) Yes. |
| 20 | Q | Okay. Now, at the December I'm sorry, at the |
| 21 | | January 4th hearing, we heard from the Company |
| 22 | | references to a filing that they made on |
| 23 | | November 27th, we've referred to as the |
| 24 | | "Corrections and Updates Filing", and it's |

| 1 | | actually marked as "Exhibit 7" [Exhibit 6?] in |
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| 2 | | this case. Have you reviewed that document? |
| 3 | A | (Nixon) Yes, somewhat. But not in great detail |
| 4 | | to identify if all the corrections that were |
| 5 | | known have been made. |
| 6 | Q | So, let me just unpack that a little bit. So, |
| 7 | | the filing came in on November 27th. And you |
| 8 | | filed testimony on December 13th. And did your |
| 9 | | testimony attempt to reflect the Corrections and |
| 10 | | Updates Filing, and the testimony of other |
| 11 | | witnesses as well? |
| 12 | А | (Nixon) As we noted in our testimony, that we |
| 13 | | used that Updates, because we had to assume that |
| 14 | | it was better than the Initial, because the |
| 15 | | Company outlined some corrections they made. But |
| 16 | | we were not able to verify that all the |
| 17 | | corrections were made that were required. |
| 18 | Q | Okay. So, in other words, you haven't been able |
| 19 | | to go back through all the various data requests |
| 20 | | where the Company noted, for example, "this will |
| 21 | | be dealt with in the Corrections and Updates |
| 22 | | Filing", you haven't taken the opportunity to |
| 23 | | cross-reference and make sure that the |
| 24 | | Corrections and Updates Filing captured |
| | | |

1 everything that it was supposed to, is that what 2 you're saying? 3 А (Nixon) Correct. 4 0 Okay. 5 CMSR. CHATTOPADHYAY: Can I confirm 6 whether it's "Exhibit 6" or "Exhibit 7" that 7 you're talking about? MR. DEXTER: Maybe the Company could 8 9 confirm that. It's their exhibit, the 10 Corrections and Updates Filing. I thought it was -- I thought it was "7", but --11 MS. RALSTON: It is "6". 12 13 MR. DEXTER: Six. Sorry about that. 14 CMSR. CHATTOPADHYAY: Six? 15 MR. DEXTER: Yes. 16 BY THE WITNESS: 17 А (Dudley) Mr. Dexter, just to add to that, how the 18 update occurred. It was a little unusual, in 19 terms of our experience in other rate cases. 20 Typically, what happens, with an update, is that 21 our cost of service expert, Donna Mullinax, will 2.2 go through the cost of service and determine 23 which expenses are appropriate to include in the 24 revenue requirement, and which expenses are not.

| 1 | Those that information is passed on to the |
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| 2 | utility. The utility looks it over. And, then, |
| 3 | typically, the utility produces an update, |
| 4 | updating the revenue requirement, less the |
| 5 | expenses that Ms. Mullinax had recommended come |
| 6 | out. |
| 7 | Typically, that update is accompanied |
| 8 | not only by the spreadsheet, which provides the |
| 9 | adjustments that were made, but it also comes |
| 10 | with a technical statement explaining those |
| 11 | adjustments. |
| 12 | In this particular case, with Liberty, |
| 13 | on November 27th, we were provided with just the |
| 14 | Excel spreadsheets. We were not provided with a |
| 15 | technical statement that actually described and |
| 16 | detailed the accounting adjustments that were |
| 17 | made. |
| 18 | The other distinction is that these |
| 19 | were accounting adjustments, not adjustments to |
| 20 | expenses and to adjust the revenue requirement. |
| 21 | These were corrections to accounting entries that |
| 22 | had been made incorrectly. And, because of that, |
| 23 | they require verification, they require |
| 24 | confirmation, as to whether or not they are |
| | |

| 1 | | accurate. | |
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| 2 | | And, between the time of the filing, | |
| 3 | | November 27th, and the filing of our testimony, | |
| 4 | | on December 13th, there wasn't enough time to | |
| 5 | | actually do that in-depth verification. | |
| 6 | BY MR. DEXTER: | | |
| 7 | Q | And I think you're trying to draw a distinction, | |
| 8 | | if I understand, Mr. Dudley, between past cases | |
| 9 | | where, you know, during the course of the | |
| 10 | | examination, you've mentioned "expenses", and I | |
| 11 | | assume it could be a rate base item, too, you | |
| 12 | | might find something that was non-utility related | |
| 13 | | that might get adjusted out of the cost of | |
| 14 | | service, like maybe a charitable contribution or | |
| 15 | | something like that that's not recoverable | |
| 16 | | through rates, and that would be taken care of in | |
| 17 | | the Corrections and Update filing, is that what | |
| 18 | | you're saying? | |
| 19 | A | (Dudley) That is correct. Yes. | |
| 20 | Q | And here, what you're saying is, most of what was | |
| 21 | | included in that spreadsheet that was provided | |
| 22 | | were actually trying to bring the rate case up | |
| 23 | | to I'm sorry, trying to correct the rate case | |
| 24 | | for errors that were inherent in the books as | |
| | <u></u> | | |

| 1 | | they were filed? |
|----|---|---------------------------------------------------|
| 2 | A | (Dudley) Correct. |
| 3 | Q | As they were closed at the end of 2022? |
| 4 | A | (Dudley) Yes. That's correct. |
| 5 | Q | Okay. Have you, at the Department, the four of |
| 6 | | you, been working on the rate case since the stay |
| 7 | | was issued by the Department [sic] on December |
| 8 | | 29th, 2023, other than preparing for this |
| 9 | | hearing? |
| 10 | A | (Nixon) I was going say "preparing for this |
| 11 | | hearing". But that's it. |
| 12 | A | (Trottier) No. |
| 13 | A | (Dudley) Preparing for the hearing, yes. |
| 14 | Q | And, in terms of the outside witnesses that the |
| 15 | | Department retained, did you instruct them to |
| 16 | | stop working on this case as of December 29th |
| 17 | | until further notice? |
| 18 | A | (Nixon) Yes. |
| 19 | A | (Dudley) Yes, we did. |
| 20 | Q | Okay. |
| 21 | A | (Nixon) I have one thing to add to the |
| 22 | | Corrections and Updates that you were saying, is |
| 23 | | the other thing is, as we heard last hearing in |
| 24 | | this case, there were additional corrections. |

| 1 | | And those, obviously, were not included in that |
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| 2 | | November 27th filing. |
| 3 | Q | So, as I recall, the Department received a |
| 4 | | Supplemental Data Response 2-5 on December 6th, |
| 5 | | 2023, and that talked about a mapping issue. And |
| 6 | | we included that in the Motion to Dismiss as part |
| 7 | | of Exhibit 8. Is that what you were talking |
| 8 | | about? |
| 9 | A | (Nixon) No. I was referring to well, there's |
| 10 | | that issue. But I was referring specifically to |
| 11 | | the errors that were mentioned at the last |
| 12 | | hearing, that we just had heard about at the last |
| 13 | | hearing. |
| 14 | Q | Okay. So, let's take them one at a time then. |
| 15 | | And I think I have I think I have the wrong |
| 16 | | Bates numbers in my outline. So, that's why I'm |
| 17 | | hesitating a little bit. |
| 18 | | CHAIRMAN GOLDNER: Attorney Dexter, |
| 19 | | while we're sorting through that one, I want to |
| 20 | | make sure we've got the whole thing together. |
| 21 | | At the last hearing, you presented a |
| 22 | | handout. We had asked for that to be filed as |
| 23 | | "Exhibit 4". I think that you actually filed at |
| 24 | | least most of it in Exhibit 8. That's that |
| | | |

| 1 | Page 190 we were talking about. But I don't see |
|----|---------------------------------------------------|
| 2 | an Exhibit 4 that was filed from the Department. |
| 3 | So, I was hoping you could help me? |
| 4 | MR. DEXTER: Sure. Sure. So, I guess |
| 5 | I'm going to be a victim of the old-fashioned |
| 6 | way. Because, in the old days, when you handed |
| 7 | out the paper exhibit, and it went to the Clerk, |
| 8 | who sat where Mr. Speidel is sitting now, that |
| 9 | would take care of it. And that's, obviously, |
| 10 | not the way it works in the electronic era. |
| 11 | So, I guess I did not file that |
| 12 | Exhibit 4 electronically. But I will do that. |
| 13 | CHAIRMAN GOLDNER: Okay. |
| 14 | MR. DEXTER: And that was one of the |
| 15 | data requests that we've been talking about. |
| 16 | CHAIRMAN GOLDNER: Correct. Correct. |
| 17 | I just want to check in with the other parties to |
| 18 | make sure there's no concerns. The handout, from |
| 19 | the last hearing, filed as "Exhibit 4", Attorney |
| 20 | Dexter will file that electronically, everybody |
| 21 | is okay with that for this hearing? |
| 22 | [Multiple parties indicating in the |
| 23 | affirmative.] |
| 24 | CHAIRMAN GOLDNER: Okay. Thank you. |
| | |

| 1 | | MR. DEXTER: Yes. Sorry about that. |
|----|------|---------------------------------------------------|
| 2 | | Thanks for pointing that out. |
| 3 | BY M | R. DEXTER: |
| 4 | Q | So, Ms. Nixon, let's talk about the errors that |
| 5 | | were identified by the Company at the January 4th |
| 6 | | hearing. Those have been detailed in Record |
| 7 | | Response Number 1, is that correct? |
| 8 | A | (Nixon) I am not sure if it's all of them. It |
| 9 | | identifies says that it's "some of them". But |
| 10 | | I don't know if it was all that they were |
| 11 | | referring to. |
| 12 | Q | Okay. If we were to go to I don't know if |
| 13 | | you've got Record Response Number 1 in front of |
| 14 | | you, but there's a chart that details they |
| 15 | | were the Company was asked to list the various |
| 16 | | mapping issues in order of magnitude, starting |
| 17 | | with the largest, and ending with Number 10. Do |
| 18 | | you have that sheet in front of you? |
| 19 | A | (Nixon) I pulled up the record request. I don't |
| 20 | | have the exhibit, but I do have the record |
| 21 | | request. |
| 22 | Q | Okay. And you'll see that Item Number 5 |
| 23 | | sorry, Item Number 1 let me rephrase that. |
| 24 | | You'll see that Item Number 5 is dated |

r

| 1 | | "December 2023". And there's a footnote that |
|----|---|---------------------------------------------------|
| 2 | | pertains to items number "5, 8, 9 and 10". It's |
| 3 | | your understanding that those were the errors |
| 4 | | that were identified by the Company at the |
| 5 | | January 4th hearing, correct? |
| 6 | A | (Nixon) That's my understanding. But, as I |
| 7 | | noted, I know that I mean, this list, it's my |
| 8 | | understanding it's the top ten in dollar |
| 9 | | magnitude. So, I don't know if that encompasses |
| 10 | | all that they were referring to. |
| 11 | Q | Sure. Yes. There could have been number 11 |
| 12 | | through 20 could have |
| 13 | A | (Nixon) Exactly. |
| 14 | Q | Yes. Okay. I understand. All right. Mr. |
| 15 | | Dudley, I'd like you to go to the Motion to |
| 16 | | Dismiss that was filed, to Paragraph 40, appears |
| 17 | | on Page 16 of the Motion. |
| 18 | A | (Dudley) Okay. Let me just get there, Mr. |
| 19 | | Dexter. |
| 20 | Q | Sure. |
| 21 | A | (Dudley) And, okay. Yes, I'm there. |
| 22 | Q | So, that paragraph has to do with Vegetation |
| 23 | | Management expenses that are included in the rate |
| 24 | | case for recovery, is that right? |

| 1 | A | (Dudley) That is correct. Yes. |
|----|---|---------------------------------------------------|
| 2 | Q | Have you reviewed Paragraph 40? |
| 3 | A | (Dudley) I have, yes. |
| 4 | Q | And are you in agreement with the conclusions |
| 5 | | that are stated in Paragraph 40, that the amount |
| 6 | | for Vegetation Management included in the rate |
| 7 | | case has been updated at least twice by the |
| 8 | | Company in this case? |
| 9 | A | (Dudley) Yes. I agree. |
| 10 | Q | And is it your understanding that in this |
| 11 | | well, I'm going to strike that question. |
| 12 | | I guess I have a question for the |
| 13 | | panel, and anyone can answer that thinks that |
| 14 | | they have the answer, or feel free to supplement |
| 15 | | each other's answers. But, at the January 4th |
| 16 | | hearing, we heard a proposal by the Company that, |
| 17 | | rather than dismiss the case, as the Department |
| 18 | | of Energy requested in the Motion, that the case |
| 19 | | be put on hold while a third party auditor be |
| 20 | | hired to review the underlying books in the rate |
| 21 | | case, and to make sure that they're all |
| 22 | | corrected, and then the case go forward. |
| 23 | | At the January 4th hearing, I stated, |
| 24 | | on behalf of the Department, that we didn't think |
| | | |

| 1 | | that was the appropriate remedy in this case. Do |
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| 2 | | you have any additional thoughts on the |
| 3 | | suggestion that this case be paused, and that it |
| 4 | | be turned over to a third party auditor? |
| 5 | А | (Dudley) Well, Mr. Dexter, it's based on what we |
| 6 | | know and what we don't know. What we don't know |
| 7 | | are the specific details of Liberty's proposal. |
| 8 | | We know that they recommend extending the stay |
| 9 | | for an additional 90 days, so that the audit can |
| 10 | | be completed. We know that Liberty would like to |
| 11 | | be the ones to choose the auditor. And that, |
| 12 | | preferably, that auditor has an existing business |
| 13 | | relationship with Liberty. |
| 14 | | We also know that they prefer that the |
| 15 | | audit that the audit just be targeted to the |
| 16 | | correction issues associated with the 2022 test |
| 17 | | year and the mapping issues. That's as much as |
| 18 | | we know. |
| 19 | | We were informed by counsel for |
| 20 | | Liberty, at the January 4th hearing, that errors |
| 21 | | continue to be found in the mapping. And, as a |
| 22 | | matter of fact, counsel represented to the |
| 23 | | Commission that the Company had recently |
| 24 | | identified some additional adjustments related to |
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| 1 | | the 2022 FERC account mapping issues, and that |
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| 2 | | that would lead to a flow-through of an |
| 3 | | additional update to the revenue requirement. |
| 4 | | So, apparently, an additional update is |
| 5 | | forthcoming to the update that was issued on |
| 6 | | November 27th. |
| 7 | | And, so, the question we have is that, |
| 8 | | if an additional update is forthcoming, because |
| 9 | | Liberty continues to discover errors in its |
| 10 | | mapping, is there going to be a third update? Is |
| 11 | | there going to be a fourth update? Is there |
| 12 | | going to be a fifth update? We don't know. |
| 13 | | What we don't know is, and, as Ms. |
| 14 | | Nixon alluded to earlier, we don't know the |
| 15 | | extent of the errors. We don't know the full |
| 16 | | extent of the errors. |
| 17 | Q | Okay. |
| 18 | A | (Dudley) We only know about those errors that |
| 19 | | have been discovered. |
| 20 | | We think that the test year has been |
| 21 | | sufficiently tainted beyond repair. We don't |
| 22 | | think that we believe that an audit, which, by |
| 23 | | the way, should have been done by Liberty, should |
| 24 | | have been performed by Liberty, before they filed |

| 1 | | their rate case, we think it would be a waste of |
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| 2 | | time and resources. |
| 3 | Q | So, let me just follow up on that. I know Ms. |
| 4 | | Nixon wants to chime in. But, along what we do |
| 5 | | know, we do know that the conversion took place |
| 6 | | in 2022, is that right? |
| 7 | A | (Dudley) Yes. That's correct. |
| 8 | Q | And we do know that the books in 2022 were not |
| 9 | | corrected in 2022, but all the various mapping |
| 10 | | corrections were done starting in 2023, is that |
| 11 | | right? |
| 12 | A | (Dudley) That's correct. And our understanding, |
| 13 | | again, from counsel's representation, is that, as |
| 14 | | errors continue to be discovered, that those |
| 15 | | corrections will carry over into 2024. |
| 16 | Q | Okay. I just wanted to clear that up. Yes, Ms. |
| 17 | | Nixon, did you want to add something? |
| 18 | A | (Nixon) That was one of them, that there's still |
| 19 | | errors. And the books won't match. |
| 20 | | But I also wanted to note that the |
| 21 | | Company did state that the external auditors had |
| 22 | | reviewed the books and were okay with it, |
| 23 | | according to what indication we got from the |
| 24 | | Company. So, they have already had auditors that |

| 1 | | reviewed, but did not find these errors, and |
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| 2 | | especially the mapping errors. And I don't |
| 3 | | believe that a typical auditor would be looking |
| 4 | | at IT issues, is my understanding. |
| 5 | Q | And, so, then, as a panel, your recommendation |
| 6 | | would be that the Commission grant the Motion to |
| 7 | | Dismiss, rather than go down the third party |
| 8 | | auditor route, is that a fair assessment? |
| 9 | A | (Nixon) Yes. |
| 10 | A | (Dudley) Yes. |
| 11 | A | (Trottier) Yes. |
| 12 | A | (Moran) Yes. |
| 13 | | MR. DEXTER: Okay. Thank you. That's |
| 14 | | all the questions I have. |
| 15 | | CHAIRMAN GOLDNER: Okay. Thank you. |
| 16 | | We'll move to cross, beginning with the Office of |
| 17 | | the Consumer Advocate. |
| 18 | | MR. KREIS: Thank you, Mr. Chairman. |
| 19 | | I'm just going to ask a few questions. |
| 20 | | And I apologize in advance if any of them sound |
| 21 | | like they're intended as trick questions or |
| 22 | | hostile questions, because they're really not. |
| 23 | | I'm really just trying to figure out how we, at |
| 24 | | the Office of the Consumer Advocate, got here, |
| | | |

1 which is an unusual place. 2 And I think I'm going to start with 3 Ms. Moran. 4 **CROSS-EXAMINATION** 5 BY MR. KREIS: 6 Ms. Moran, I have to say that, even though you Ο 7 and I arrived on the scene here I think right 8 about at the same time, in 1999, --9 (Moran) That's correct. А 10 -- and, so, therefore, I have been acquainted Q with you since then, I know relatively little 11 12 about what you actually do. And, so, I'm just 13 going to ask you a few questions, just to make 14 sure I'm understanding the significance of your 15 audit correctly. 16 First of all, could you compare the 17 actual process that you undertake when you do an 18 audit like this, you and your team, obviously, to 19 the sort of financial audit that a CPA firm would 20 do of a non-regulated business, in order to make 21 sure that their annual books accurately reflected 22 the state of the company's finances at the end of 23 whatever its tax year is? Is it basically the 24 same process that you do?

| 1 | А | (Moran) Don, I can't actually say for certain, |
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| 2 | | because I've never worked for a CPA firm. |
| 3 | | However, the focus of a regulator audit is, first |
| 4 | | and foremost, compliance with the Chart of |
| 5 | | Accounts make sure your general ledger agrees |
| 6 | | with your annual report, in this case, the FERC |
| 7 | | Form 1. And, then, we verify those to the Rate |
| 8 | | Filing. |
| 9 | | That's the very first step in any audit |
| 10 | | that we do. Doesn't matter if it's a large |
| 11 | | utility or a small sewer company. |
| 12 | | After that first step, we look into the |
| 13 | | activity within each account, to ensure that the |
| 14 | | entries in those accounts should be where they |
| 15 | | are. That's, in the world's smallest nutshell, |
| 16 | | that's what we do. But we verify things to |
| 17 | | source documentation, revenue, we tie to |
| 18 | | individual customer accounts, just to do what we |
| 19 | | call a "tariff test", to make sure that what |
| 20 | | they're authorized to charge they're literally |
| 21 | | charging to individual customers. |
| 22 | | And we also look at, you know, payroll |
| 23 | | in general, revenues in general, expenses in |
| 24 | | general, do a comparison of year-over-year for |
| | | |

| 1 | | income statement related items, make sure things |
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| 2 | | that should be below the line are booked there. |
| 3 | | Does that help at all? |
| 4 | Q | Yes, it does? |
| 5 | A | (Moran) Okay. |
| 6 | Q | Is there any place in the audit that you |
| 7 | | completed in October that states what your the |
| 8 | | audit team's ultimate conclusion is, as to the |
| 9 | | accuracy of their representations you looked at |
| 10 | | in the Company's books and records? |
| 11 | A | (Moran) You don't typically do that sort of |
| 12 | | conclusion that you would see in a regular CPA |
| 13 | | audit of financial statements or shareholder |
| 14 | | representation. The fact that there are so many |
| 15 | | issues at the end is kind of a conclusion. |
| 16 | | We did say, at the outset of the audit, |
| 17 | | that we weren't able to get into as many details |
| 18 | | as we typically would, because we had trouble |
| 19 | | getting answers in a timely manner. That |
| 20 | | hindered us a little bit. |
| 21 | | But, no, we don't typically do that. |
| 22 | Q | So, in other words, if I understand your answer |
| 23 | | correctly, if I wanted to really kind of look at |
| 24 | | your audit and interpret it, I guess, the place |
| | | |

| 1 | | that I would look would be the 28 audit findings |
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| 2 | | that come at the end of the audit, true? |
| 3 | A | (Moran) That's true. |
| 4 | Q | What is an "audit finding" exactly, as that term |
| 5 | | is used in the audit? |
| 6 | A | (Moran) Well, an "audit issue", it's not an |
| 7 | | "audit finding". |
| 8 | Q | Oh, excuse me. "Audit issue". |
| 9 | A | (Moran) An "audit issue" is some instance where |
| 10 | | we found some kind of error, or misapplication of |
| 11 | | FERC rules, or misplacement of accounts or |
| 12 | | mismapping of accounts, that kind of thing. It's |
| 13 | | really just some error that jumped out at us as |
| 14 | | we progressed through our audit. |
| 15 | Q | And I want to make sure I understood your earlier |
| 16 | | testimony. You mentioned that you provided the |
| 17 | | Company "a draft of the audit on October 9th", |
| 18 | | and then you said you "met with the Company on |
| 19 | | October 12th." And I just want to make sure I'm |
| 20 | | leaping to the right conclusion. |
| 21 | | At that October 12th meeting, you |
| 22 | | discussed with the Company those 28 audit |
| 23 | | findings, correct? |
| 24 | A | (Moran) We discussed whatever they wanted to |

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| 1 | | discuss. It's a very open process. Until the |
| 2 | | audit is finalized, the Draft Audit is only |
| 3 | | between the Audit Division and the Company. So, |
| 4 | | we can go back and forth a few different times to |
| 5 | | go over certain things, if we've misinterpreted |
| 6 | | something, or if they provided documentation that |
| 7 | | they hadn't when the Draft was originally issued. |
| 8 | | We can change the report, so the final document |
| 9 | | is cleaner and clearer. |
| 10 | Q | Would that potentially result in you wiping out |
| 11 | | an audit issue altogether, because you were |
| 12 | | convinced by the Company that that issue had been |
| 13 | | resolved to your satisfaction? |
| 14 | A | (Moran) It could. |
| 15 | Q | Did that happen at all in this case? |
| 16 | A | (Moran) I frankly don't recall. |
| 17 | Q | In the audit issues that you identify, there are |
| 18 | | different places where the Company indicates that |
| 19 | | it basically agrees with the concern that you |
| 20 | | expressed, and it made certain commitments around |
| 21 | | how it would deal with correcting those issues |
| 22 | | that you identified. That's pretty typical, |
| 23 | | isn't it? |
| 24 | A | (Moran) That is typical, yes. |

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| 1 | Q | Did the Company, in fact, follow through and do |
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| 2 | | the things that it said it was going to do in its |
| 3 | | response to your audit issues? |
| 4 | A | (Moran) I think there were only two issues that |
| 5 | | we asked for copies of updated journal entries. |
| 6 | | But the other issues, we wouldn't do any kind of |
| 7 | | follow-up audit work until the next rate case |
| 8 | | audit. |
| 9 | Q | And, with regard to the sheer number of audit |
| 10 | | issues that you identified, 28, can you put that |
| 11 | | in perspective? Is that a lot of issues? Is |
| 12 | | that not a lot of issues? |
| 13 | A | (Moran) For a rate case, that's fairly typical. |
| 14 | | But the detail of each issue is really what's the |
| 15 | | reason we're here. |
| 16 | Q | Thank you. So, that's very helpful. So, what |
| 17 | | you're suggesting that I do, and, ultimately, |
| 18 | | what the Commissioners do, is not make a decision |
| 19 | | based on the number of audit issues, which I |
| 20 | | think you just said is not that unusual, but, |
| 21 | | really, your concern as an auditor has to do with |
| 22 | | the magnitude of and the significance of some, |
| 23 | | maybe all, of those individual audit issues that |
| 24 | | your team identified? |

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| 1 | A | (Moran) That's correct. |
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| 2 | Q | Thank you. That's so helpful. I really thank |
| 3 | | you for I'm sorry for asking you questions |
| 4 | | about things I should probably have long ago |
| 5 | | learned the answers to, but I didn't. |
| 6 | | Okay. I think, now I have a couple of |
| 7 | | questions that might be for Ms. Nixon, or Mr. |
| 8 | | Dudley, or Ms. Trottier. I guess I don't |
| 9 | | whichever one of them or ones of them want to |
| 10 | | answer will be helpful. |
| 11 | | Let me start with Ms. Nixon. |
| 12 | | Ms. Nixon, you're aware that our Office filed |
| 13 | | testimony in this rate case on the same day that |
| 14 | | you and your team filed your testimony, yes? |
| 15 | A | (Nixon) Yes. |
| 16 | Q | Have you had a chance to review the testimony |
| 17 | | that we filed at the OCA? |
| 18 | A | (Nixon) No. |
| 19 | Q | So, you haven't read it? |
| 20 | A | (Nixon) No. |
| 21 | Q | If I told you that none of the testimony we |
| 22 | | filed, and, in particular, the testimony that |
| 23 | | Mr. Defever filed, who is, I think, the |
| 24 | | counterpart to your Witness Mullinax, if I told |

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| 1 | | you that his testimony doesn't raise any of the |
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| 2 | | issues that you're here raising today, would |
| 3 | | that like, what do you make of that? |
| 4 | A | (Nixon) Well, I guess I would I mean, I'm |
| 5 | | jumping to conclusions, but you asked me to |
| 6 | | hypothesize. |
| 7 | Q | Yes. |
| 8 | A | (Nixon) So, I would say that, based on that |
| 9 | | person's experience, that you don't have to deal |
| 10 | | with the issues we're dealing with here. So, you |
| 11 | | have to assume everything is accurate to the best |
| 12 | | of your knowledge, and proceed forward like you |
| 13 | | normally would in a rate case. |
| 14 | Q | Right. That's really helpful, because that's |
| 15 | | exactly what I didn't intend to be a trick |
| 16 | | question. I just want to make sure that the |
| 17 | | Commission understands that the fact that our |
| 18 | | testimony doesn't raise any of the same issues |
| 19 | | that you all are raising isn't doesn't mean |
| 20 | | that, in the judgment of the OCA or its |
| 21 | | witnesses, the Motion to Dismiss is without |
| 22 | | merit. Is that a fair statement, from your |
| 23 | | perspective? |
| 24 | A | (Nixon) Yes. I mean, we had to make similar |

| 1 | assumptions. I mean, we proposed the dismissal. |
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| 2 | But, if the decision is to not dismiss this case, |
| 3 | we had to move forward and use numbers that we |
| 4 | had. |
| 5 | MR. KREIS: And I think those are all |
| 6 | of my questions. Thank you. |
| 7 | CHAIRMAN GOLDNER: Thank you. |
| 8 | We can now move to Dartmouth College, |
| 9 | and Attorney Getz? |
| 10 | MR. GETZ: No questions, Mr. Chairman. |
| 11 | CHAIRMAN GOLDNER: Thank you. |
| 12 | We can now turn to the Company, and |
| 13 | Attorney Ralston? |
| 14 | MS. RALSTON: Thank you. Good morning |
| 15 | to the panel. |
| 16 | I have a series of questions that I |
| 17 | have tried to break up by topic. So, I'll pose |
| 18 | them to the panel kind of generally. A few of |
| 19 | them may be more pertinent to one witness or the |
| 20 | other, and I'll try to indicate who I think is |
| 21 | the right person. But please correct me, or, you |
| 22 | know, jump in. |
| 23 | BY MS. RALSTON: |
| 24 | Q So, first, I'm just going to direct the entire |
| | {DE 23-039} [Day 2 - Motion to Dismiss] {01-23-24} |

| 1panel to the Motion to Dismiss, at Paragraph 6.2So, in Paragraph 6, it states that "even if all3factual assertions in the Company's Rate Filing4are taken as true, the unreliability and5inconsistency presented throughout Liberty's6filings and the inferences to be drawn from this7unreliability do not support Liberty's requested8rate relief." Do you all see that?9A10affirmative].11QQOkay. And does the panel agree that, prior to12the filing of this Motion to Dismiss, that the13Company had submitted its Initial Filing, which14included testimony, supporting exhibits, and that15morning, it's marked as "Exhibit 6"?18A20Okay. And does the panel also agree that the21company has responded to a number of data22requests as part of the proceeding, and then also23to data requests issued by the Department's Audit24A24A24A24A24A | | i | |
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| inconsistency presented throughout Liberty's filings and the inferences to be drawn from this unreliability do not support Liberty's requested rate relief." Do you all see that? A [Multiple witnesses indicating in the affirmative]. Q Okay. And does the panel agree that, prior to the filing of this Motion to Dismiss, that the Company had submitted its Initial Filing, which included testimony, supporting exhibits, and that the Company has also provided an updated revenue requirement, we've been discussing that this morning, it's marked as "Exhibit 6"? A (Nixon) Yes. Q Okay. And does the panel also agree that the Company has responded to a number of data requests as part of the proceeding, and then also to data requests issued by the Department's Audit Division? | 3 | | factual assertions in the Company's Rate Filing |
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| <pre>7 unreliability do not support Liberty's requested 8 rate relief." Do you all see that? 9 A [Multiple witnesses indicating in the affirmative]. 11 Q Okay. And does the panel agree that, prior to 12 the filing of this Motion to Dismiss, that the 13 Company had submitted its Initial Filing, which 14 included testimony, supporting exhibits, and that 15 the Company has also provided an updated revenue 16 requirement, we've been discussing that this 17 morning, it's marked as "Exhibit 6"? 18 A (Nixon) Yes. 19 Q Okay. And does the panel also agree that the 20 Company has responded to a number of data 21 requests as part of the proceeding, and then also 22 to data requests issued by the Department's Audit 23 Division?</pre> | 5 | | inconsistency presented throughout Liberty's |
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| 18 A (Nixon) Yes. 19 Q Okay. And does the panel also agree that the 20 Company has responded to a number of data 21 requests as part of the proceeding, and then also 22 to data requests issued by the Department's Audit 23 Division? | 16 | | requirement, we've been discussing that this |
| 19 Q Okay. And does the panel also agree that the 20 Company has responded to a number of data 21 requests as part of the proceeding, and then also 22 to data requests issued by the Department's Audit 23 Division? | 17 | | morning, it's marked as "Exhibit 6"? |
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| <pre>21 requests as part of the proceeding, and then also 22 to data requests issued by the Department's Audit 23 Division?</pre> | 19 | Q | Okay. And does the panel also agree that the |
| 22 to data requests issued by the Department's Audit 23 Division? | 20 | | Company has responded to a number of data |
| 23 Division? | 21 | | requests as part of the proceeding, and then also |
| | 22 | | to data requests issued by the Department's Audit |
| 24 A (Nixon) I'll speak to the ones from Regulatory, | 23 | | Division? |
| | 24 | A | (Nixon) I'll speak to the ones from Regulatory, |

| 1 | | yes. I don't know about Audit. |
|----|------|---------------------------------------------------|
| 2 | Q | And do you agree, Ms. Moran, that the Company |
| 3 | | responded to specific data requests from the |
| 4 | | Audit Division that were used to develop the |
| 5 | | Audit Report? |
| 6 | A | (Moran) The Audit Division doesn't issue data |
| 7 | | requests. But they did respond to our audit |
| 8 | | questions. |
| 9 | Q | "Audit questions", maybe that's the right term. |
| 10 | | Apologies. |
| 11 | | And, then, could each member of the |
| 12 | | panel indicate what you reviewed prior to |
| 13 | | preparation for today? |
| 14 | А | (Nixon) Basically, the issues at hand. The |
| 15 | | Motion, the Motion was the main thing. But |
| 16 | | there's various other documents, rules, |
| 17 | | testimonies. And I can't list them all. But, |
| 18 | | yes. Just general hearing prep. |
| 19 | Q | Okay. |
| 20 | А | (Trottier) I mainly just reviewed the Motion, and |
| 21 | | the |
| 22 | | [Court reporter interruption.] |
| 23 | ВҮ Т | HE WITNESS: |
| 24 | А | (Trottier) I mainly just reviewed the Motion, and |
| | | |

| the references within it. A (Dudley) For me, it would be all of the exhibits, some of the testimony, in particular, the Audit Report and the Motion. A (Moran) The same. BY MS. RALSTON: Q And I think that, Ms. Moran, I think you confirmed this just a few minutes ago, actually, but am I correct that you are the only witness that participated in the audit investigation and preparation of that report? A (Moran) That's not correct. Q That's not correct. Okay. A (Moran) No. The entire Audit Staff participated in writing the report, including me. But, as the Director, I oversaw the completion of it. Q Apologies, maybe I wasn't clear. Are you the only witness on the stand this morning, though, that A (Moran) Yes. Q Okay. That's all I just wanted to confirm. Okay. So, I'm going to direct you, Ms. Moran, through a series of questions as you're due to your involvement with the audit investigation. | | | |
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| 24 your involvement with the audit investigation. | 23 | | through a series of questions as you're due to |
| | 24 | | your involvement with the audit investigation. |

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| 1 | | So, going back to the Motion to |
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| 2 | | Dismiss, at Paragraph 17, it states that the |
| 3 | | Audit Division was unable to perform its work |
| 4 | | efficiently "due to the significant timing delays |
| 5 | | between asking questions of Liberty and receiving |
| 6 | | responses." Do you see that? |
| 7 | A | (Moran) I do. |
| 8 | Q | Okay. And what is the typical turnaround time |
| 9 | | for a utility to respond to a question from the |
| 10 | | Audit Division? |
| 11 | A | (Moran) It can be anywhere from hours, to a few |
| 12 | | days. |
| 13 | Q | Okay. And is that turnaround time set in a |
| 14 | | regulation or is it |
| 15 | A | (Moran) No. |
| 16 | Q | established by a procedural schedule? |
| 17 | A | (Moran) No. We're not usually part of a |
| 18 | | procedural schedule. It's simply the way the |
| 19 | | audit functions. |
| 20 | Q | And, if we can turn to Exhibit 8, which is the |
| 21 | | Audit Report, at Page 149, which I think |
| 22 | | correlates to 175 in the Motion, if you're |
| 23 | | getting confused with the Bates numbers, I know |
| 24 | | there's been a little confusion. |

| | 1 | |
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| 1 | | It states that "Because of the quantity |
| 2 | | of noted adjustments, and the time required to |
| 3 | | identify variances among the FERC Form 1 |
| 4 | | accounts, Audit is unable to determine if the |
| 5 | | reported adjustments are accurate nor if they |
| 6 | | represent all of the adjustments that should have |
| 7 | | been done." Do you see that, Ms. Moran? |
| 8 | A | (Moran) I'm not there yet, but I recall the |
| 9 | | statement. |
| 10 | Q | I can let you get there, if you would like. |
| 11 | A | (Dudley) I'm sorry, Ms. Ralston. You said that's |
| 12 | | "Bates Page 175"? |
| 13 | Q | It's Bates 149, but I think, in the Motion |
| 14 | | attachment, it was "175". I was just trying to |
| 15 | | give the two numbers to help with |
| 16 | A | (Moran) I think that's opposite. |
| 17 | Q | And, so, Ms. Moran, is the Audit Division's |
| 18 | | investigation timeline governed by a Commission |
| 19 | | rule? |
| 20 | A | (Moran) No. |
| 21 | Q | And is the Audit's investigation timeline |
| 22 | | governed by the procedural schedule? |
| 23 | A | (Moran) No. |
| 24 | Q | And did the Audit Division request any additional |
| | | |

| 1 | | time, in light of the challenges it faced? |
|----|---|---------------------------------------------------|
| 2 | A | (Moran) I don't understand the question. |
| 3 | Q | Did the Audit Division request any additional |
| 4 | | time to perform its investigation? |
| 5 | A | (Moran) No, I heard the question. I just don't |
| 6 | | understand the question. Sorry. |
| 7 | Q | So, the statement from the Audit Report says that |
| 8 | | "due to time constraints" you were unable to |
| 9 | | verify the accuracy of the information. And, so, |
| 10 | | I'm just asking if you asked for more time? |
| 11 | А | (Moran) Okay. The answer is "no." |
| 12 | Q | Okay. The Company converted to the SAP system |
| 13 | | during the 2022 test year. Is that your |
| 14 | | understanding? |
| 15 | A | (Moran) Yes. |
| 16 | Q | Okay. Do any other New Hampshire utilities use |
| 17 | | an SAP accounting system? |
| 18 | A | (Moran) I'm unsure. |
| 19 | Q | Okay. Would you agree that an SAP accounting |
| 20 | | system would require different audit processes |
| 21 | | than other types of accounting systems? |
| 22 | A | (Moran) I disagree. |
| 23 | Q | You disagree. Okay. |
| 24 | A | (Moran) The Audit Staff works with many different |

| 1 | | kinds of accounting systems across the various |
|----|---|---------------------------------------------------|
| 2 | | utilities. |
| 3 | Q | If I refer you back to the Audit Report, at Bates |
| 4 | | Page 171, this is where the Audit Report |
| 5 | | addresses Audit Issue 13. And the audit issue |
| 6 | | states that "Prior to the switch from Great |
| 7 | | Plains to SAP, the Company used an Opex Capex |
| 8 | | report to reconcile the payroll to the general |
| 9 | | ledger." And that report is no longer available |
| 10 | | with the change to SAP, and I think you talked |
| 11 | | about that with Attorney Dexter. Do you see |
| 12 | | that? |
| 13 | A | (Moran) That's correct. I'm there. |
| 14 | Q | Okay. And, then, the related audit |
| 15 | | recommendation states that "reconciling the |
| 16 | | general ledger is an important step in providing |
| 17 | | accurate account details, and Audit recommended |
| 18 | | that the Company prioritize a replacement |
| 19 | | report." |
| 20 | | In response, the Company confirmed that |
| 21 | | "Payroll is reconciled to the general ledger on |
| 22 | | each pay date." Do you see that? |
| 23 | A | (Moran) I see that. |
| 24 | Q | Okay. Is it your opinion that the Company must |
| | | |

| í | | |
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| 1 | | continue to produce information in that same |
| 2 | | format, even when the format is no longer |
| 3 | | available because of the system conversion? |
| 4 | A | (Moran) Of course not. We just need to be able |
| 5 | | to verify, as I said earlier, in this instance, |
| 6 | | the payroll dollars to the general ledger system, |
| 7 | | regardless of what the system is. And we want to |
| 8 | | use the reports that the Company uses. We never |
| 9 | | want a report to be created just for us. |
| 10 | Q | And just to clarify, Audit Issue 13 didn't result |
| 11 | | in any recommendations of a disallowance, is that |
| 12 | | correct? |
| 13 | A | (Moran) Correct. |
| 14 | Q | Okay. So, is it your opinion that the Company's |
| 15 | | payroll costs should be included in the revenue |
| 16 | | requirement that's used to set rates? |
| 17 | A | (Moran) I can't say, because I don't know in what |
| 18 | | accounts they're posted. |
| 19 | Q | I would like to continue referring to the Audit |
| 20 | | Report, but direct your attention to Audit Issue |
| 21 | | Number 1, which begins on Bates Page 139. |
| 22 | | And Audit Issue 1 spans several pages. |
| 23 | | I think it goes between Bates 139 and 148, and |
| 24 | | lists a number of adjustments that were made by |
| | | |

| <pre>1 the Company. Do you see those? 2 Yes. It's on Bates 165, if you're 3 using the Motion version. 4 A (Moran) I'm there. 5 Q Okay. And is it your understanding that those 6 adjustments were made by the Company during its 7 preparation of the FERC Form 1 and the revenue</pre> | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
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| | |
| 7 preparation of the FERC Form 1 and the revenue | |
| | |
| 8 requirement schedules that were included in the | |
| 9 Initial Filing? | |
| 10 A (Moran) I'm unsure if the adjustments were done | • |
| 11 Those were the adjustments that were identified | |
| 12 by the Company. | |
| 13 Q So, to rephrase, is it your understanding that | |
| 14 those adjustments were identified during | |
| 15 preparation of the FERC Form 1 and the revenue | |
| 16 requirement for this filing? | |
| 17 A (Moran) My understanding was they were | |
| 18 identified some were identified during the | |
| 19 preparation of the FERC Form 1. Some were | |
| 20 probably, and I don't know for sure, identified | |
| 21 after, as the revenue requirement schedules wer | 9 |
| 22 prepared. | |
| 23 Q But, to clarify, they were identified prior to | |
| 24 filing this case? I think that's what you just | |

| 1 | | said, is that correct? |
|----|---|---------------------------------------------------|
| 2 | A | (Moran) Parts of them were. As we know, there |
| 3 | | have been others identified recently. |
| 4 | Q | Right. But I'm speaking specifically about Audit |
| 5 | | Issue 1. These were identified by the Company |
| 6 | | prior to filing this case? |
| 7 | A | (Moran) Correct. |
| 8 | Q | Okay. |
| 9 | A | (Moran) Not all, though, just to be clear. |
| 10 | Q | I'm sorry. Can you repeat that? |
| 11 | A | (Moran) Not all, just to be clear. |
| 12 | Q | Your statement is that not all of the adjustments |
| 13 | | in Audit Issue Number 1 were not, were identified |
| 14 | | before the filing? |
| 15 | A | (Moran) I'm saying some of them were identified |
| 16 | | by Audit. Most were identified by the Company. |
| 17 | | But there were others that we asked about, and |
| 18 | | the Company agreed that they were mismapped. |
| 19 | Q | Okay. And we're, just to be absolutely clear, |
| 20 | | we're both talking about Audit Issue Number 1? |
| 21 | A | (Moran) Correct. |
| 22 | Q | Okay. Thank you. All right. And, now, if I can |
| 23 | | turn you to the Company's Objection to the Motion |
| 24 | | to Dismiss, on Page 10. Do you have that |

| | l | |
|----|---|---------------------------------------------------|
| 1 | | document in front of you? |
| 2 | A | (Moran) I do not. |
| 3 | Q | Okay. I will summarize. And, so, in that, in |
| 4 | | its Objection, the Company explained that it is |
| 5 | | not unusual to identify and make adjustments |
| 6 | | after the fiscal year accounting closing for the |
| 7 | | subsequent year. Do you recall the Company |
| 8 | | saying that or have you heard the Company |
| 9 | | represent that? |
| 10 | A | (Moran) I've heard that represented. |
| 11 | Q | Okay. Is it your position that the Company |
| 12 | | should have reopened the 2022 books? |
| 13 | A | (Moran) No. |
| 14 | Q | Okay. So, turning back to the Audit Report, in |
| 15 | | addition to Audit Issue Number 1 that we just |
| 16 | | discussed, there are 27 other audit issues, |
| 17 | | correct? |
| 18 | A | (Moran) Correct. |
| 19 | Q | Okay. And would you agree that some of those |
| 20 | | audit issues have resulted in recommendations for |
| 21 | | minor adjustments? So, for example, I could turn |
| 22 | | you to Audit Issue Number 2, which is on Bates |
| 23 | | Page 151, which recommends the removal of |
| 24 | | "\$1,413"? |

| 1 | A | (Moran) That's correct. |
|----|---|---------------------------------------------------|
| 2 | Q | Okay. And would you also agree that certain |
| 3 | | audit issues represent a reasonable disagreement |
| 4 | | between the Audit Division and the Company that |
| 5 | | could be resolved during the proceeding? So, for |
| 6 | | example, Audit Issue Number 3, which is on Bates |
| 7 | | Page 153, relates to capitalizing fleet and |
| 8 | | equipment depreciation, and the amount at issue |
| 9 | | was \$26,000, and the Company cited to a GAAP |
| 10 | | standard in support of its position. Do you |
| 11 | | agree that there could be a reasonable |
| 12 | | disagreement between |
| 13 | A | (Moran) I understand that we disagree. I don't |
| 14 | | think it's reasonable. FERC says you can't do |
| 15 | | that. So, we're on we're just on opposite |
| 16 | | sides of this one. You can |
| 17 | Q | Fair. And do you agree that the Commission could |
| 18 | | review Audit's position and the Company's |
| 19 | | position, if we move forward with the proceeding, |
| 20 | | and they could make a determination? |
| 21 | A | (Moran) Sure. The Commission can look at |
| 22 | | whatever they choose to review. |
| 23 | Q | And would you also agree that certain audit |
| 24 | | issues could be resolved through the exchange of |
| | | |

| 1 | | additional information? So, for example, Audit |
|----|---|---------------------------------------------------|
| 2 | | Issue Number 4, which appears on Bates Page 155, |
| 3 | | states that, while Audit concurred with the |
| 4 | | Company's proposal, it did request the adjusting |
| 5 | | journal entries, which I think you referenced a |
| 6 | | few minutes ago as well. So, would you agree |
| 7 | | there are instances where additional information |
| 8 | | could resolve an issue? |
| 9 | A | (Moran) There will always be instances where |
| 10 | | additional information could be provided. But |
| 11 | | this is now in October of 2023, that's not going |
| 12 | | to change the result of the 2022 test year |
| 13 | | review. |
| 14 | | Hopefully, if we come back and do an |
| 15 | | audit in your next rate case, this issue won't |
| 16 | | exist. |
| 17 | Q | And would you agree that certain audit issues did |
| 18 | | not result in any adjustments to the Company's |
| 19 | | revenue requirement, but were recommendations for |
| 20 | | improved processes going forward? |
| 21 | A | (Moran) Yes. |
| 22 | Q | Okay. Thank you. And, then, turning back to the |
| 23 | | Motion to Dismiss, and I apologize for making you |
| 24 | | flip between documents, at Paragraph 15, it |
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| 1 | | states that "Since the source of the information |
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| 2 | | contained in the Rate Filing and the FERC Form 1 |
| 3 | | and" hold on, I mistyped this. So, give me a |
| 4 | | second just to get there. |
| 5 | | So, it states "Since the source of the |
| 6 | | information contained in the Rate Filing and FERC |
| 7 | | Form 1 is the Company's general ledger, all three |
| 8 | | pieces of information should match." Do you see |
| 9 | | that? |
| 10 | A | (Moran) I see that. |
| 11 | Q | Okay. And the Department of Energy's position is |
| 12 | | that the general ledger should always match the |
| 13 | | FERC Form 1, is that correct? |
| 14 | A | (Moran) We understand there will be adjustments. |
| 15 | | In this instance, there were so many errors. I, |
| 16 | | as you now know, I've been doing this kind of |
| 17 | | audit work for a long time. I have never seen so |
| 18 | | many errors in the general ledger, versus the |
| 19 | | FERC Form 1, versus the Rate Filing. |
| 20 | Q | And the Company has acknowledged, right, that |
| 21 | | there is a variance between the three sets of |
| 22 | | data. Do you agree that the Company has provided |
| 23 | | explanations for this variance? |
| 24 | A | (Moran) I can't be certain. |

| 1 Q If you turn to the Audit, back to the Audit Report, at Page 149, it states that "subsequent to the parent company closing of the books for the 2022 year-end, Liberty identified "Unadjusted Differences" of approximately 848,000." And, then, also on the same page, it says that "With the Unadjusted Differences reflected in the revenue requirement, the FERC Form 1 maps directly to the data recorded in Liberty's financial system. The Company has provided a trial balance to Staff that provides the direct mapping to the FERC Form 1." Do you see that? A (Moran) I'm there. Q Okay. And, so, is it your position that, even if the data can be traced to the financial records, it cannot be relied on? A (Moran) The data can't be traced to the accurate financial records. A mapping of the mismapped issues is almost circular. I understand the Company acknowledges that there were mapping issues. But to say "we provided a listing to show what those mismapped things were" does not correct those issues. | | | |
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| 1 | | beeks either because from the Corresponde |
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| | | books either, because, from the Corporate |
| 2 | | perspective, New Hampshire's Granite State |
| 3 | | Electric simply isn't big enough to reopen the |
| 4 | | SEC filings and federal filings. That's my |
| 5 | | understanding. |
| 6 | Q | So, is it your position that the difference that |
| 7 | | exists between the rate case filing and the |
| 8 | | Company's books and other forms require the |
| 9 | | Commission to deny a request for a change in |
| 10 | | distribution rates? |
| 11 | A | (Moran) Based on the audit work, yes, I agree |
| 12 | | with that statement. |
| 13 | Q | In your opinion, should a utility make necessary |
| 14 | | adjustments prior to filing a rate change request |
| 15 | | to ensure the accuracy of the data? |
| 16 | A | (Moran) The data should be verified for accuracy |
| 17 | | with each close, with each monthly close, with |
| 18 | | each annual close, with each quarterly close. |
| 19 | | Yes, I agree with that. |
| 20 | Q | Right. But, if the Company does a review prior |
| 21 | | to a filing, and discovers additional adjustments |
| 22 | | are necessary, should it make those adjustments |
| 23 | | before it files? |
| 24 | A | (Moran) If the books are already closed, no. But |

| 1 | | they should disclose all of those adjustments, as |
|----|---|---------------------------------------------------|
| 2 | | Mr. Dudley said earlier, disclosed in a technical |
| 3 | | statement of "These are the books, these are the |
| 4 | | revenue adjustments." And I'm not sure that's |
| 5 | | taken place here. |
| 6 | Q | In your opinion, how much can a utility's rate |
| 7 | | case filing differ from its books and records |
| 8 | | without requiring a denial of the request for a |
| 9 | | change in rates? |
| 10 | A | (Moran) I have no opinion on that. This is the |
| 11 | | first time we've ever seen books this far off. |
| 12 | | So, I can't quantify a dollar amount. |
| 13 | Q | And, similarly, you couldn't quantify the number |
| 14 | | of adjustments? |
| 15 | A | (Moran) Of course not. |
| 16 | Q | And are you aware of the statutory language that |
| 17 | | describes what a rate case filing must be based |
| 18 | | on? |
| 19 | | And I the entire panel is welcome to |
| 20 | | weigh in. I don't know if this is really Ms. |
| 21 | | Moran's area of expertise. So, acknowledging |
| 22 | | that. And I am referring specifically to RSA |
| 23 | | 378:27 and 378:28, where there's reference to |
| 24 | | setting rates based on reports that the utility |

| 1 | | has filed with the Commission and the Department |
|----|---|--------------------------------------------------|
| 2 | | of Energy. |
| 3 | | Are members of the panel generally |
| 4 | | familiar with that statutory language? |
| 5 | A | (Dudley) I am familiar with that, yes. |
| 6 | Q | Okay. And would you agree, and I'll point to |
| 7 | | you, Mr. Dudley, that a FERC Form 1 is a report |
| 8 | | filed with the Commission? |
| 9 | A | (Dudley) It is. Although, the Initial Filing |
| 10 | | from Liberty did not contain the FERC Form 1. |
| 11 | Q | Right. But the Company filed an updated Initial |
| 12 | | Filing that did reference the FERC Form 1, |
| 13 | | correct? |
| 14 | A | (Dudley) Correct. |
| 15 | Q | Okay. And I think that's why we're using it as |
| 16 | | the basis for this case at this point. |
| 17 | | And the Company's revenue requirement |
| 18 | | can be tied to the FERC Form 1, do you agree? |
| 19 | A | (Dudley) That's typically how it's done, yes. |
| 20 | Q | And, in this case, would you agree that the two |
| 21 | | documents can be tied? |
| 22 | A | (Dudley) They can be tied. But, as we have |
| 23 | | discussed and have found out that the two don't |
| 24 | | match. |

| 1 | Q | Right. That's why I said "tied", I didn't say |
|----|---|---------------------------------------------------|
| 2 | | "matched". I think we provided explanations for |
| 3 | | why there are differences. But I'm just asking |
| 4 | | if they could be tied, if you can trace the |
| 5 | | differences? |
| 6 | A | (Dudley) I would say, ordinarily, you can. But I |
| 7 | | would defer to Ms. Moran. |
| 8 | Q | Ms. Moran, do you want to add anything? |
| 9 | A | (Moran) Well, I was concerned about one entry |
| 10 | | that was a revenue amount that was reflected in I |
| 11 | | want to say the "accumulated depreciation |
| 12 | | schedule", that's I could be wrong, but it |
| 13 | | wasn't in the revenue section. Actually, it was |
| 14 | | in the depreciation expense revenue requirement |
| 15 | | filing. And it was correctly proformed out of |
| 16 | | that, but it was not proformed back into the |
| 17 | | revenue schedule. And that's just one instance I |
| 18 | | remember off the top of my head. |
| 19 | | As we said, because of the billing |
| 20 | | issues, and the different problems that existed |
| 21 | | with the customer service side of the business, |
| 22 | | I'm not sure I understand that the revenue |
| 23 | | requirement schedule does have certain revenue |
| 24 | | accounts that could be verified. |
| | | |

| 1 | Q | Okay. |
|----|---|---------------------------------------------------|
| 2 | A | (Nixon) May I add to that? |
| 3 | Q | Sure. |
| 4 | A | (Nixon) So, the filing requirements and the FERC |
| 5 | | Form 1 do not match. And the Company did not |
| 6 | | highlight and identify those in their filing how |
| 7 | | they do not match. |
| 8 | Q | But has the Company been able to provide |
| 9 | | explanations for that during the course of the |
| 10 | | proceeding? |
| 11 | A | (Nixon) Through us identifying the differences, |
| 12 | | several of them, the Company did respond to a |
| 13 | | data request. But those were not an updated |
| 14 | | filing was not provided to indicate what those |
| 15 | | differences are, as required by those statutes |
| 16 | | and rules that are out there. |
| 17 | Q | I am going to turn the panel to Exhibit 6, which |
| 18 | | is the Company's updated revenue requirement |
| 19 | | filed on November or, submitted on November |
| 20 | | 27th. And I think the panel, or at least some |
| 21 | | members of the panel, have reviewed it, if not in |
| 22 | | great detail. |
| 23 | | But, if I could just refer you, there's |
| 24 | | a tab, I believe it's the very first tab of the |
| | | |

| 1 | | Excel version, and the title of that tab is |
|----|---|---------------------------------------------------|
| 2 | | "TrackRRUpdates"? |
| 3 | A | (Dudley) Ms. Ralston, are you referring to Tab |
| 4 | | "RR-1"? |
| 5 | Q | No. |
| 6 | A | (Dudley) Because there are two Excel spreadsheets |
| 7 | | that were filed. |
| 8 | Q | Yes. And I'm referring to Part - Exhibit |
| 9 | | "Part 2 of 3" of Exhibit 6. And, if you're in |
| 10 | | that Excel are you in that Excel filing, Mr. |
| 11 | | Dudley? |
| 12 | A | (Dudley) I am, yes. |
| 13 | Q | Okay. |
| 14 | A | (Dudley) But I see the tabs are identified by |
| 15 | | "RR". |
| 16 | Q | If you go all the way down to the bottom, the |
| 17 | | little arrows in the lower left-hand corner, and |
| 18 | | you go all the way over to the very first tab, |
| 19 | | there should be a tab that's called |
| 20 | | "TrackRRUpdates". |
| 21 | A | (Dudley) Yes. I have it. Thank you. |
| 22 | Q | Okay. Great. You and I have the same Excel |
| 23 | | skills. |
| 24 | | So, would you agree that there are 25 |
| | | |

| 1 | | adjustments that the Company included in this |
|----|------|---------------------------------------------------|
| 2 | | update that tied either to a specific audit issue |
| 3 | | or a data request? |
| 4 | A | (Nixon) The list there shows that there were 26 |
| 5 | | issues identified. |
| 6 | Q | Okay. |
| 7 | A | (Nixon) I'm not looking at the exhibit. I'm |
| 8 | | looking at the original Corrections and Update. |
| 9 | | Did it change? |
| 10 | Q | It didn't change. I would say I miscounted. |
| 11 | | But, for me, it starts on Row well, |
| 12 | | so, Row 7 are the updates that were included in |
| 13 | | the original filing. And I may not have counted |
| 14 | | those. |
| 15 | A | (Nixon) Okay. |
| 16 | Q | Does that make sense? |
| 17 | A | (Nixon) Yes. |
| 18 | Q | And, then, it goes down to |
| 19 | A | (Nixon) I was looking at the |
| 20 | Q | Row 32. |
| 21 | | [Court reporter interruption - multiple |
| 22 | | parties speaking simultaneously.] |
| 23 | CONT | INUED BY THE WITNESS: |
| 24 | А | (Nixon) I was looking I was looking at the |
| | | |

| 1 | | reference number. |
|----|------|---------------------------------------------------|
| 2 | BY M | S. RALSTON: |
| 3 | Q | Yes. Apologies, I wasn't clear. Do you agree |
| 4 | | that utilities routinely submit updated revenue |
| 5 | | requirements as part of a rate case? |
| 6 | A | (Dudley) They do. But, as I said earlier, |
| 7 | | Ms. Ralston, associated with expenses that are |
| 8 | | either included above or below the line. |
| 9 | Q | And, so, I think you stated earlier, Mr. Dudley, |
| 10 | | that this you believe this revenue requirement |
| 11 | | update is unusual, and you wouldn't consider this |
| 12 | | typical? |
| 13 | A | (Dudley) It's not typical from what we've seen, |
| 14 | | because it's largely accounting adjustments to |
| 15 | | accounting errors. |
| 16 | Q | And your opinion is based on what is your |
| 17 | | opinion based on, that this is an atypical |
| 18 | | adjustment? |
| 19 | A | (Dudley) I've never seen one like this. |
| 20 | Q | Is it your position that the Company's |
| 21 | | adjustments to the revenue requirement included |
| 22 | | in the November 27th Update were improper or |
| 23 | | inaccurate? |
| 24 | А | (Dudley) We don't know about the accuracy. We |

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| 1 | | haven't been able to determine the accuracy. |
|----|---|---------------------------------------------------|
| 2 | | What we do know is that, based on counsel's |
| 3 | | representation on January 4th, that apparently |
| 4 | | there's another update forthcoming. |
| 5 | Q | Right. And that would be a separate adjustment. |
| 6 | A | (Dudley) But we don't know that. |
| 7 | Q | But you don't right. But you're not taking a |
| 8 | | position, I guess is what you're saying, on |
| 9 | | whether or not the adjustments that have already |
| 10 | | been made were improper or inaccurate? |
| 11 | A | (Dudley) Our position is that we need we would |
| 12 | | need an opportunity to study those to determine |
| 13 | | whether or not they are accurate. And we'd have |
| 14 | | to perform confirmation and verification. |
| 15 | | Getting back to the typical rate case, |
| 16 | | and the typical update, regarding expenses above |
| 17 | | or below the line, those are known and |
| 18 | | measurable. These amounts here that I'm seeing, |
| 19 | | I don't know whether or not they are known and |
| 20 | | measurable. I have nothing to check them |
| 21 | | against. So, it would require an in-depth review |
| 22 | | that the Department didn't have an opportunity to |
| 23 | | perform. |
| 24 | | And, again, this is unusual. We |

F

| 1 | | typically don't deal with numerous accounting |
|----|---|---------------------------------------------------|
| 2 | | adjustments to correct accounting errors in an |
| 3 | | update. We also are typically provided with a |
| 4 | | technical statement that describes in detail each |
| 5 | | adjustment that's made. These are just cursory |
| 6 | | notes that I'm looking at right now that don't |
| 7 | | really provide any detail. |
| 8 | Q | But you do acknowledge the Company included that |
| 9 | | first tab that explained the basis for each of |
| 10 | | the adjustments, and then together and there |
| 11 | | was a filing letter, I believe, that explained |
| 12 | | what the Company had included with this update? |
| 13 | | Would you agree with that? |
| 14 | A | (Dudley) I agree that there's a one-page filing |
| 15 | | letter. |
| 16 | Q | Is it the panel's position that the Company's |
| 17 | | FERC Form 1 was not accurate at the time it was |
| 18 | | prepared? |
| 19 | A | (Dudley) You want that one? |
| 20 | A | (Moran) Yes. I can address that one for you. I |
| 21 | | can say that the map that was provided tied the |
| 22 | | SAP year-end figures to the FERC Form 1. I |
| 23 | | cannot say if those entries were accurate. |
| 24 | | So, no, I can't say that the FERC |

| 1 | | Form 1 was accurate. |
|----|---|---------------------------------------------------|
| 2 | Q | And that, what is that based on, your is that |
| 3 | | based on your audit investigation? |
| 4 | A | (Moran) Correct. |
| 5 | Q | I now have a few questions related to customer |
| 6 | | billing issues. And I'll just open these up to |
| 7 | | the panel. |
| 8 | | In the Motion to Dismiss, the |
| 9 | | Department of Energy stated that "Implementation |
| 10 | | of SAP had Resulted in Significant Customer |
| 11 | | Complaints to the Department". And does the |
| 12 | | panel see that section of the Motion that begins |
| 13 | | on Page 20? |
| 14 | A | (Nixon) Which item number are you referring to? |
| 15 | Q | I am referring just generally to Section VII of |
| 16 | | the Motion that begins on Page 20, regarding |
| 17 | | customer complaints. |
| 18 | | Okay. And, then, on Page 1 of the |
| 19 | | Motion to Dismiss, the Department of Energy is |
| 20 | | arguing that the case must be dismissed because |
| 21 | | "the 2022 financial information on which the Rate |
| 22 | | Filing is based cannot be reasonably relied on |
| 23 | | and therefore Liberty has not and cannot meet its |
| 24 | | burden to provide [sic] that the proposed rates |

| 1 | | are just and reasonable." Do you also see that |
|----|---|---------------------------------------------------|
| 2 | | on Page 1 of the Motion? |
| 3 | A | (Moran) Yes. |
| 4 | Q | Is it the Department's position that the |
| 5 | | Company's financial information is the cause of |
| 6 | | the increase in customer contacts with the |
| 7 | | Department? |
| 8 | A | (Nixon) I believe, as indicated in DOE witnesses, |
| 9 | | yes, there was there have been a significant |
| 10 | | increase in customer contacts with the |
| 11 | | Department. |
| 12 | Q | And is it your position that those are related to |
| | Ŷ | |
| 13 | | the financial information that we've been |
| 14 | | discussing, the unreliability of the financial |
| 15 | | information? |
| 16 | A | (Nixon) Yes, some of them, a significant amount. |
| 17 | | In fact, a study a survey done by the |
| 18 | | Company or, that's done independently, |
| 19 | | confirmed that as well. |
| 20 | Q | Confirmed |
| 21 | A | (Nixon) It's not contacts with the Department, |
| 22 | | but that there was customer dissatisfaction |
| 23 | | because of this system. |
| 24 | | MR. DEXTER: Mr. Chairman, if I could |

| 1 | interrupt? We didn't name Amanda Noonan as a |
|----|---------------------------------------------------|
| 2 | witness. Amanda Noonan is the Director of the |
| 3 | Consumer Services Division at the Department. |
| 4 | And she is familiar with the issue of customer |
| 5 | contacts and the customer survey results that |
| 6 | Ms. Nixon just identified. |
| 7 | So, I wonder, I don't know how much |
| 8 | questioning, we didn't know this was going to be |
| 9 | an issue today, but Ms. Noonan is available to |
| 10 | answer these question, if that's appropriate? |
| 11 | CHAIRMAN GOLDNER: Does the would |
| 12 | the Company like to put Ms. Noonan on the stand? |
| 13 | MS. RALSTON: I don't know if it's |
| 14 | necessary. I guess it depends on whether or not |
| 15 | the Department of Energy intends to support its |
| 16 | Motion using customer complaints. |
| 17 | I think that, on Page 1, they're |
| 18 | arguing that the Motion is based on the financial |
| 19 | records. And, if the Department agrees the |
| 20 | financial records are not related to the alleged |
| 21 | increase in customer complaints, we don't need to |
| 22 | go further. |
| 23 | CHAIRMAN GOLDNER: Attorney Dexter. |
| 24 | MR. DEXTER: No, I think we're our |
| | |

| 1 | point is the opposite. That the implementation |
|----|---------------------------------------------------|
| 2 | of the SAP system included a billing system and |
| 3 | an accounting system, and that the implementation |
| 4 | of the billing system went poorly, and resulted |
| 5 | in increased customer complaints and a decrease |
| 6 | in customer satisfaction, as laid out in the Luth |
| 7 | survey that was provided with the Motion. |
| 8 | So, we believe that they are |
| 9 | interrelated. |
| 10 | CHAIRMAN GOLDNER: So, let's do this. |
| 11 | Let's put Ms. Noonan on the stand, so that we |
| 12 | can we can reach closure on that particular |
| 13 | topic. |
| 14 | I also note that we are about an hour |
| 15 | and 35 minutes in, and the court reporter will |
| 16 | need a break. So, what I'd recommend is we take |
| 17 | a brief break at this point for the court |
| 18 | reporter, who still has to type through my |
| 19 | talking, and return at a quarter of. Then, maybe |
| 20 | go for another half hour, 45 minutes, take a |
| 21 | lunch break, and then come back. We'll try to |
| 22 | wrap up with this panel before we take lunch, if |
| 23 | at all possible. |
| 24 | So, let's take a break now, and return |

| 1 | at a quarter of. Thank you. Off the record. |
|----|----------------------------------------------------|
| 2 | (Recess taken at 11:37 a.m., and the |
| 3 | hearing reconvened at 11:50 a.m.) |
| 4 | CHAIRMAN GOLDNER: Okay. We'll go back |
| 5 | on the record. |
| 6 | First, we'll swear in the witness, Ms. |
| 7 | Noonan, who is seated next to Mr. Dexter. And, |
| 8 | then, once that's complete, we'll move back to |
| 9 | Ms. Ralston and cross. |
| 10 | (Whereupon AMANDA O. NOONAN was duly |
| 11 | sworn by the Court Reporter, and added |
| 12 | to the DOE witness panel.) |
| 13 | CHAIRMAN GOLDNER: Please resume, Ms. |
| 14 | Ralston. |
| 15 | MR. DEXTER: Mr. Chairman, should I ask |
| 16 | Ms. Noonan a couple of introductory questions? |
| 17 | CHAIRMAN GOLDNER: Of course. That |
| 18 | would be great. Thank you. |
| 19 | MR. DEXTER: Okay. |
| 20 | AMANDA O. NOONAN, SWORN |
| 21 | DIRECT EXAMINATION |
| 22 | BY MR. DEXTER: |
| 23 | Q Ms. Noonan, would you please state your name and |
| 24 | position with the Department? |
| | |

| 1 | |
|----|---------------------------------------------------|
| 1 | A (Noonan) Of course. My name is Amanda Noonan. |
| 2 | I'm the Director of the Consumer Services |
| 3 | Division at the Department of Energy. |
| 4 | Q And, Ms. Noonan, did you file written testimony |
| 5 | on December 13th, 2023, in this docket? |
| 6 | A (Noonan) Yes, I did. |
| 7 | Q And did that testimony contain a description of |
| 8 | your professional and educational experience as |
| 9 | it relates to this docket? |
| 10 | A (Noonan) Yes, it did. |
| 11 | MR. DEXTER: Okay. Thank you. Ms. |
| 12 | Noonan is available for questions. |
| 13 | CHAIRMAN GOLDNER: Okay. Please |
| 14 | proceed, Ms. Ralston. |
| 15 | MS. RALSTON: Okay. And, Ms. Noonan, I |
| 16 | am not sure if you were in the room. So, I'm |
| 17 | going to just restate the question that I had |
| 18 | started to ask. |
| 19 | CROSS-EXAMINATION (resumed) |
| 20 | BY MS. RALSTON: |
| 21 | Q And, so, I had referred the panel to the Motion |
| 22 | to Dismiss, at Page 20, which is where the |
| 23 | Department of Energy has a section of the Motion |
| 24 | regarding the SAP implementation and resulting |
| | |

| 1 | | Customer Complaints. Do you see that section? I |
|----|---|---------------------------------------------------|
| 2 | | think it's on Page 20. |
| 3 | А | (Noonan) I don't have it open in front of me. |
| 4 | | But, please, go ahead. |
| 5 | Q | Okay. The section is called "Liberty's SAP |
| 6 | | Implementation Resulted in Significant Customer |
| 7 | | Complaints to the Department", just for |
| 8 | | reference. |
| 9 | | And, then, I also referred the panel to |
| 10 | | Page 1 of the Motion, where the Department of |
| 11 | | Energy argued that the case must be dismissed |
| 12 | | because "the 2022 financial information on which |
| 13 | | the filing is based cannot be reasonably relied |
| 14 | | on." Do you see that on Page 1 of the Motion? |
| 15 | A | (Noonan) Yes. |
| 16 | Q | And is it your position that the Company's |
| 17 | | financial information is the cause of the |
| 18 | | increase in customer contacts with the |
| 19 | | Department? |
| 20 | A | (Noonan) I think there's a causal relationship |
| 21 | | between the two. |
| 22 | Q | And, on Page 21 of the Motion, it states that, |
| 23 | | during "the 12 months following implementation of |
| 24 | | the SAP system, the DOE received 121 Billing and |

| 1 | | Billing Adjustment contacts", versus "14" during |
|----|---|---------------------------------------------------|
| 2 | | the twelve months prior to implementation of the |
| 3 | | system. Do you see that? |
| 4 | A | (Noonan) Yes. I do. |
| 5 | Q | Okay. And are you aware that, in late 2022, |
| 6 | | there was a substantial increase in electric |
| 7 | | bills due to increased commodity pricing, with |
| 8 | | Liberty's rate increasing from 10 cents to 22 |
| 9 | | cents, beginning with service on August 1st of |
| 10 | | 2022, a rate increase that was reflected in bills |
| 11 | | issued starting in September of 2022, just prior |
| 12 | | to the SAP implementation? |
| 13 | A | (Noonan) Yes, I am. |
| 14 | Q | Okay. Can I now ask you to turn to Exhibit 8, at |
| 15 | | Bates Page 341, which is the Luth Research survey |
| 16 | | included with the Motion to Dismiss. And let me |
| 17 | | know when you have the exhibit? |
| 18 | A | (Noonan) I'm sorry. What was the page number |
| 19 | | again? |
| 20 | Q | Hang on one second. Bates Page 341. If you're |
| 21 | | in the Motion to Dismiss attachment, looks like |
| 22 | | it's 336. I don't know if that's helpful. |
| 23 | A | (Noonan) Okay. Could you cite the number in the |
| 24 | | report itself, the page number in the report |
| 1 | | |

1 I'm sorry. That's the document that I itself? 2 have open. Give me one moment. I apologize, I think I got 3 Q 4 it turned around with the overlapping Bates 5 numbers. 6 MR. DEXTER: So, if it helps, the Luth 7 survey starts in Exhibit 8, on Bates Page 310. 8 MS. RALSTON: Thank you, Attorney 9 Dexter. 10 BY MS. RALSTON: 11 And the page I was looking for is Page 12 of the Q 12 survey itself. And, if you give me one moment, I 13 can find the Bates page. 14 It is Bates Page 321 of Exhibit 8. And 15 I apologize for the delay. 16 So, now that we are all there, do you 17 see the bullet that states that cost is still the 18 top complaint mentioned by dissatisfied 19 customers? 20 (Noonan) Yes, I do. Α 21 Okay. And would you agree that cost is not Q 22 related to SAP implementation? 23 А (Noonan) That's correct. 24 0 Okay. And would you agree that there can be

[WITNESS PANEL: Nixon|Trottier|Dudley|Moran|Noonan]

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| 1 | | other customer issues that are not related to |
|----|---|---------------------------------------------------|
| 2 | | SAP? For example, a meter reading question or a |
| 3 | | billing issue that might be related to a |
| 4 | | customer's change in circumstance, like moving? |
| 5 | A | (Noonan) All of those or, those two reasons |
| 6 | | that you just cited are certainly impacted by the |
| 7 | | billing system. Even though they may be outside |
| 8 | | of the billing system, such as a meter change or |
| 9 | | a move, but the billing system itself will impact |
| 10 | | the resolution or the appropriate handling of |
| 11 | | those issues. |
| 12 | Q | So, it's your testimony that, if a customer |
| 13 | | moves, and, for example, didn't provide any |
| 14 | | notice to the Company, continued to get bills for |
| 15 | | a residence they no longer reside at, that that |
| 16 | | would be related to the SAP implementation? |
| 17 | A | (Noonan) In that particular instance, no. |
| 18 | Q | Okay. So, my question was, would you agree that |
| 19 | | there are other customer issues that are non-SAP |
| 20 | | related? So, would you agree that there can be |
| 21 | | customer issues not related to SAP? |
| 22 | A | (Noonan) Sure. In the abstract, there could be, |
| 23 | | yes. |
| 24 | Q | Okay. So, noting that there can be customer |
| | | |

| 1 | | contacts that are unrelated to the SAP |
|----|---|---------------------------------------------------|
| 2 | | implementation, how did the DOE categorize |
| 3 | | whether an incoming complaint was related to SAP |
| 4 | | or not? |
| 5 | A | (Noonan) The categorization of contacts to the |
| 6 | | Department's Consumer Division are not tied to a |
| 7 | | billing system used by a utility. They're tied |
| 8 | | to the reason for contact. However, review of |
| 9 | | these shows that the overwhelming majority, if |
| 10 | | not all of them, were related to some billing |
| 11 | | system issue. |
| 12 | Q | So, if the Department isn't categorizing them |
| 13 | | based on their relationship to the billing |
| 14 | | system, how was that determination being made? |
| 15 | A | (Noonan) By a manual review of all of the |
| 16 | | contacts. |
| 17 | Q | And what criteria was that manual review using? |
| 18 | A | (Noonan) The information that was provided by the |
| 19 | | customer, and the response provided by the |
| 20 | | Company. |
| 21 | Q | So, was there a set of criteria or was it on a |
| 22 | | case-by-case basis? |
| 23 | A | (Noonan) They were all manually reviewed |
| 24 | | individually. |

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| 1 | Q | So, is that a case-by-case basis or were there a |
|----|---|---------------------------------------------------|
| 2 | | set of criteria being used by a Department staff? |
| 3 | A | (Noonan) It was a case-by-case review. |
| 4 | Q | Okay. And does the Department of Energy have a |
| 5 | | breakdown, by month, of the complaints related to |
| 6 | | SAP conversion, or SAP versus non-SAP complaints? |
| 7 | A | (Noonan) Again, that's not that's not a reason |
| 8 | | for contact within the Division's database. |
| 9 | | However, we do have a month-by-month count or can |
| 10 | | produce a month-by-month report of contacts on |
| 11 | | any given utility, and the reason why the |
| 12 | | customer reached out to the Department. |
| 13 | Q | Okay. And just to be clear, but it wouldn't be |
| 14 | | broken down by its relation to the SAP |
| 15 | | conversion? |
| 16 | A | (Noonan) Again, that's not a reason in the |
| 17 | | database for why we track contacts to the |
| 18 | | Department. |
| 19 | Q | Okay. |
| 20 | A | (Noonan) Customers don't specifically say that's |
| 21 | | why they're calling. They're calling about their |
| 22 | | bill, and an issue that's transpired as a result |
| 23 | | of something else. |
| 24 | Q | Would you agree that it is normal for a customer, |

| 1 | | or typical, for customer contacts to increase |
|----|---|---------------------------------------------------|
| 2 | | after a system conversion? |
| 3 | A | (Noonan) There are certainly always bumps that |
| 4 | | follow a system conversion. That is definitely |
| 5 | | the case. However, we found the number of issues |
| 6 | | that followed this particular conversion to be |
| 7 | | abnormal. |
| 8 | Q | What level of customer complaints would the |
| 9 | | Department of Energy have expected? |
| 10 | A | (Noonan) I don't have an expectation for a |
| 11 | | certain number. It's the severity of the issues, |
| 12 | | the quantity early on. There's no set |
| 13 | | expectation that "this number is good" and "that |
| 14 | | number is bad." It's just a comparative between |
| 15 | | past experience. |
| 16 | Q | So, the determination here that the number of |
| 17 | | contacts was unusual is based on your experience? |
| 18 | A | (Noonan) It's based on experience. It's based on |
| 19 | | looking back to see what transpired following |
| 20 | | other system conversions with other utilities. |
| 21 | Q | Referring back to the Motion, at Page 21, the |
| 22 | | Department of Energy noted that, prior to its |
| 23 | | system conversion, Eversource had "70 Billing and |
| 24 | | Billing Adjustment contacts", and that this |
| | | |

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| 1 | | number doubled following its system conversion to |
|----|---|---------------------------------------------------|
| 2 | | "138". Do you see that? |
| 3 | A | (Noonan) Yes. |
| 4 | Q | Okay. And would you agree that the number of |
| 5 | | Billing and Billing Adjustments for Liberty was |
| 6 | | still lower than Eversource's, even with its |
| 7 | | increase following the conversion? |
| 8 | A | (Noonan) I'm sorry, could you repeat that? |
| 9 | Q | Sure. And maybe I should, before I ask you that |
| 10 | | question again, if you look up to the paragraph |
| 11 | | above that, it says that "the Department received |
| 12 | | 121 Billing and Billing Adjustment contacts" for |
| 13 | | Liberty. So, would you agree that Liberty had |
| 14 | | fewer Billing and Billing Adjustment contacts |
| 15 | | than Eversource after its conversion? |
| 16 | A | (Noonan) Yes. The absolute numbers, that's the |
| 17 | | case. However, there's a significant disparity |
| 18 | | between the number of customers for the two |
| 19 | | utilities. |
| 20 | Q | Did the Commission Staff, as the predecessor to |
| 21 | | the Department of Energy, recommend dismissal of |
| 22 | | Eversource's 2009 rate case as a result of that |
| 23 | | increase in customer contacts? |
| 24 | A | (Noonan) No. |

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| will return to at or about baseline at the pre-conversion level, once the new system is stabilized? A (Noonan) It's difficult to say what future trends might arise. But, typically, after a period of time, the complaint or contact levels will level off. Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, representing a 34 percent decrease from the first | 1 | Q | Okay. Would you expect that customer contacts |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---|---------------------------------------------------|
| 4 stabilized? 5 A (Noonan) It's difficult to say what future trends might arise. But, typically, after a period of time, the complaint or contact levels will level off. 9 Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. 15 Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 2 | | will return to at or about baseline at the |
| A (Noonan) It's difficult to say what future trends might arise. But, typically, after a period of time, the complaint or contact levels will level off. Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 3 | | pre-conversion level, once the new system is |
| 6 might arise. But, typically, after a period of time, the complaint or contact levels will level off. 9 Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. 15 Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 4 | | stabilized? |
| <pre>7 time, the complaint or contact levels will level 8 off. 9 Q Okay. Are you aware that, in the first six 10 months of 2023, so, from January into June, that 11 Liberty reported 10.3 customer contacts per month 12 related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's 14 records were regarding that. 15 Q Okay. So, are you are you aware then that, in 16 the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments,</pre> | 5 | A | (Noonan) It's difficult to say what future trends |
| off. 9 Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. 15 Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 6 | | might arise. But, typically, after a period of |
| 9 Q Okay. Are you aware that, in the first six months of 2023, so, from January into June, that Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. 15 Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 7 | | time, the complaint or contact levels will level |
| 10 months of 2023, so, from January into June, that 11 Liberty reported 10.3 customer contacts per month 12 related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's 14 records were regarding that. 15 Q Okay. So, are you are you aware then that, in 16 the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments, | 8 | | off. |
| Liberty reported 10.3 customer contacts per month related to billing and billing adjustments? A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 9 | Q | Okay. Are you aware that, in the first six |
| 12 related to billing and billing adjustments? 13 A (Noonan) I wouldn't have any idea what Liberty's records were regarding that. 15 Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 10 | | months of 2023, so, from January into June, that |
| 13 A (Noonan) I wouldn't have any idea what Liberty's 14 records were regarding that. 15 Q Okay. So, are you are you aware then that, in 16 the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments, | 11 | | Liberty reported 10.3 customer contacts per month |
| <pre>14 records were regarding that. 15 Q Okay. So, are you are you aware then that, in 16 the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments,</pre> | 12 | | related to billing and billing adjustments? |
| Q Okay. So, are you are you aware then that, in the five months, from July to November 2023, Liberty reported only 6.8 customer contacts per month related to billing and billing adjustments, | 13 | A | (Noonan) I wouldn't have any idea what Liberty's |
| 16 the five months, from July to November 2023, 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments, | 14 | | records were regarding that. |
| 17 Liberty reported only 6.8 customer contacts per 18 month related to billing and billing adjustments, | 15 | Q | Okay. So, are you are you aware then that, in |
| 18 month related to billing and billing adjustments, | 16 | | the five months, from July to November 2023, |
| | 17 | | Liberty reported only 6.8 customer contacts per |
| 19 representing a 34 percent decrease from the first | 18 | | month related to billing and billing adjustments, |
| | 19 | | representing a 34 percent decrease from the first |
| 20 six months of 2023? | 20 | | six months of 2023? |
| 21 A (Noonan) Again, I have no access to Liberty's | 21 | A | (Noonan) Again, I have no access to Liberty's |
| 22 information. | 22 | | information. |
| 23 Q Can I now refer you to Bates Page 266 of | 23 | Q | Can I now refer you to Bates Page 266 of |
| 24 Exhibit 8, which provides a "Summary of Delayed | 24 | | Exhibit 8, which provides a "Summary of Delayed |

Invoices"? And you can just let me know when 1 2 you're there. 3 MR. DEXTER: Attorney Ralston, could 4 you provide the page reference again please? 5 MS. RALSTON: I said "266", but I think 6 that may be incorrect. That may have been the 7 old Bates number. Yes. So, it is, for Exhibit 8, the 8 correct Bates number is 240. 9 10 MR. DEXTER: We just need a minute to 11 get there. 12 MS. RALSTON: Take your time. If 13 you're referring to the attachment to the Motion, 14 it's Attachment 5. 15 MR. DEXTER: Excuse me. The witness is 16 right next to me, and I can't resist the urge to 17 help her out, if that's okay with the Bench? I'm 18 just trying to get her to the right --19 CHAIRMAN GOLDNER: Yes. 20 MR. DEXTER: -- to the right page. 21 CHAIRMAN GOLDNER: Yes, please. 22 MR. DEXTER: Thank you. The witness is 23 on the right page. 24 MS. RALSTON: Okay. Great.

{DE 23-039} [Day 2 - Motion to Dismiss] {01-23-24}

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| | [WIT] | NESS PANEL: Nixon Trottier Dudley Moran Noonan] |
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| 1 | | MR. DEXTER: With no help from me. |
| 2 | | MS. RALSTON: I will try to make this |
| 3 | | all worth our while. |
| 4 | BY M | S. RALSTON: |
| 5 | Q | So, do you see the chart on that page called |
| 6 | | "Summary of Delayed Invoices and Resolution by |
| 7 | | Date and Dollar"? |
| 8 | A | (Noonan) Yes. |
| 9 | Q | Okay. Would you agree that this summary table |
| 10 | | demonstrates that the Company had essentially |
| 11 | | caught up on the delayed billing by March of |
| 12 | | 2023? |
| 13 | A | (Noonan) For the accounts that were identified |
| 14 | | for the Department in January of 2023, it does |
| 15 | | appear that the issues with those specific group |
| 16 | | of accounts had been primarily addressed by March |
| 17 | | of 2023. |
| 18 | | However, there were additional accounts |
| 19 | | that continued to be problematic that were |
| 20 | | perhaps not identified in that initial number. |
| 21 | Q | Thank you, Ms. Noonan. I now have just a few |
| 22 | | additional questions that I believe are for Mr. |
| 23 | | Dudley. |
| 24 | | One follow-up question regarding the |

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| 1 | | revenue requirement update. This morning you |
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| 2 | | stated, I believe, and you can correct me if I'm |
| 3 | | misstating, that "when a utility files its |
| 4 | | revenue requirement update, it always includes a |
| 5 | | technical statement." Was that your position |
| 6 | | this morning? |
| 7 | A | (Dudley) That's been our experience, yes. |
| 8 | Q | Okay. Are you aware that, in Docket DE 21-030, |
| 9 | | Unitil did not include a technical statement? |
| 10 | A | (Dudley) I'd have to check on that. I don't |
| 11 | | recall. |
| 12 | Q | Okay. |
| 13 | A | (Nixon) May I add to that? |
| 14 | Q | Sure. |
| 15 | A | (Nixon) So, and I can't remember which case I |
| 16 | | looked, but I remember I recall that, once the |
| 17 | | update was filed, it was in response to a data |
| 18 | | request. So, sometimes it is filed that way as |
| 19 | | well. I cannot cite the case. So, there was |
| 20 | | explanation with the data response. |
| 21 | Q | Okay. Would you also agree then, Ms. Nixon or |
| 22 | | Mr. Dudley, that, if the case were to proceed, |
| 23 | | and the Company was afforded the opportunity to |
| 24 | | provide rebuttal testimony, it could provide |

| 1 | | additional explanations as part of its rebuttal |
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| 2 | | testimony? |
| 3 | A | (Dudley) Certainly. |
| 4 | Q | Thank you. Mr. Dudley, the Motion to Dismiss |
| 5 | | references one second, I'm sorry. |
| 6 | | Mr. Dudley, in your testimony you filed |
| 7 | | in this proceeding, there's references to an |
| 8 | | "August 2016 Liberty Consulting Group Report", is |
| 9 | | that accurate? |
| 10 | A | (Dudley) Yes, it is. |
| 11 | Q | Okay. And did that Consulting report include any |
| 12 | | recommendations related to the Company's |
| 13 | | financial accounting? |
| 14 | A | (Dudley) It did. It did cover the management |
| 15 | | audit was quite broad, and it did cover the area |
| 16 | | of accounting. |
| 17 | Q | Are you aware that the Liberty Consulting Group |
| 18 | | prepared a supplemental report in November of |
| 19 | | 2017? |
| 20 | A | (Dudley) Yes, I am. |
| 21 | Q | Okay. And did you review that supplemental |
| 22 | | report? |
| 23 | A | (Dudley) Yes, I did. |
| 24 | Q | And do you recall if that supplemental report |
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| 1 | | described the progress made by the Company in |
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| 2 | | implementing the recommendations from the 2016 |
| 3 | | report? |
| 4 | A | (Dudley) I recall that it noted improvements in |
| 5 | | the area of customer service. However, we found |
| 6 | | Liberty's that the Consulting's findings, in |
| 7 | | terms of capital investment, to be inclusive. |
| 8 | Q | And would you agree that the information in that |
| 9 | | supplemental report could be helpful to the |
| 10 | | Commission, if it were to consider the 2016 |
| 11 | | report? |
| 12 | А | (Dudley) It would be helpful. I'm not sure how |
| 13 | | helpful it would be to Liberty. And the reason |
| 14 | | why I say that is, because, as part of their |
| 15 | | updated review, Liberty Consulting reviewed four |
| 16 | | additional projects. To be specific, those |
| 17 | | projects were the Concord Training Center, the |
| 18 | | CNG Compressor Project, the Keene Conversion |
| 19 | | Project, and the IT Expenditures Blanket Project. |
| 20 | | And what they found was a continuation of the |
| 21 | | deficiencies that they had reported in the |
| 22 | | original Audit Report. |
| 23 | | Now, they did they did correct |
| 24 | | themselves in the update on that, because the |
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| it was a matter of timing. And, by that, I mean |
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| that the four projects that they had reviewed |
| were 2016 projects, they had been initiated. |
| Some of them completed prior to Liberty |
| Consulting issuing their findings and their |
| recommendations. |

7 However, as a follow-up, they did look at the Keene LNG Project, which was a 2017 8 project. And they came to the conclusion that 9 10 similar deficiencies were continuing. But 11 Liberty did find that a few of the recommendations had been adopted by Liberty 12 13 Utilities. One of those being the percentage 14 variances in budgeting. Liberty had adopted 15 Liberty Consulting's recommendation of a range of 16 5 to 10 percent. That was included in Liberty's 17 policy and procedures. Liberty also adopted the 18 monthly committee meetings to discuss the 19 variances.

20 And, excuse me, the third one adopted 21 was the adoption of the project close-out report, 22 and that was made a part of Liberty -- again, 23 Liberty's policies and procedures. 24 Q Thank you. And, then, just a couple final

| 1 | | questions. Again, I believe these are for you, |
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| 2 | | Mr. Dudley. |
| 3 | | Earlier, Attorney Dexter had asked the |
| 4 | | panel's opinion on the Company's proposal for the |
| 5 | | 90-day stay and the third party review. Do you |
| 6 | | recall those questions? |
| 7 | A | (Dudley) I do, yes. |
| 8 | Q | Okay. And one of your statements was that "the |
| 9 | | Company wanted to use an auditor that it has an |
| 10 | | existing relationship." Do you remember stating |
| 11 | | that? |
| 12 | A | (Dudley) That's my understanding from the |
| 13 | | January 4th hearing, yes. |
| 14 | Q | And do you recall, from the January 4th hearing, |
| 15 | | when I explained that the reason for that was |
| 16 | | timing? |
| 17 | A | (Dudley) Vaguely, yes. |
| 18 | Q | Okay. And do you also recall the Company |
| 19 | | offering to let the Department of Energy weigh in |
| 20 | | on selection of the auditor or and/or the |
| 21 | | process for performing that third party review? |
| 22 | A | (Dudley) Yes, I do. |
| 23 | | MS. RALSTON: Okay. That's all the |
| 24 | | Company has. Thank you. |
| | | |

| 1 | CHAIRMAN GOLDNER: Thank you. We'll |
|----|--------------------------------------------------|
| 2 | turn now to Commissioner questions, beginning |
| 3 | with Commissioner Simpson. |
| 4 | I'll just check first, to see if the |
| 5 | OCA or Dartmouth College has any questions for |
| 6 | Ms. Noonan? |
| 7 | MR. KREIS: We have no questions for |
| 8 | Ms. Noonan. |
| 9 | MR. GETZ: No questions, Mr. Chairman. |
| 10 | CHAIRMAN GOLDNER: Okay. Thank you. |
| 11 | We'll turn to Commissioner Simpson then. |
| 12 | CMSR. SIMPSON: Thank you. And I'll |
| 13 | first turn to Attorney Ralston. |
| 14 | I'm struggling to find the FERC Form |
| 15 | that was filed in exhibits. If the Company could |
| 16 | identify the exhibit, and, if it's not in an |
| 17 | exhibit, in the record, and the corresponding |
| 18 | page number, that would be helpful. |
| 19 | I'll ask these witnesses some |
| 20 | questions, but I'm looking for that reference. I |
| 21 | can't find it. |
| 22 | MS. RALSTON: You're looking for the |
| 23 | FERC Form 1? |
| 24 | CMSR. SIMPSON: Yes. |
| | |

1 MS. RALSTON: Okay. 2 CMSR. SIMPSON: That's filed as an 3 annual report. But I'm looking for it herein. 4 Thank you. 5 MS. RALSTON: Okay. Thank you. 6 CMSR. SIMPSON: And please, when you 7 find it, let me know. 8 MS. RALSTON: I will. Thank you. 9 BY CMSR. SIMPSON: 10 So, I'm just first wondering, particularly for Q 11 Ms. Moran, the audit process that you went through was clearly very thorough. Did you feel 12 13 that the Company was transparent and confident in 14 their responses and engagement with the Audit 15 team throughout that process? 16 (Moran) Partially yes and partially no. But, Α 17 like the time it took to have some of our audit 18 requests answered, caused significant delays. I 19 mean, we had one question that was outstanding 20 for 77 days. And, by the time we get that kind 21 of response, the reason we even asked might have 22 passed through our brain already. 23 Q Uh-huh. 24 А (Moran) The process could have been much faster,

[WITNESS PANEL: Nixon|Trottier|Dudley|Moran|Noonan]

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| 1 | | and more direct, had we had access, as we have in |
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| 2 | | prior audits in prior years, to the people who |
| 3 | | actually do the work. I understand that our |
| 4 | | questions go through the regulatory review as if |
| 5 | | their data requests. And I understand that, for |
| 6 | | tracking purposes. But it made it much more |
| 7 | | difficult to have a back-and-forth. |
| 8 | Q | Did you feel that, when questions were raised and |
| 9 | | responses were provided, that there was |
| 10 | | confidence in the response provided to the |
| 11 | | Department? |
| 12 | A | (Moran) If we had follow-up questions, we always |
| 13 | | asked, and they provided answers to us. |
| 14 | Q | Okay. And I believe I understand your testimony |
| 15 | | to be, with respect to the time, Attorney Ralston |
| 16 | | asked you a question about "did the Department |
| 17 | | seek more time in asking questions and seeking |
| 18 | | responses?" And you testified "no" to that |
| 19 | | question, correct? |
| 20 | A | (Moran) That's correct. When we finally get to |
| 21 | | the stage where we issue a draft report, as I |
| 22 | | stated earlier, we started the audit in May. So, |
| 23 | | we took five months before we finally issued a |
| 24 | | draft report. |

| 1 | | In the interim, there were lots of |
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| 2 | | other audits taking place. And we finally have |
| 3 | | to stop and say "This audit's done." We're doing |
| 4 | | other audits, that I won't get into. But, yes, |
| 5 | | sooner or later, we have to just say "No, we're |
| 6 | | done." |
| 7 | Q | And, of course, |
| 8 | A | (Moran) And that's really where we came to. |
| 9 | Q | Of course, there's a procedural schedule in |
| 10 | | place, with hearing dates set |
| 11 | A | (Moran) Right. |
| 12 | Q | for this proceeding. |
| 13 | A | (Moran) Correct. |
| 14 | Q | And you have to work through the audit process in |
| 15 | | line with that procedural schedule, if I |
| 16 | | understand correctly? |
| 17 | A | (Moran) Typically, the audit is not part of a |
| 18 | | procedural schedule. In a perfect world, the |
| 19 | | audit work and the final report would be done |
| 20 | | before the first set of data requests are issued. |
| 21 | | That didn't happen here, just because of timing. |
| 22 | | Timing is a reason for a lot of things that |
| 23 | | happen. |
| 24 | | But we really try to get the Audit |
| | - | |

| 1 | | Report to the Regulatory Staff, so they can look |
|----|---|---------------------------------------------------|
| 2 | | it over. If there are things they want to look |
| 3 | | into further, they can use the Audit Report as |
| 4 | | the basis for some of their data requests. |
| 5 | A | (Dudley) Commissioner Simpson, if I may |
| 6 | | interject? |
| 7 | Q | Please. |
| 8 | A | (Dudley) And I agree with Ms. Moran. That the |
| 9 | | Audit Report is considered a key piece of |
| 10 | | information for Department Staff, and also for |
| 11 | | our cost of service consultant. She also relies |
| 12 | | on those findings to issue her final conclusions |
| 13 | | about the revenue requirement. |
| 14 | | CMSR. SIMPSON: Okay. Thank you. |
| 15 | | Attorney Ralston? |
| 16 | | MS. RALSTON: So, it's my understanding |
| 17 | | that the FERC Form 1 is filed routinely with the |
| 18 | | Commission. And that is the version we have been |
| 19 | | relying on. |
| 20 | | If you would like it submitted |
| 21 | | separately as a formal exhibit, we would be happy |
| 22 | | to do that. And I would also make that offer, |
| 23 | | because I think, on the last hearing day, you |
| 24 | | noted there were "some presentation issues". |
| l | - | |

CMSR. SIMPSON: 1 Yes. 2 MS. RALSTON: And it's my understanding 3 that is a function of the software used to upload 4 the form to FERC. But there is a way that we 5 could get you a "clean" copy. So, we would be 6 happy to do that, if that would assist you. Or, 7 we could even send it during the lunch break, or, 8 you know, see what happens, for this afternoon, 9 if that would be helpful? 10 CMSR. SIMPSON: Do you know if the 11 Department was provided with a "clean" copy of the form? 12 13 MS. RALSTON: I believe that they're --14 they have access to the version that's available 15 online. We were not aware that anyone was having 16 trouble reviewing it. So, I would have to defer 17 to them, if they're having trouble with the same 18 presentation issues. 19 CMSR. SIMPSON: Okay. Because I still 20 just see the one that's filed on the Department's 21 website as an annual -- electric annual report. 22 And I wanted to ask these witnesses, how did they 23 even comprehend the data that's afforded in this 24 form? Because, when I look at it, I just can't

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| 1 | | tell what is accurate and what isn't, given the |
| 2 | | presentation problem. |
| 3 | | MS. RALSTON: Yes. And I don't know, I |
| 4 | | mean, the Department of Energy could explain, I |
| 5 | | don't if maybe they need to respond, |
| 6 | | CMSR. SIMPSON: Okay. |
| 7 | | MS. RALSTON: if they have the |
| 8 | | software, I'm not sure. But we would be happy to |
| 9 | | provide one that eliminates that presentation |
| 10 | | issue. |
| 11 | | CMSR. SIMPSON: Okay. Thank you for |
| 12 | | that. So, I'll ask these witnesses. |
| 13 | BY C | MSR. SIMPSON: |
| 14 | Q | You did review the FERC Form 1 that the Company |
| 15 | | filed for 2022, correct? |
| 16 | A | (Dudley) Yes. |
| 17 | A | (Nixon) Yes. |
| 18 | Q | Did you see the same presentation issues that |
| 19 | | I've noted multiple times now? |
| 20 | A | (Nixon) Yes. |
| 21 | Q | I'm looking at the form page or, pdf Pages 45, |
| 22 | | 46, 47, 48. |
| 23 | A | (Moran) If I may? |
| 24 | Q | Please. |
| l | | |

| 1 | A | (Moran) Our auditor asked for a legible copy, and |
|----|---|---------------------------------------------------|
| 2 | | we do have one. |
| 3 | Q | You do. Okay. So, you were able to, at least |
| 4 | | from the Company's data, get a version of this |
| 5 | | form that was |
| 6 | A | (Moran) Legible. |
| 7 | Q | Legible. Okay. |
| 8 | A | (Moran) And Attorney Ralston is correct. This is |
| 9 | | a FERC issue, not a Company issue, not a |
| 10 | | Department of Energy issue. |
| 11 | Q | Excellent. Thank you for that. |
| 12 | A | (Nixon) But, if I can speak for myself, that the |
| 13 | | version we have is the same version you have. |
| 14 | A | (Dudley) Yes. |
| 15 | A | (Nixon) Audit was the only one that had a |
| 16 | | separate one. |
| 17 | | CMSR. SIMPSON: Okay. If the Company |
| 18 | | could file that, that would be appreciated? |
| 19 | | MS. RALSTON: Yes. We will get that |
| 20 | | today. |
| 21 | | CMSR. SIMPSON: Thank you. |
| 22 | | MS. RALSTON: And I apologize. And, in |
| 23 | | the future, we would just ask that, you know, if |
| 24 | | someone had let us know, we would have gotten |
| I | | |

[WITNESS PANEL: Nixon|Trottier|Dudley|Moran|Noonan] 1 this in much earlier. So, I do apologize for 2 that issue. 3 CHAIRMAN GOLDNER: We'll just make that "Exhibit 9". 4 5 (Exhibit 9 reserved) 6 BY CMSR. SIMPSON: 7 0 At the beginning of direct, Ms. Moran, you were 8 asked some questions about a "payroll report", do 9 you recall that? 10 А (Moran) I do. 11 My understanding thus far is that the information Q 12 provided by the Company, prior to October of 13 2022, isn't of concern. That the data that was 14 originally in the Company's Great Plains system, 15 you had confidence in. And it was the data that 16 then was provided for October '22 through 17 December '22 that migrated from the SAP system is 18 where you have a concern. But, please elaborate. 19 (Moran) Well, I'm not sure that's completely Α 20 correct. Because what we looked at was the 21 year-end payroll register, so that, of course, 2.2 would include the entire test year. And we were 23 unable to verify the payroll system to the 24 general ledger.

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| 1 | | So, there wasn't a month-by-month |
|----|---|---------------------------------------------------|
| 2 | | review of the payroll register to Great Plains, |
| 3 | | and then to SAP. It was a year-end review, and |
| 4 | | we couldn't accomplish that. |
| 5 | Q | Was Great Plains used for both the general ledger |
| 6 | | and the payroll system historically? |
| 7 | A | (Moran) I, frankly, am not aware of what system |
| 8 | | the payroll was. But I don't think it was the |
| 9 | | same. |
| 10 | Q | And, to your knowledge, is payroll and the |
| 11 | | general ledger now managed by the Company in the |
| 12 | | SAP environment? |
| 13 | A | (Moran) I'm unsure. |
| 14 | Q | Okay. So, you neither have confidence in the |
| 15 | | data that was provided from Great Plains nor SAP? |
| 16 | A | (Moran) I'm not sure I'd phrase it that way. |
| 17 | | Because, as I said, we looked at the year-end |
| 18 | | payroll register. So, assuming the Great Plains |
| 19 | | activity for the year moved to the correct SAP |
| 20 | | account, understanding the mapping issues, there |
| 21 | | could be an issue, there could not be, I mean, it |
| 22 | | could be fine. |
| 23 | Q | Uh-huh. |
| 24 | A | (Moran) But we were unable to determine if any of |
| | | |

| 1 | | the payroll accounts within the SAP system that |
|----|---|---------------------------------------------------|
| 2 | | would show to which expense account or which |
| 3 | | capital accounts any of the payroll dollars hit. |
| 4 | Q | Okay. Thank you. |
| 5 | A | (Moran) Sure. |
| 6 | Q | And this is for the entire panel. Is it the |
| 7 | | Department's position or understanding that |
| 8 | | there's a forthcoming revenue requirement update |
| 9 | | that the Company will be providing for this case? |
| 10 | A | (Dudley) That was our understanding from counsel |
| 11 | | from the January 4th hearing, yes. |
| 12 | Q | But you have not yet received an update to the |
| 13 | | revenue requirement? |
| 14 | A | (Dudley) Well, I assume that we will receive it, |
| 15 | | depending on whether or not the rate case |
| 16 | | continues. |
| 17 | | CMSR. SIMPSON: Does the Department |
| 18 | | have any position as to whether or not FERC or |
| 19 | | securities regulators should be contacted, given |
| 20 | | the concerns that arise from the information |
| 21 | | that's been provided? |
| 22 | | And I'm happy to direct that at |
| 23 | | Attorney Dexter. |
| 24 | | MR. DEXTER: Well, I guess I'd give the |
| I | | |

| 1 | | same answer I gave on January 4th, which was that |
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| 2 | | we haven't looked into that. |
| 3 | | CMSR. SIMPSON: Okay. |
| 4 | | MR. DEXTER: And, again, we've been |
| 5 | | focused on the rate case, and the impacts of the |
| 6 | | information on the rate case. And don't have a |
| 7 | | position on, you know, what might need to be done |
| 8 | | at the FERC, that hasn't been our focus. |
| 9 | | CMSR. SIMPSON: Okay. Thank you. |
| 10 | BY C | MSR. SIMPSON: |
| 11 | Q | So, then, my last question for the Department |
| 12 | | witness panel, as a general matter, do you have |
| 13 | | concerns about the financial health of this |
| 14 | | utility? |
| 15 | A | (Dudley) We don't know. We are deeply concerned |
| 16 | | about the mapping issues. We are deeply |
| 17 | | concerned by the fact that Audit was unable to |
| 18 | | verify the accuracy of some of the corrections |
| 19 | | that were made. |
| 20 | | And whether or not that impacts the |
| 21 | | financial stability of Liberty? I think it's |
| 22 | | really a matter of correctly processing |
| 23 | | accounting information. In other words, I think |
| 24 | | the revenue dollars are there. Certainly, we're |
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| 1 | aware that SAP one of the functions of SAP is |
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| 2 | a cash management component. We don't know how |
| 3 | that's working. We're only aware of the impacts |
| 4 | regarding the general ledger and the accounting. |
| 5 | But our assumption is that it's probably working |
| 6 | okay. |
| 7 | But I really don't I don't have any |
| 8 | information at my fingertips, Commissioner |
| 9 | Simpson, to give you a specific answer. |
| 10 | Again, we are concerned about the way |
| 11 | the information is reported and the accuracy of |
| 12 | that information. But, whether or not it has a |
| 13 | detrimental impact on Liberty as a going concern, |
| 14 | we really don't know. |
| 15 | CMSR. SIMPSON: Okay. Thank you. |
| 16 | That's all I have, Mr. Chairman. |
| 17 | CHAIRMAN GOLDNER: Okay. We'll move to |
| 18 | Commissioner Chattopadhyay. |
| 19 | CMSR. CHATTOPADHYAY: Good afternoon. |
| 20 | BY CMSR. CHATTOPADHYAY: |
| 21 | Q I think you probably recall that there was, on |
| 22 | the 4th, during the hearing, there was some |
| 23 | discussion about I think it was Attorney |
| 24 | Dexter who had said, you know, "the facts were |

| 1 | | |
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| 1 | | laid out in the Motion, and no one has disputed |
| 2 | | them." And, then, the Company essentially said |
| 3 | | that, I'm going to go there, actually, in the |
| 4 | | transcript right now, that they they |
| 5 | | "understood that the adjustments were necessary", |
| 6 | | and their position was that that "the 2022 |
| 7 | | books is not the starting point", those |
| 8 | | adjustments, you know, like I said, "were |
| 9 | | necessary", like they were made. And it was |
| 10 | | stated that "they were made, they were explained, |
| 11 | | they were supported." |
| 12 | | So, I want to get a sense of whether |
| 13 | | DOE agrees that the adjustments that the Company |
| 14 | | is talking about, you agree that they were |
| 15 | | explained and they were supported? |
| 16 | A | (Moran) I'll start, just from the Audit |
| 17 | | perspective. When the Company says they "did the |
| 18 | | adjustments", I think it's more along the lines |
| 19 | | that they adjusted the Rate Filing. They didn't |
| 20 | | adjust their SAP account structure, they didn't |
| 21 | | adjust the FERC, because they essentially used |
| 22 | | numbers that they thought should be there, not |
| 23 | | the numbers that were there. |
| 24 | | So, from Audit's perspective, it's not |
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| 1 | | really a relevant statement, because the test |
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| 2 | | year 2022 figures were what they were. |
| 3 | | Jay? |
| 4 | Q | You know, anything others may want to add? |
| 5 | A | (Nixon) Go ahead. Yes. Go ahead. |
| 6 | A | (Dudley) Yes. Well, I agree with Ms. Moran. |
| 7 | | Whether the problem is accuracy, and whether |
| 8 | | or not they're accurate; we don't know. |
| 9 | | In terms of the test year, yes, |
| 10 | | adjustments were made in the 2022 test year to |
| 11 | | that. And our understanding, again, is that more |
| 12 | | adjustments are coming. |
| 13 | | In terms of adjusting the SAP mapping |
| 14 | | errors, those largely occurred in 2023. In 2022, |
| 15 | | the books were closed. They can't be changed. |
| 16 | | There's no going back to fix them. They're |
| 17 | | closed. |
| 18 | | But, now, we're again, we've been |
| 19 | | made aware, in the last hearing, on January 4th, |
| 20 | | that Liberty is discovering additional mapping |
| 21 | | issues. And that, as I explained to Mr. Dexter |
| 22 | | earlier this morning, there will likely be |
| 23 | | additional corrections made in 2024. |
| 24 | | So, all of those things combined, |
| I | | |

| 1 | | Commissioner Chattopadhyay, make us very uneasy, |
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| 2 | | in terms of reliability of the test year numbers, |
| 3 | | and whether or not 2022 is still a viable test |
| 4 | | year. |
| 5 | A | (Nixon) And I'd like to add to that. I'd like to |
| 6 | | add to that that, and I don't have it in front of |
| 7 | | me, but I believe there's an attestation that the |
| 8 | | Company needs to make, and, as part of that, they |
| 9 | | have to verify that they've indicated any |
| 10 | | differences in the filing, and that was not made. |
| 11 | | But the attestation was made, but that that |
| 12 | | difference was not made, is what I'm |
| 13 | | understanding. |
| 14 | | Again, I can't pull up the reg right in |
| 15 | | front of me quickly, but there is a requirement |
| 16 | | to do that. |
| 17 | Q | On January 4th, there was, like you mentioned, |
| 18 | | the Company made us aware of additional SAP |
| 19 | | issues. And, as I understood it, it was probably |
| 20 | | noted or those issues were noted before the end |
| 21 | | of the last year. |
| 22 | | But has there been any back-and-forth |
| 23 | | for you to know a little bit more and then and |
| 24 | | come to some conclusion about there might be |
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| 1 | | other changes that's happening in 2024 for being |
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| 2 | | noted, you know, as issues with the SAP? Are you |
| 3 | | aware of it or have you had did you continue |
| 4 | | the conversation with the Company about that? |
| 5 | А | (Dudley) No. There were no conversations with |
| 6 | | the Company, because the period for discovery had |
| 7 | | expired. |
| 8 | Q | Okay. So, this is a question for really |
| 9 | | related to the audit, so, I'm going to ask this |
| 10 | | to Ms. Karen Moran. So, I'm going to quickly, |
| 11 | | this is it's a general question. |
| 12 | | When there's a rate case filing, and |
| 13 | | I'm not an auditor, I just I might use terms |
| 14 | | that are not exactly the way you use them, but |
| 15 | | so, there's an annual report, and then there's a |
| 16 | | rate case filing. You're trying to reconcile |
| 17 | | them as much as possible, right? |
| 18 | А | (Moran) Correct. |
| 19 | Q | And, in prior rate cases that you've worked on |
| 20 | | such, in other words, for so many years, like |
| 21 | | usually there are issues? |
| 22 | А | (Moran) Sure. What we find are things like one |
| 23 | | account is reflected on the report in the wrong |
| 24 | | spot. They tell us why. It's usually a |

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| 1 | | difference between GAAP and FERC. We kind of |
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| 2 | | agree or disagree on that. But it's a |
| 3 | | one-for-one. It's not the extent of the it's |
| 4 | | not a problem that the dollars within the account |
| 5 | | that's in the wrong spot can't be verified. You |
| 6 | | know, we trace those amounts. We say "Yeah, that |
| 7 | | account is right. It should be on the liability |
| 8 | | side of the balance sheet, not the asset side." |
| 9 | | Those are the kinds of issues we typically see. |
| 10 | | What we saw in this case is distinctly |
| 11 | | different. |
| 12 | Q | So, as I understand, and correct me if I get it |
| 13 | | wrong, the kind of issues that you usually |
| 14 | | discover, when you're comparing, it's more about, |
| 15 | | you know, you may still have disagreements, but |
| 16 | | it's really about where things should go to, in |
| 17 | | terms of account line numbers and things like |
| 18 | | that? |
| 19 | A | (Moran) Yes. And they're very minimal. |
| 20 | Q | Okay. |
| 21 | A | (Moran) You know, there might be one or two |
| 22 | | accounts that we argue about. |
| 23 | Q | So, in your experience, this instance, like in |
| 24 | | this rate case, that problem is perhaps there, |

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| A (Moran) That's correct. Q And, number two, given what's going on, you're not sure there might not be others that are out there. Is that a correct understanding? A (Moran) That's correct. Because we looked at what we were able to verify, clearly, we didn't find all of the mismapping issues. Because, as Mr. Dudley has already said, things are turning up a year later, as we learned at the hearing a couple weeks ago. Q To keep it short, I'm just going to go to the this is Exhibit 8, and again about audit. I'm going to pick maybe a couple of examples. So, look at what you had for Audit Issue Number 2, I think it's Bates Page 152. And the Bates Page on the right extreme is 178. So, just to be I think we're using 152. Let me know when you're there. |
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| 18 just to be I think we're using 152. Let me |
| |
| 19 know when you're there. |
| |
| 20 A (Moran) I'm there. |
| 21 Q Okay. So, the "Audit Comment" at the end says: |
| 22 "Audit concurs and requests that copies of any |
| 23 adjusting journal entries be provided to Audit |
| 24 within 30 days of this Final report." Did you |

| 1 | | receive anything? |
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| 2 | A | (Moran) No. |
| 3 | Q | Does the DOE otherwise, not the Audit Division, |
| 4 | | have anything to add? Like, when something like |
| 5 | | this is flagged, do you follow up, and what |
| 6 | | happens, if at all? |
| 7 | A | (Nixon) We did not follow up and did not receive |
| 8 | | anything. |
| 9 | Q | Okay. So, let's go to Bates Page 1 I'm going |
| 10 | | to go there. So, let's go to Bates Page 169. A |
| 11 | | very similar question at the end, it says "Audit |
| 12 | | concurs with the Company adjusting the filing." |
| 13 | | So, these are these adjustments |
| 14 | | being followed through? Or, are you essentially |
| 15 | | saying "all of these will be done next time |
| 16 | | around"? |
| 17 | | So, I'm trying to understand whether |
| 18 | | any of the improvements that you're talking about |
| 19 | | get reflected in the rate case? |
| 20 | A | (Moran) They should be reflected in the updated |
| 21 | | revenue requirement schedules. Audit doesn't |
| 22 | | review the updated filings, because the audit |
| 23 | | takes place against the original filing. That's |
| 24 | | why this is a tool that we give to the Regulatory |

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| 1 | | Staff. So, they see all of these issues that say |
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| 2 | | "the revenue requirement will be updated". And, |
| 3 | | as Ms. Nixon said earlier, it's hard for them to |
| 4 | | know if these adjustments, if any, resulting from |
| 5 | | data responses, if any are identified by the |
| 6 | | Company, if they have all been included in the |
| 7 | | updated revenue requirement schedules. |
| 8 | Q | Okay. So, that's why I'm going to go to DOE and |
| 9 | | ask whether, for example, this one, which is |
| 10 | | Audit Issue Number 11, would you know that |
| 11 | | whether that was reflected properly in |
| 12 | | recalculating the revenue requirement? |
| 13 | A | (Nixon) So, as I noted earlier, we were not able |
| 14 | | to go back and verify. I mean, as I sat here, as |
| 15 | | you were speaking, I went to the filings update |
| 16 | | and saw that they listed it, and said it was |
| 17 | | superseded by something else. But, literally, |
| 18 | | just did that on the stand. We did not check and |
| 19 | | verify that they have made every update that they |
| 20 | | said they were going to update. |
| 21 | Q | Can the DOE do that? I mean, doesn't have to do |
| 22 | | it right away, but can that be a |
| 23 | A | (Nixon) Well, I guess our concern is that it |
| 24 | | seems that the errors and updates are ongoing. I |

[WITNESS PANEL: Nixon|Trottier|Dudley|Moran|Noonan] 1 mean, we just heard on January 4th there were 2 more updates. So, we don't even have the latest update filing. 3 4 And I hesitate to offer that we can do 5 that, because that is an -- it seems like a big 6 undertaking at this point. 7 Q So, let me put it differently. I think I 8 understand the point about, when you have so many 9 mistakes, then you start worrying about "there 10 might be more", and, so, all of that is clouding 11 your approach to concluding that this is all 12 taken care of. Okay. So, that I fully 13 understand. 14 What I'm asking is, there are these 28 15 audit issues, okay? And, to the extent you know 16 whether they have been accounted for, the ones 17 that the Audit concurs in, then said "this is the 18 adjustment that the Company has agreed to do", 19 that's what I'm trying to check. 20 And it's not about -- I'm not saying 21 that, having made you go through that, you know, 22 I'm therefore sort of also asking you what your 23 opinion is about whether there may not be other 24 issues, okay. So, I'm just --

{DE 23-039} [Day 2 - Motion to Dismiss] {01-23-24}

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| 1 | A | (Nixon) So, let me just repeat what I think I |
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| 2 | | heard you were asking. Were you saying "Can the |
| 3 | | Department or has the Department double-checked |
| 4 | | all of the issues that were addressed in the |
| 5 | | audit and the data responses, and fix them?" |
| 6 | Q | The ones where the Audit concurs? |
| 7 | A | (Nixon) The Audit we have not done that. |
| 8 | Q | Yes. And I'm saying, is it possible to do that? |
| 9 | A | (Nixon) I guess I'd I'd have to to the |
| 10 | | extent it's in the filing, that is something |
| 11 | | that's something that our Department could do. |
| 12 | Q | Yes. |
| 13 | A | (Nixon) If it's in the books and records, that's |
| 14 | | something that we don't dive into. |
| 15 | Q | No, I'm talking about in the filing? |
| 16 | A | (Nixon) That's something that, yes, it is |
| 17 | | something theoretically it could do. But, as I |
| 18 | | mentioned, I'm worried that those aren't all the |
| 19 | | errors and corrections. |
| 20 | Q | That I understand. So, you can you know, |
| 21 | | that's your position. But the ones that are |
| 22 | | listed that it says "Audit concurs with the |
| 23 | | Company adjusting the filing", can you go back |
| 24 | | and check? |

| | [WITI | NESS PANEL: Nixon Trottier Dudley Moran Noonan] |
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| 1 | A | (Nixon) And I I think I would have to look at |
| 2 | | every one of them and see what it says. |
| 3 | Q | Yes. |
| 4 | А | (Nixon) But I believe that's something we could |
| 5 | | do. |
| 6 | Q | Yes. |
| 7 | А | (Nixon) But I just want to note, there were a lot |
| 8 | | of statements like that made in the data |
| 9 | | responses as well. And, I mean, those were |
| 10 | | numerous. So, I |
| 11 | Q | Yes, I would I think what I'm asking is, based |
| 12 | | on the audit issues, there are 28 of them, there |
| 13 | | are some that the audit comment at the end is |
| 14 | | "Audit concurs with the Company adjusting the |
| 15 | | filing." |
| 16 | А | (Dudley) Commissioner, it's one thing to do a |
| 17 | | line-by-line verification to see whether or not |
| 18 | | these categories were included. I mean, sure, |
| 19 | | you can do that. Our problem is verification, |
| 20 | | for accuracy. |
| 21 | Q | Agreed. I understand that. |
| 22 | А | (Dudley) Yes. |
| 23 | Q | I mean, I'm not discounting it. I'm just |
| 24 | А | (Dudley) Okay. |

| 1 | | CMSR. CHATTOPADHYAY: I think that's |
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| 2 | | all I have for now. |
| 3 | | CHAIRMAN GOLDNER: Okay. Just a quick |
| 4 | | check with Attorney Dexter, before I just have a |
| 5 | | few questions. Would you prefer, Attorney |
| 6 | | Dexter, to do redirect after a break or dive into |
| 7 | | it after my questions, which won't be more than |
| 8 | | five minutes? |
| 9 | | MR. DEXTER: I don't have a lot on |
| 10 | | redirect. I think we could do it before the |
| 11 | | lunch break. |
| 12 | | CHAIRMAN GOLDNER: Okay. Let's do that |
| 13 | | then. |
| 14 | | So, just a couple of questions. |
| 15 | BY C | HAIRMAN GOLDNER: |
| 16 | Q | Ms. Moran, your audit was a sample audit, right? |
| 17 | | You didn't go through every single line of the |
| 18 | | Company's books and records? |
| 19 | A | (Moran) Correct. |
| 20 | Q | Yes. And, when you looked at issues, you |
| 21 | | identified, I think, 28 Audit Issues, and that |
| 22 | | was this question was kind of asked earlier, |
| 23 | | but I wanted to come back to it, that was kind of |
| 24 | | out of how many? Did you look in 28 areas and |

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| 1 | | find 28 issues? Or, did you look in a few |
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| 2 | | hundred areas and find 28 issues? |
| 3 | A | (Moran) So, what we do, the entire Audit Staff, |
| 4 | | there are five of us, we all have different areas |
| 5 | | of, basically, the FERC Form 1 that we look at. |
| 6 | | So, the balance sheet accounts, plant additions, |
| 7 | | retirements, adjustments, revenues, income |
| 8 | | statement, debt. Those are the kinds of areas we |
| 9 | | look at. |
| 10 | | So, it's not that we all decide "I |
| 11 | | found ten issues in this one section, should we |
| 12 | | include one?" That's not how it works. We go |
| 13 | | through, and we certainly see some areas that |
| 14 | | have no issues. They tie to the books, the |
| 15 | | supporting documentation is fine, that results in |
| 16 | | no audit issue. |
| 17 | | So, you can't you can't really look |
| 18 | | at it in that context. |
| 19 | Q | I'm just trying to understand. You mentioned |
| 20 | | before that the issues were "significant". So, |
| 21 | | we had some large dollar issues, I understand |
| 22 | | that piece of it. |
| 23 | | I'm just trying to understand what I |
| 24 | | might call a "DPPM" level, an error level. Is |
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| 2and records, and you and you said, I think,3before that you "normally find about the same4number of issues". The concern here is that the5dollar figures were much higher with the audit6issues?7A(Moran) It's not so much the dollar issues,8although there are significant ones. The first9one on your request from the Bench, half a10billion dollars, that's a significant dollar11amount. But it's the mapping issue. It's the12fact that we found expense accounts in balance13sheet accounts. And we've just never come14to expense accounts. And we've just never come15across that kind of mismapping problem.16And Audit Issue Number 1 lays out a19auditor, than, at the end of the day, it netted20out to, you know, \$500,000. It's critical that21the mapping be fixed.22QThank you. Second question is, so, this filing23from the Company was based on the books and24records from 2022, the test year. If the Company | 1 | | it, normally, you would look through the books |
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| 4number of issues". The concern here is that the dollar figures were much higher with the audit issues?7A(Moran) It's not so much the dollar issues, although there are significant ones. The first one on your request from the Bench, half a10billion dollars, that's a significant dollar amount. But it's the mapping issue. It's the fact that we found expense accounts in balance sheet accounts, or balance sheet accounts mapped to expense accounts. And we've just never come across that kind of mismapping problem.16And Audit Issue Number 1 lays out a bunch of the problems, clearly not all of them. And that's much more troubling to me as an auditor, than, at the end of the day, it netted out to, you know, \$500,000. It's critical that the mapping be fixed.20CThank you. Second question is, so, this filing from the Company was based on the books and | 2 | | and records, and you and you said, I think, |
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| 23 from the Company was based on the books and | 21 | | the mapping be fixed. |
| | 22 | Q | Thank you. Second question is, so, this filing |
| 24 records from 2022, the test year. If the Company | 23 | | from the Company was based on the books and |
| | 24 | | records from 2022, the test year. If the Company |

| 1 | | were to refile with a 2023 test year, or 2024 |
|----|---|---------------------------------------------------|
| 2 | | test year, what's your confidence that those |
| 3 | | books and records would be I'll call it "good |
| 4 | | enough" to proceed with a rate case? |
| 5 | A | (Dudley) Given the amount of corrections that |
| 6 | | were made in 2023, we wouldn't consider 2023 |
| 7 | | reliable. We're basically in the same place, Mr. |
| 8 | | Chairman. |
| 9 | A | (Nixon) And I just want to add, I mean, given |
| 10 | | that, at the last hearing, additional errors were |
| 11 | | found, seems like there's going to still continue |
| 12 | | to be corrections into 2024. And to the extent, |
| 13 | | at this point, we still have not gotten |
| 14 | | verification that all the issues have been |
| 15 | | corrected. So, we're we can't even we |
| 16 | | don't know if they're corrected even to this day. |
| 17 | Q | Okay. Thank you. Just one last two-part |
| 18 | | question. And I believe you've already answered |
| 19 | | this, but I just want to close the questioning |
| 20 | | for the Department with a clarification. |
| 21 | | And that is, does the Department |
| 22 | | believe that it can proceed in the rate case with |
| 23 | | the books and records as they are? |
| 24 | A | (Dudley) No, we cannot. |

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| 1 | Q | And Part B of the question is, if the |
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| 2 | | Company's if the Commission were to approve |
| 3 | | the Company's proposal for this three-month |
| 4 | | delay, with an auditor coming in and reviewing |
| 5 | | the records, and ostensibly fixing the issues, |
| 6 | | can you maybe summarize the Department's position |
| 7 | | again on that proposal? |
| 8 | A | (Dudley) Well, the Department does not support |
| 9 | | the proposal, as far as we know, from the |
| 10 | | Company. We don't think the auditor should be |
| 11 | | chosen by the Company, much less have a business |
| 12 | | relationship with the Company. That's not an |
| 13 | | independent third-party audit, in our estimation. |
| 14 | | That's more kind of the "fox guarding the chicken |
| 15 | | coop". |
| 16 | | So, the other part the other piece |
| 17 | | of that is, Liberty hasn't really specified the |
| 18 | | qualifications of the auditor. We believe that |
| 19 | | the auditor should have an expert level of |
| 20 | | understanding of the SAP system and how it works, |
| 21 | | and how the mapping works. That should be a |
| 22 | | requirement. The auditor should also be have |
| 23 | | an expert level of knowledge regarding FERC |
| 24 | | accounting and the FERC Chart of Accounts, and |

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| how that works, and how the reporting works. We |
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| also think that, incorporated into any type of |
| audit, there should be, as Ms. Moran mentioned |
| earlier, an IT audit, as to how the SAP system is |
| actually functioning, and how the conversion |
| process was carried out. |

But, even then, Mr. Chairman, would we have any level of comfort? Well, we don't know. Because would these -- would these auditors actually capture all of the errors that exist out there? We still don't know the extent of the errors or how prolific they are.

13 But the problem is that this audit 14 would have to be very comprehensive and very 15 exacting, which means that they would have to 16 actually get down on the transaction level, and 17 review most of the transactions. That's a very 18 daunting task. Meaning, that an audit like that 19 wouldn't be accomplished in 90 days. It would 20 probably be accomplished in 120 days or more.

21 So, and the other -- the other outcome 22 to consider, Mr. Chairman, is that, after all is 23 said and done, after all that work is completed, 24 the auditor may issue an adverse opinion, and

| 1 | | |
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| 1 | | simply state "We can't figure this out either. |
| 2 | | We can't tie back all the numbers." In which |
| 3 | | case, they would issue an adverse opinion. And, |
| 4 | | so, we're back to square one, after spending all |
| 5 | | that time and money. |
| 6 | Q | Okay. I'll just |
| 7 | A | (Nixon) And if and may I just add on? |
| 8 | Q | Please. |
| 9 | A | (Nixon) Just, I mean, the fact to have give |
| 10 | | the time delay for this auditor, then we would |
| 11 | | need additional time as well on top of that. And |
| 12 | | the clock's ticking, and statutory requirements, |
| 13 | | and contractual arrangements. I mean, there's |
| 14 | | just it all snowballs as to what what that |
| 15 | | triggers. |
| 16 | A | (Dudley) Yes. If I could just add to Ms. Nixon's |
| 17 | | comments? |
| 18 | | If the Commission determines that |
| 19 | | Liberty should not choose the auditor, well, then |
| 20 | | it would either be the Commission choosing the |
| 21 | | auditor, which is what the Commission did in the |
| 22 | | last management audit with Liberty Consulting, |
| 23 | | the PUC commissioned that particular auditor, or |
| 24 | | it would be the Department. But, in either case, |
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| 1 | | we follow the same process. We issue an RFP, we |
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| 2 | | go through that process. We do a review process |
| 3 | | of the RFPs. And, then, we send a candidate |
| 4 | | proposal to Governor & Council. That's a very |
| 5 | | long process. You're talking six or seven |
| 6 | | months, probably. So, we may not, if that's the |
| 7 | | case, then nothing may be resolved until the end |
| 8 | | of 2024 or into 2025. |
| 9 | | So, it's a very daunting process. If, |
| 10 | | you know, if the Department were to agree to any |
| 11 | | audit process, it would have to contain all of |
| 12 | | the elements that I mentioned earlier. |
| 13 | Q | So, I think, and this is just my follow-up, I |
| 14 | | think what the Department is suggesting is that |
| 15 | | the next opportunity for the Company is to use a |
| 16 | | 2024 test year, to use 2024 to get the books and |
| 17 | | records clean, so that, in early 2025, the |
| 18 | | Company could make a rate case filing that the |
| 19 | | Department could be comfortable with? |
| 20 | A | (Dudley) I could say that that's a possibility, |
| 21 | | but I can't say that with any certainty. |
| 22 | | Because, again, we still don't know the extent of |
| 23 | | the errors, and whether or not those errors are |
| 24 | | going to continue into 2024. |
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| 1 | Q | Yes. I guess I'm just asking for the |
| 2 | | Department's position or opinion on the process |
| 3 | | that it would recommend to the Company, as |
| 4 | | opposed to I understand that there's no |
| 5 | | certainty in the in any proposal. But I think |
| 6 | | what I heard you say is a 2023 test year is not |
| 7 | | an option, from the Department's point of view. |
| 8 | | Therefore, using 2024, to clean everything up, |
| 9 | | would be the best option, so the Company could |
| 10 | | have a rate case filing as soon as it could? |
| 11 | A | (Dudley) Yes. That would be a possibility, Mr. |
| 12 | | Chairman. And our position all along has been |
| 13 | | that Liberty should simply withdraw this rate |
| 14 | | case and start over. |
| 15 | Q | And, sadly, I have one more follow-up. And |
| 16 | | that's the I believe the Department's position |
| 17 | | would be that the rate case expenses should be |
| 18 | | withdrawn, and that the temporary rates that were |
| 19 | | approved should be returned to ratepayers? |
| 20 | A | (Dudley) If the Motion is approved, yes. |
| 21 | Q | Okay. Which is |
| 22 | A | (Nixon) Can I clarify? By saying "withdrawn", |
| 23 | | meaning that the ratepayers aren't paying the |
| 24 | | consultant expenses, is what you meant by that |
| | | |

| 1 | | statement? |
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| 2 | Q | Yes. If the Commission grants the Motion to |
| 3 | | Dismiss, I believe the Department's position is |
| 4 | | that there should be no rate case expenses the |
| 5 | | ratepayers are paying for with respect to the |
| 6 | | current filing? |
| 7 | A | (Nixon) Well, yes. Ratepayers should not pay. |
| 8 | | There are still rate case expenses that our |
| 9 | | consultants and other consultants need to be |
| 10 | | paid. So, our position is shareholders should |
| 11 | | pay for that. |
| 12 | Q | Yes, I understand. |
| 13 | A | (Nixon) Okay. Okay. |
| 14 | Q | And, then |
| 15 | A | (Nixon) Just wanted to clarify. |
| 16 | Q | Thank you. And, then, with respect to temporary |
| 17 | | rates that were granted, and I might be |
| 18 | | misremembering the number, perhaps Attorney |
| 19 | | Dexter could correct me, I think it was something |
| 20 | | like \$5 million. |
| 21 | | MR. DEXTER: That's correct. |
| 22 | ВҮ С | HAIRMAN GOLDNER: |
| 23 | Q | That's correct. Do you the Department's |
| 24 | | position on that would also be that that needs to |
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| 1 | | be reversed out. And that, to the extent that |
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| 2 | | any money has been collected so far, that that |
| 3 | | would need to be returned to ratepayers. Is that |
| 4 | | the Department's position? |
| 5 | A | (Dudley) Yes. If the Motion to Dismiss is |
| 6 | | approved, the rate case comes to an end. |
| 7 | Q | Right. Right. And then that money I just |
| 8 | | want to verify, your position is, any money |
| 9 | | collected would need to be returned to |
| 10 | | ratepayers, correct? |
| 11 | A | (Nixon) Yes. |
| 12 | A | (Dudley) Yes, it would, because it would be as if |
| 13 | | the rate case was never filed. |
| 14 | | CHAIRMAN GOLDNER: Right. Right. I |
| 15 | | just wanted to validate that before you were |
| 16 | | WITNESS DUDLEY: Correct. |
| 17 | | CHAIRMAN GOLDNER: off the stand. |
| 18 | | Okay. Thank you. |
| 19 | | Do my fellow Commissioners have any |
| 20 | | follow-up questions, before we turn to redirect? |
| 21 | | CMSR. CHATTOPADHYAY: No. |
| 22 | | CHAIRMAN GOLDNER: Okay. Thank you. |
| 23 | | Attorney Dexter. |
| 24 | | MR. DEXTER: Thank you. |

| 1 | | REDIRECT EXAMINATION |
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| 2 | BY MF | R. DEXTER: |
| 3 | Q | So, Ms. Moran, earlier today you made a |
| 4 | | statement, and I'm going to try to paraphrase it. |
| 5 | | It had to do with what your understanding was of |
| 6 | | Liberty's external auditors, and why they were of |
| 7 | | the opinion that the 2022 books should not be |
| 8 | | reopened and corrected for these mapping issues. |
| 9 | | Do you remember answering questions about that? |
| 10 | А | (Moran) I do. |
| 11 | Q | Can you can you just explain what it is that |
| 12 | | your understanding was the position of the |
| 13 | | external auditor, and how you got that |
| 14 | | information? |
| 15 | А | (Moran) Well, there was certain communication |
| 16 | | with the auditees, I can't remember who |
| 17 | | specifically, but |
| 18 | Q | I'm sorry, communication with who? |
| 19 | А | (Moran) With the auditees. |
| 20 | Q | With Liberty or |
| 21 | А | (Moran) Liberty. |
| 22 | Q | Liberty, okay. |
| 23 | А | (Moran) I can't remember who specifically. But, |
| 24 | | when I asked if the external auditors were aware |

| 1 | | that the FERC Form 1 was wrong, basically, it |
|----|---|---------------------------------------------------|
| 2 | | didn't tie to the books of the Company, they said |
| 3 | | "Well, the natural accounts roll up to the |
| 4 | | Corporate level, and that's what they were |
| 5 | | focused on." |
| 6 | | So, they weren't going to reopen the |
| 7 | | Corporate books to fix at the regulatory level |
| 8 | | the filing that the Company made with the FERC |
| 9 | | Form 1. |
| 10 | Q | Okay. And just to be clear, that's not your |
| 11 | | opinion, that's information you heard from |
| 12 | | Liberty, during the course of the audit? |
| 13 | A | (Moran) Correct. |
| 14 | Q | Okay. You also got some questions about time, |
| 15 | | and how long an audit takes. And I think you |
| 16 | | said just recently that, you know, "at some |
| 17 | | point, it has to come to an end." Did the amount |
| 18 | | of time that you and your time spent on the |
| 19 | | mapping issue detract from an analysis that you |
| 20 | | would typically do in an audit concerning the |
| 21 | | underlying costs that a company incurs? |
| 22 | A | (Moran) It did take much longer to verify that |
| 23 | | accounts reflected on the FERC Form 1 and in the |
| 24 | | filing itself did not agree with the SAP year-end |
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| 1 | | account numbers. That's correct. |
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| 2 | Q | But my understanding is, as part of a typical |
| 3 | | audit, you would go beyond just this checking of |
| 4 | | the reports versus the rate case expense, you |
| 5 | | would actually analyze the underlying costs that |
| 6 | | are contained in the accounts, once they ended up |
| 7 | | in the right place, right? Is that true? |
| 8 | A | (Moran) That's true. And we were able to do some |
| 9 | | of that. You know, we didn't spend five months |
| 10 | | just trying to verify SAP to the FERC to the Rate |
| 11 | | Filing. We were able to get into some of the |
| 12 | | detailed analysis that we typically do, but not |
| 13 | | to the extent that we would have had they all |
| 14 | | matched. |
| 15 | Q | Thank you. And the panel was asked a question |
| 16 | | about whether or not the Department is concerned |
| 17 | | about the financial stability of Liberty. And, |
| 18 | | Mr. Dudley, you answered the questions. |
| 19 | | Is it your understanding that all |
| 20 | | utilities, including Liberty, file forms that are |
| 21 | | called "F-1", not to be confused with the "FERC |
| 22 | | Form 1", but they're filed with the New Hampshire |
| 23 | | PUC and the Department of Energy, they're called |
| 24 | | an "F-1" form, and those report on a company's |
| | | |

| 1 | | overall operations and earnings, and the |
|----|---|---------------------------------------------------------------------------------------------------------------------------------------|
| 2 | | calculation is in the form of a return on rate |
| 3 | | base calculation? |
| 4 | A | (Dudley) Yes. Those are quarterly reports, Mr. |
| 5 | | Dexter. |
| 6 | Q | Okay. And, so, if the Commission or the |
| 7 | | Department of Energy wanted to monitor the |
| 8 | | financial stability, they could look, there's a |
| 9 | | report every quarter, and each quarter is looking |
| 10 | | back twelve months, correct? |
| 11 | А | (Dudley) Yes. Correct. |
| 12 | Q | Okay. And those, at least I find them in the |
| 13 | | e-filing, those are electronically filed, is that |
| 14 | | correct? |
| 15 | A | (Dudley) Yes. |
| 16 | | MR. DEXTER: Okay. That's all the |
| 17 | | questions I have. |
| 18 | | CHAIRMAN GOLDNER: Okay. Thank you. |
| 19 | | The Department of Energy witnesses are now |
| 20 | | excused. Thank you for your time today. |
| 21 | | We'll now take a break for lunch, |
| 22 | | returning at 1:45. |
| 23 | | (Lunch recess taken at 1:02 p.m., and |
| 24 | | the hearing reconvened at 1:48 p.m.) $% \left($ |
| | | |

[WITNESS PANEL: Read | O'Brien | Dawes]

1 CHAIRMAN GOLDNER: Okay. We'll go back 2 on the record. I see that the Liberty witness panel is 3 4 on the stand. But without the witness that you 5 were hoping for? 6 MS. RALSTON: Yes. I was just going to 7 confirm. Ms. Preston will not be able to join us 8 today. I spoke with counsel and just let them know ahead of time. And, of course, if there 9 10 were specific questions that these witnesses 11 can't answer, we'd be happy to take a record 12 request. And we do apologize. 13 CHAIRMAN GOLDNER: Okay. Well, I hope 14 everything is okay with the witness and her 15 family. 16 Okay. Let's move forward. And, Mr. 17 Patnaude, if you could please swear in the 18 witnesses. 19 (Whereupon LUISA READ, PETER DAWES, and 20 ERIN O'BRIEN were duly sworn by the 21 Court Reporter.) 2.2 CHAIRMAN GOLDNER: Okay. Thank you. 23 And we'll start with the Company, and direct. 24 MS. RALSTON: And one more procedural

[WITNESS PANEL: Read|O'Brien|Dawes]

| 1 | issue befor | e we proceed. I just wanted to |
|----|-----------------|----------------------------------------|
| 2 | confirm the | Commission received the FERC Form 1 |
| 3 | during the | lunch break? |
| 4 | C | HAIRMAN GOLDNER: Thank you. We |
| 5 | received Ex | hibit 9, and we'll put it in the |
| 6 | docketbook. | So, thank you for being so prompt |
| 7 | with the fi | ling. |
| 8 | M | S. RALSTON: Yes. |
| 9 | | LUISA READ, SWORN |
| 10 | | PETER DAWES, SWORN |
| 11 | | ERIN O'BRIEN, SWORN |
| 12 | | DIRECT EXAMINATION |
| 13 | BY MS. RALSTON: | |
| 14 | Q Okay. So, | I'll begin with you, Ms. Read. If you |
| 15 | could pleas | e state your name, position, and |
| 16 | responsibil | ities? |
| 17 | A (Read) Good | afternoon. My name is Luisa Read. I |
| 18 | am the Vice | President of Transformation, |
| 19 | Enterprise | System, and Process Strategy at |
| 20 | Liberty. I | have a CPA Finance designation in |
| 21 | Canada, Ont | ario. I also have a Finance degree |
| 22 | from the Un | iversity, in Toronto. I have been |
| 23 | working wit | h Liberty for 25 years, in the Finance |
| 24 | Department | in our Corporate Head Office, in |

| 1 | | Oakville. |
|----|---|---------------------------------------------------|
| 2 | | I have four years ago, I accepted a |
| 3 | | role on the Customer First Transformation Program |
| 4 | | to be the finance lead for our Customer First |
| 5 | | Program, primarily involved in all of the finance |
| 6 | | processes that is included in the Customer First |
| 7 | | Program, including the design of our new Chart of |
| 8 | | Accounts, our general ledger, accounts payable, |
| 9 | | fixed assets, time entry, and financial |
| 10 | | reporting. |
| 11 | Q | Thank you. And are you generally familiar with |
| 12 | | the Department of Energy's Motion to Dismiss and |
| 13 | | the Company's Objection to that Motion? |
| 14 | A | (Read) Yes. |
| 15 | Q | And are you also generally familiar with the |
| 16 | | Company's rate case that is the subject of this |
| 17 | | docket? |
| 18 | А | (Read) Yes. |
| 19 | Q | Okay. Mr. Dawes, would you please state your |
| 20 | | full name, position, and responsibilities? |
| 21 | А | (Dawes) Yes. My name is Peter Dawes. I'm the |
| 22 | | whoops, sorry, it's not on. Apologize for that. |
| 23 | | My name is Peter Dawes. I'm the VP - |
| 24 | | Finance and Administration for the East Region of |
| | | |

[WITNESS PANEL: Read|O'Brien|Dawes]

| Liberty Utilities. So, that would include New Hampshire, as well as various other states, and the Province of New Brunswick. I'm responsible for the financial accounting and reporting for the East Region of Liberty Utilities, including the New Hampshire utilities. I've been with the Company for about, I would say, six and a half years. But I've been with utilities for the last 30 years in finance and accounting roles. And are you also familiar with the Department of Energy's Motion to Dismiss and the Company's Objection to that Motion? And are you also generally familiar with the Company's rate case filing? A (Dawes) Yes. |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3 the Province of New Brunswick. I'm responsible 4 for the financial accounting and reporting for 5 the East Region of Liberty Utilities, including 6 the New Hampshire utilities. 7 I've been with the Company for about, I 8 would say, six and a half years. But I've been 9 with utilities for the last 30 years in finance 10 and accounting roles. 11 Q And are you also familiar with the Department of 12 Energy's Motion to Dismiss and the Company's 13 Objection to that Motion? 14 A (Dawes) Yes, I am. 15 Q And are you also generally familiar with the 16 Company's rate case filing? |
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| Energy's Motion to Dismiss and the Company's Objection to that Motion? (Dawes) Yes, I am. And are you also generally familiar with the Company's rate case filing? |
| <pre>13 Objection to that Motion? 14 A (Dawes) Yes, I am. 15 Q And are you also generally familiar with the 16 Company's rate case filing?</pre> |
| 14 A (Dawes) Yes, I am. 15 Q And are you also generally familiar with the 16 Company's rate case filing? |
| 15 Q And are you also generally familiar with the 16 Company's rate case filing? |
| 16 Company's rate case filing? |
| |
| 17 A (Dawes) Yes. |
| |
| 18 Q And you did not sponsor any testimony in support |
| 19 of that Initial Filing, is that correct? |
| 20 A (Dawes) I did not. |
| 21 Q Okay. But was your were you or your team |
| 22 involved in the transition of the SAP accounting |
| 23 system? |
| 24 A (Dawes) Yes, both me and my team. |

| 1 | Q | Can you provide just a general overview of your |
|----|---|---------------------------------------------------|
| 2 | | involvement with that process? |
| 3 | A | (Dawes) Yes. So, less involved from a detail |
| 4 | | standpoint, so more so design-related decisions; |
| 5 | | ensuring training and testing took place, and |
| 6 | | that people on my team were generally available; |
| 7 | | as well as validating any information after |
| 8 | | cutover, to ensure that the cutover was accurate. |
| 9 | Q | Okay. |
| 10 | A | (Dawes) But the bulk of the details weren't |
| 11 | | necessarily performed by the people on my team. |
| 12 | Q | And, then, Ms. O'Brien, would you please state |
| 13 | | your full name, position, and responsibilities? |
| 14 | A | (O'Brien) My name is Erin O'Brien. I joined |
| 15 | | Liberty in September of 2020. I am the |
| 16 | | Accounting Director in the East Region, looking |
| 17 | | after general accounting for the New Hampshire |
| 18 | | companies. |
| 19 | | My background, prior to joining |
| 20 | | Liberty, is I spent 14 years at PwC, most |
| 21 | | recently as the Director in the Audit practice. |
| 22 | | I have my Bachelor of Science in Business |
| 23 | | Administration from Stonehill College; my |
| 24 | | Master's in Accounting from Northeastern |
| I | - | |

| 1 | | University. And I am a Certified Public |
|----|---|---------------------------------------------------|
| 2 | | Accountant. |
| 3 | Q | Great. And are you familiar with the Department |
| 4 | | of Energy's Motion to Dismiss and the Company's |
| 5 | | Objection to the Motion? |
| 6 | A | (O'Brien) I am. |
| 7 | Q | And are you also generally familiar with the |
| 8 | | Company's rate case filing? |
| 9 | A | (O'Brien) Yes. |
| 10 | Q | And you work with Mr. Dawes, correct? |
| 11 | A | (O'Brien) Correct. |
| 12 | Q | And, so, in that work, you were also involved in |
| 13 | | the SAP transition, is that correct? |
| 14 | A | (O'Brien) That's right. |
| 15 | Q | Including the training and validation out of the |
| 16 | | transition? |
| 17 | A | (O'Brien) That's right. |
| 18 | Q | Back to Ms. Read for a moment. The Company |
| 19 | | included a proposed exhibit regarding the SAP |
| 20 | | Chart of Accounts that was marked as "Exhibit 7". |
| 21 | | Did you prepare that exhibit? |
| 22 | A | (Read) Yes, I did. |
| 23 | Q | Okay. And, before I ask you a series of |
| 24 | | questions referring to that exhibit, I thought it |
| | | |

| 1 | | would be helpful to define some of the terms that |
|----|---|---------------------------------------------------|
| 2 | | the Company will be using. |
| 3 | | So, there's three sets of data that |
| 4 | | we've been discussing today. And the first is |
| 5 | | the Company's general ledger. Could you define |
| 6 | | what the "general ledger"? |
| 7 | A | (Read) "General ledger" is a list of accounts |
| 8 | | that are primarily used for financial |
| 9 | | transactions. And the general ledger is used for |
| 10 | | financial reporting, internal management |
| 11 | | reporting, external reporting, regulatory |
| 12 | | reporting. |
| 13 | Q | And, then, the second dataset we've been |
| 14 | | discussing this morning is the FERC Form 1. And |
| 15 | | I think what that is is self-explanatory. But |
| 16 | | could one of the witnesses please just explain |
| 17 | | briefly how the FERC Form 1 relates to that |
| 18 | | general ledger? |
| 19 | А | (O'Brien) The general ledger provides the basis |
| 20 | | for the preparation of the FERC Form 1. We'll |
| 21 | | get into details today around any adjustments |
| 22 | | that were required. But the transactions present |
| 23 | | in the general ledger are the basis for the FERC |
| 24 | | Form 1. |

| 1 | Q | And, finally, the third set of data we've been |
|----|---|---------------------------------------------------|
| 2 | | discussing are the Company's revenue requirement |
| 3 | | schedules. And could you explain how those |
| 4 | | schedules relate to the general ledger and FERC |
| 5 | | Form 1? |
| 6 | A | (O'Brien) Similar to the FERC Form 1, the general |
| 7 | | ledger provides the basis of the transactions |
| 8 | | throughout the year in preparation of the initial |
| 9 | | test year for the revenue requirement. |
| 10 | Q | Okay. And, so, now turning to Exhibit 7, at Page |
| 11 | | 3. Page 3 has a diagram. Do the witnesses see |
| 12 | | that? |
| 13 | A | (Read) Yes. |
| 14 | Q | And is that diagram intended to show that the SAP |
| 15 | | accounting system is just one component of the |
| 16 | | Company's IT investment that is sometimes |
| 17 | | referred to as "Customer First"? |
| 18 | A | (Read) Yes. |
| 19 | Q | Okay. And what functions does that SAP General |
| 20 | | Ledger Program serve? |
| 21 | A | (Read) The general ledger, the SAP general |
| 22 | | ledger, is all the financial transactions |
| 23 | | recorded from the Company's perspective, and all |
| 24 | | that general ledger information is used and |
| | | |

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| 1 | | gathered in a way to be able to produce financial |
| 2 | | reports, as I mentioned before, around management |
| 3 | | reporting, external reporting, and regulatory |
| 4 | | reporting. |
| 5 | Q | And what are some of the benefits associated with |
| 6 | | the Company's conversion to the SAP general |
| 7 | | ledger? |
| 8 | A | (Read) Our systems, our legacy systems that we |
| 9 | | were using before were outdated, costly to |
| 10 | | maintain, and not fully integrated. We had a |
| 11 | | Great Plains system, which was our financial |
| 12 | | transaction system, our ERP system. We had |
| 13 | | Cogsdale, which was our customer information |
| 14 | | system, was a separate system that needed to |
| 15 | | bring data and financial transactions over, |
| 16 | | information over, in order to complete our |
| 17 | | financial data for the Company. |
| 18 | | We also, through SAP, we now have a |
| 19 | | integrated system between customer service, |
| 20 | | financials, and operations. We also have found |
| 21 | | the SAP implementation is reducing manual work, |
| 22 | | especially from an accounts payable perspective, |
| 23 | | there's no more data entry. There were a lot of |
| 24 | | manual transactions done in our legacy systems to |
| | - | |

| 1 | | our intercompany billing and our allocations. |
|----|---|---------------------------------------------------|
| 2 | | Our fixed asset subledger is Power Plan, now is |
| 3 | | part of Customer First, and that provides a lot |
| 4 | | of automation, in terms of AFUDC calculations, |
| 5 | | which were done offline in Excel spreadsheets, |
| 6 | | instead of having it automated within the system. |
| 7 | | So, our SAP Customer First implementation was |
| 8 | | bringing more automation. |
| 9 | Q | Thank you. And I'm just going to say, you might |
| 10 | | need to slow down a little for the court |
| 11 | | reporter. |
| 12 | A | (Read) Okay. |
| 13 | Q | I'm guilty of that as well. So, the Company has |
| 14 | | stated that the Customer First investments went |
| 15 | | live in October of 2022, and that included this |
| 16 | | SAP General Ledger Program. |
| 17 | | If we refer to Page 4 of Exhibit 7, |
| 18 | | which is titled "General Ledger/Financial Data |
| 19 | | Conversion Process", is this a high-level |
| 20 | | overview of the process for implementing the SAP |
| 21 | | general ledger? |
| 22 | A | (Read) Yes. |
| 23 | Q | Okay. Could you provide just a brief explanation |
| 24 | | of that process? |
| | | |

| 1 | A | (Read) Sure. So, this just highlights four steps |
|----|---|--------------------------------------------------|
| 2 | | that the organization or Customer First, the |
| 3 | | Company, took in order to complete our data |
| 4 | | conversion of the data from our legacy system |
| 5 | | into our SAP system. |
| 6 | | The first thing we needed to do is we |
| 7 | | needed to create and design an SAP Chart of |
| 8 | | Account. That's the foundation for any system |
| 9 | | ERP implementation, because those that Chart |
| 10 | | of Account provides the general ledger |
| 11 | | information from the financial transactions. |
| 12 | | The second step we needed to do is we |
| 13 | | needed to convert the data from our Great Plains |
| 14 | | legacy system to SAP. So, the Great Plains Chart |
| 15 | | of Accounts, the different segments there needed |
| 16 | | to be mapped to the new SAP Chart of Accounts. |
| 17 | | The fourth step is you needed to |
| 18 | | load sorry, the third step, third step you is |
| 19 | | you needed to load the data into SAP, because |
| 20 | | that's your starting point. That's where you |
| 21 | | have your historical balances, as well as your |
| 22 | | opening balance. |
| 23 | | And, then, the fourth step is to |
| 24 | | validate, reconcile, and sign off on the data to |
| | | |

| I | | |
|----|------------|---------------------------------------------------|
| 1 | | ensure both systems have the appropriate data. |
| 2 | Q | And, before we move on, you've used the acronym |
| 3 | | "ERP" a couple times. Can you just define that? |
| 4 | А | (Read) Sure. Our "Resource Enterprise Planning". |
| 5 | Q | Thank you. And, then, if we turn to Pages 5 |
| 6 | | and 6 of Exhibit 7, those provide a comparison of |
| 7 | | the Chart of Account structure under the legacy |
| 8 | | Great Plains system and the SAP system, is that |
| 9 | | correct? |
| 10 | A | (Read) Correct. |
| 11 | Q | Could you explain just a few of the key |
| 12 | | differences between those two Chart of Accounts? |
| 13 | А | (Read) The Great Plains Chart of Accounts |
| 14 | | structure has six segments. Each of those |
| 15 | | segments were inconsistently used across our |
| 16 | | organization and our companies, which provided a |
| 17 | | little bit of some difficulty in making sure that |
| 18 | | one segment would be mapped to the new segment. |
| 19 | | The one important change or difference |
| 20 | | from our Great Plains Chart of Account is the |
| 21 | | last three segments of our Chart of Account, our |
| 22 | | account class, natural account, and subaccount, |
| 23 | | those three segments added together were our |
| 24 | | what we called our "natural account/regulatory |
| | í <u> </u> | |

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| 1 | | account", and that three segments determined our |
|----|---|---------------------------------------------------|
| 2 | | financial reporting, so, for GAAP reporting, as |
| 3 | | well as regulatory reporting. |
| 4 | Q | And, if we move on to Page 7, which is titled |
| 5 | | "Legacy to SAP Conversion Process", there have |
| 6 | | been a lot of references to "mapping" and |
| 7 | | "conversion". Could you provide an explanation |
| 8 | | what is meant by "mapping" and "data conversion", |
| 9 | | as it pertains to moving data from the legacy |
| 10 | | system to the SAP system? |
| 11 | A | (Read) I was kind of trying not to make it as |
| 12 | | complicated as it sounds. But it is a technical |
| 13 | | table configuration that we needed to be able to |
| 14 | | provide, to be able to say these are the accounts |
| 15 | | coming from Great Plains, these are the segments |
| 16 | | that they now map to in SAP. Then, we need to |
| 17 | | bring the balances. We did not bring over |
| 18 | | financial all the financial transactions from |
| 19 | | our legacy system, Great Plains, we brought over |
| 20 | | our account balances. So, every month we did a |
| 21 | | calculation of the amounts that were in those |
| 22 | | Chart of Accounts, in those accounts, and then |
| 23 | | brought it over into SAP. |
| 24 | | We have a mapping table that shows |

| 1 | | these are the source information, and this where |
|----|---|---------------------------------------------------|
| 2 | | the information needs to land in SAP. As an |
| 3 | | example, the Granite State mapping table that we |
| 4 | | had had over 1,100 rows of data. And we brought |
| 5 | | over twelve months of 2021 data and nine months |
| 6 | | of 2022 data in our opening balances for October. |
| 7 | Q | And what steps did the Company take to verify |
| 8 | | that that process happened correctly? |
| 9 | A | (Read) Every month we bring over the data, we do |
| 10 | | a reconciliation, to make sure that the balances |
| 11 | | were our trial balance, because it's a trial |
| 12 | | balance load, that comes into SAP, we ensured |
| 13 | | that it balanced. We did some spot checks to |
| 14 | | ensure that the net income, total net income, |
| 15 | | tied in SAP to Great Plains. And we did some |
| 16 | | spot checks on some balance sheet accounts, |
| 17 | | assets, as an example, net assets totaled, cash |
| 18 | | balances were correct, or equity tied. |
| 19 | Q | Can you also explain how data has been mapped |
| 20 | | within the SAP system with respect to |
| 21 | | transactions that occurred starting in October of |
| 22 | | 2022, when the system went live? |
| 23 | A | (Read) Yes. And that's going to the next slide, |
| 24 | | which is page Slide 8, it talks about the |
| | | |

F

| 1 | regulatory account assignments. |
|----|---------------------------------------------------|
| 2 | What's important to highlight in SAP, |
| 3 | every single financial transaction in SAP is |
| 4 | reported to a natural account, as well as the |
| 5 | regulatory account. Through SAP, the regulatory |
| 6 | account derivation is done through custom mapping |
| 7 | tables that are created in SAP. When a financial |
| 8 | transaction is reported, SAP fetches the |
| 9 | regulatory body, because Liberty has not just |
| 10 | FERC Electric, Granite State is one of our |
| 11 | utilities, we have utilities throughout the U.S. |
| 12 | that have different regulatory bodies or |
| 13 | jurisdictions, like NARUC Water and Sewer, as |
| 14 | well as FERC Gas. |
| 15 | So, the account assignment in SAP, the |
| 16 | regulatory body is derived based on the company |
| 17 | code and the profit center, to determine, as an |
| 18 | example, you must use FERC Electric as your |
| 19 | regulatory accounts. Through that, it then goes |
| 20 | to three different mapping tables that are |
| 21 | created in SAP, depending on your account |
| 22 | classification. So, for example, balance sheet |
| 23 | and revenue accounts, we have a direct mapping |
| 24 | table in SAP, which is a one-to-one natural |

| 1 | | account to regulatory account. The natural |
|----|---|---------------------------------------------------|
| 2 | | account will then need to go to the regulatory |
| 3 | | body to determine which regulatory accounts we |
| 4 | | need to use. |
| 5 | | One thing I would like to mention about |
| 6 | | the regulatory accounts that are created in SAP, |
| 7 | | we looked at the FERC Uniform System of Accounts |
| 8 | | to determine completeness, and determined all the |
| 9 | | accounts that needed to be set up in SAP in order |
| 10 | | to do the regulatory reporting. |
| 11 | Q | And, so, is that part of your verification for |
| 12 | | ensuring that that process was set up correctly? |
| 13 | A | (Read) Yes. |
| 14 | Q | Okay. And how did the Company validate that |
| 15 | | things were working correctly? |
| 16 | A | (Read) We, through our testing process, we had |
| 17 | | some test cases and scenarios where we recorded |
| 18 | | transactions through SAP, and we determined the |
| 19 | | output, to make sure that the right |
| 20 | | appropriate regulatory account would be derived |
| 21 | | based on the transaction. So, the different |
| 22 | | transaction types, based on the natural account, |
| 23 | | to determine the appropriate regulatory account |
| 24 | | is then validated. |

| 1 | Q | If we turn to Page 10 of Exhibit 7, that |
|----|---|--------------------------------------------------|
| 2 | | discusses issues with the mapping you just |
| 3 | | described to us, are you familiar with the |
| 4 | | adjustments that were made prior to closing the |
| 5 | | 2022 books? |
| 6 | А | (Read) Yes. |
| 7 | Q | And are you also familiar with the adjustments |
| 8 | | that were made following closing of the 2022 |
| 9 | | books? |
| 10 | A | (Read) At a very high level, yes. |
| 11 | Q | And what is the process to correct those? Or, I |
| 12 | | guess how were those adjustments identified? |
| 13 | A | (Read) So, first of all, I think it's important |
| 14 | | to understand, some of the mapping that has been |
| 15 | | talked about today is related to some of it |
| 16 | | was related to data conversion, some of the |
| 17 | | opening balances from our legacy system to our |
| 18 | | SAP system did not get mapped to the appropriate |
| 19 | | account. One example, I think it's on the list |
| 20 | | of adjustments that were done, was related to an |
| 21 | | intercompany transaction. That data got mapped |
| 22 | | incorrectly to a asset intercompany account, |
| 23 | | instead of it being in a liability account. |
| 24 | | Some of the other transactions or |
| | | |

| l | | |
|----|---|---------------------------------------------------|
| 1 | | adjustments that came through were related to |
| 2 | | transactional data that happened once we were |
| 3 | | live in SAP. So, as an example, you're starting |
| 4 | | to create new data in SAP, because you're using |
| 5 | | the system. One good example is we keep talking |
| 6 | | about "WBSs", which is called a "Work Breakdown |
| 7 | | Structure". That's similarly you can kind of |
| 8 | | think of it as a "project". Projects get |
| 9 | | created, and you need to ensure, if they're |
| 10 | | capital, they need to settle to the balance |
| 11 | | sheet; if they're operation and maintenance |
| 12 | | projects, they need to sit on the expense side on |
| 13 | | the P&L. |
| 14 | | We also create these projects to settle |
| 15 | | and do intercompany allocations between our |
| 16 | | different companies, our service company and our |
| 17 | | Corporate service company, to charge costs to our |
| 18 | | utilities. |
| 19 | Q | The |
| 20 | A | (Read) Those sorry. |
| 21 | Q | No, go on. |
| 22 | A | (Read) If those are not set up correctly, it will |
| 23 | | not derive the correct regulatory account. As I |
| 24 | | mentioned before, every single financial |
| | | |

| 1 | | transaction in SAP is recorded to a natural |
|----|---|--------------------------------------------------|
| 2 | | account and a regulatory account. If incorrectly |
| 3 | | set up, the project incorrectly set up with the |
| 4 | | wrong settlement profile, it would cause the |
| 5 | | regulatory account to be the regulatory clearing |
| 6 | | account, which, as people have been speaking to, |
| 7 | | "999", the "999 regulatory account". If that |
| 8 | | process of creating those new structures or |
| 9 | | projects in SAP are incorrect, it could cause a |
| 10 | | incorrect regulatory mapping. |
| 11 | Q | As an example of a new WBS, I believe is when a |
| 12 | | storm event occurs, right? |
| 13 | A | (Read) Correct. |
| 14 | Q | So, that's an example of something that would be |
| 15 | | new after the "go live", correct? |
| 16 | A | (Read) Correct. |
| 17 | Q | Okay. The 2022 books were not reopened to |
| 18 | | reflect adjustments identified after they were |
| 19 | | closed, is that correct? |
| 20 | A | (Read) Correct. |
| 21 | Q | And could you explain why the Company did not |
| 22 | | reopen the 2022 books? |
| 23 | A | (Read) I guess it depends on timing of when |
| 24 | | certain adjustments are captured or identified, |
| | | |

| 1 | | and how much time has passed since closing the |
|----|---|---------------------------------------------------|
| 2 | | books. And we close the books, it's best |
| 3 | | practice to close your financial ledger and stop |
| 4 | | transactions going into a past period. It's just |
| 5 | | best practice to close, make sure you close and |
| 6 | | you have that governance on closing. But a |
| 7 | | decision was made not to open them. |
| 8 | Q | And we heard this morning that the Company |
| 9 | | acknowledged, at the last day of hearings, on |
| 10 | | January 4th, that there is one additional issue |
| 11 | | that will require adjustments to the revenue |
| 12 | | requirement in this proceeding. |
| 13 | | Ms. Read, based on your understanding, |
| 14 | | do you expect there will be any additional |
| 15 | | adjustments related to SAP conversion, with |
| 16 | | respect to the 2022 books? |
| 17 | A | (Read) Not that I'm aware of. But I would defer |
| 18 | | to Mr. Dawes and Ms. O'Brien. |
| 19 | Q | Okay. And I have a few questions for them now. |
| 20 | | So, Mr. Dawes, did your team review the books and |
| 21 | | records prior to filing this case? |
| 22 | A | (Dawes) Yes, can you be more specific? |
| 23 | Q | Did your team perform a review of the general |
| 24 | | ledger before the case was filed? |
| | | |

| 1 | A | (Dawes) Yes. So, if we go back to the year-end |
|----|---|---------------------------------------------------|
| 2 | | books and records we needed to prepare the FERC |
| 3 | | Form 1, |
| 4 | Q | Uh-huh. |
| 5 | A | (Dawes) so, it was at the time of the FERC |
| 6 | | Form 1 preparation that we determined that we |
| 7 | | needed to make some adjustments to the regulatory |
| 8 | | accounts, the FERC accounts. So, I'd say, I |
| 9 | | mean, that was when the thorough review was |
| 10 | | taking around the regulatory accounts. So, those |
| 11 | | adjudgments were made in the FERC Form 1. |
| 12 | | But, also, subsequent to closing the |
| 13 | | books for 2022, we noted that there were some |
| 14 | | adjustments that needed to be made. I think |
| 15 | | there were four or five that we have brought |
| 16 | | forward in this case. But those were essentially |
| 17 | | found after the Corporate book closing process |
| 18 | | was completed. I think Luisa had mentioned that. |
| 19 | | So, typically, it's a lengthy process |
| 20 | | to close your books, get all your financial |
| 21 | | statements prepared, all of your notes to your |
| 22 | | financials. You really can't book any new |
| 23 | | adjustments really beyond maybe three or four |
| 24 | | weeks after the end of the year. It just doesn't |
| | | |

| 1 | | work in the process. |
|----|---|---------------------------------------------------|
| 2 | | So, those adjustments we recognized |
| 3 | | really pertained to 2022 activity. So, we talked |
| 4 | | about "should we put them in the FERC Form 1?" I |
| 5 | | think those were even after the Corporate books |
| 6 | | were closed and the audit of the FERC Form 1 was |
| 7 | | completed, that it didn't make sense to try to |
| 8 | | push those into the FERC Form 1. |
| 9 | | But we did realize that, since they |
| 10 | | were part of the 2022 results, they were a |
| 11 | | reduction in expenses, it made sense to |
| 12 | | incorporate those into the filing. |
| 13 | Q | And this morning we heard a lot of reference to |
| 14 | | the "Audit Report". Did you participate in, or |
| 15 | | did you or your team, in responding to questions |
| 16 | | from the Audit Division? |
| 17 | A | (Dawes) Yes. |
| 18 | Q | And did you review the resulting Audit Report? |
| 19 | A | (Dawes) Yes, I did. |
| 20 | Q | And the Audit Report resulted in 28 Audit Issues, |
| 21 | | is that your understanding? |
| 22 | A | (Dawes) Yes. |
| 23 | Q | And is an audit report with 28 issues indicative |
| 24 | | of unreliable books and records, in your opinion? |

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| 1 | A | (Dawes) Yes, I would say, so, Audit Issue 1 was |
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| 2 | | our adjustments that we identified. You know, |
| 3 | | Ms. Moran mentioned that they were "some were |
| 4 | | Staff's and some were ours", they were all our |
| 5 | | adjustments. So, those were the ones we made for |
| 6 | | the FERC Form 1 filing. |
| 7 | | The others, I think there was an |
| 8 | | assorted number of them, some were related to |
| 9 | | SAP, many were not. I think the net impact on |
| 10 | | the revenue requirement coming out of those |
| 11 | | adjustments I believe was \$250,000 or so. |
| 12 | | So, there may have been a number of |
| 13 | | adjustments in the Audit Report, or audit issues, |
| 14 | | but certainly weren't significant to the overall |
| 15 | | revenue requirement or the 2022 financial results |
| 16 | | of Granite State. |
| 17 | Q | And, as part of Audit Issue 1 in the Audit |
| 18 | | Report, the Audit Staff concluded that it could |
| 19 | | not determine whether the adjustments were |
| 20 | | accurate or if the adjustments identified were |
| 21 | | all of the adjustments that should have been |
| 22 | | done. So, as you just stated, Audit Issue 1 |
| 23 | | related to adjustments identified by the Company, |
| 24 | | and that were made prior to filing of this case, |

| 1 | | correct? |
|----|---|---------------------------------------------------|
| | 7 | |
| 2 | A | (Dawes) Correct. They were made prior to filing |
| 3 | | the FERC Form 1, which then became the basis for |
| 4 | | what was included in the case. |
| 5 | Q | But, because those adjustments were made after |
| 6 | | the closing of the 2022 books, they were made |
| 7 | | between the closing and the FERC Form 1? Am I |
| 8 | | correct, that those would not be reflected on the |
| 9 | | 2022 books? |
| 10 | A | (Dawes) That is correct. |
| 11 | Q | We've heard a lot of comments about the volume of |
| 12 | | adjustments that have to be made. Do you expect |
| 13 | | that the number of adjustments will decrease, as |
| 14 | | the Company continues to gain familiarity and |
| 15 | | experience with SAP? |
| 16 | A | (Dawes) Oh, most definitely. We've certainly |
| 17 | | learned an awful lot. We made a we made a |
| 18 | | number of corrections, obviously, as a result of |
| 19 | | this case, and what we found prior to filing the |
| 20 | | FERC Form 1. We've corrected the mapping issues. |
| 21 | | And I would say, for the end of 2023, |
| 22 | | we don't anticipate any more adjustments from |
| 23 | | mapping issues, particularly associated with |
| 24 | | 2022. And the 2023 final books and records |

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| 1 | | should match the FERC Form 1. |
| 2 | | So, I would envision that there I |
| 3 | | mean, there's always going to be issues in any |
| 4 | | year. But the issues we're talking about in this |
| 5 | | case, I don't anticipate going forward. I mean, |
| 6 | | someone could always set up a WBS incorrectly |
| 7 | | that settles to the wrong regulatory account, and |
| 8 | | we might have to make a correction at a later |
| 9 | | date. But that's no different than our legacy |
| 10 | | system. There's also the opportunity for |
| 11 | | something like that to happen. |
| 12 | Q | A number of adjustments related to 2022 were not |
| 13 | | reflected in the 2022 books, because they had |
| 14 | | been closed. Is that unusual, in your opinion, |
| 15 | | to identify and make adjudgments after the fiscal |
| 16 | | year accounting has closed? |
| 17 | A | (Dawes) It's not uncommon. I mean, |
| 18 | | [Court reporter interruption regarding |
| 19 | | use of the microphone.] |
| 20 | CONT | INUED BY THE WITNESS: |
| 21 | A | (Dawes) Sorry. It's not uncommon. I don't know |
| 22 | | if I'd call it "standard practice". But, I mean, |
| 23 | | any time you close the books, and you've got a |
| 24 | | relatively short period to close everything off, |

| | - | |
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| 1 | | identify any adjustments that you can put into |
| 2 | | the final books. Occasionally, there are things |
| 3 | | you do find after that. And, to the extent they |
| 4 | | impact the balance sheet accounts, you would want |
| 5 | | to make those adjustments, if at all possible. |
| 6 | BY M | S. RALSTON: |
| 7 | Q | And, in your opinion, excuse me, with these |
| 8 | | adjustments, and the explanations the Company has |
| 9 | | provided, that allow for tracing from the 2022 |
| 10 | | general ledger, to the FERC Form 1, to the |
| 11 | | revenue requirement schedules, has the Company |
| 12 | | provided reliable data in this proceeding? |
| 13 | A | (Dawes) From what I understand, yes. I mean, |
| 14 | | they're not part of the actual filings |
| 15 | | themselves. But, from what I understand, we have |
| 16 | | provided sort of the path from the books and |
| 17 | | records, through the FERC Form 1, and the |
| 18 | | additional adjustments. And I think we made an |
| 19 | | update filing in November that provided |
| 20 | | information on all of the updates that we made. |
| 21 | | I think the only final item would be |
| 22 | | the additional adjustments that we've been |
| 23 | | talking about this morning. |
| 24 | Q | Great. And, Ms. O'Brien, I believe that you |
| | | |

| 1 | | worked directly with the Audit Division during |
|----|---|---------------------------------------------------|
| 2 | | their investigation. What steps did your team |
| 3 | | take to assist with that review? |
| 4 | A | (O'Brien) In May of 2023, recognizing that we had |
| 5 | | the new system in place, we had a meeting with |
| 6 | | Audit Staff to discuss the new Chart of Accounts, |
| 7 | | the differences from how the account numbering, |
| 8 | | our company numbers changed, you know, just and |
| 9 | | taking them back and walking through what our new |
| 10 | | company numbers were and what the accounts would |
| 11 | | look like, so the Audit Staff would be aware of |
| 12 | | those differences. |
| 13 | | Throughout the audit, we responded to |
| 14 | | audit requests as they arose, and worked to |
| 15 | | provide explanations to those questions. |
| 16 | Q | And, during the first day of hearings on |
| 17 | | January 4th, we heard from counsel for Department |
| 18 | | of Energy that there were "hundreds of |
| 19 | | adjustments made to the Company's general |
| 20 | | ledger". |
| 21 | | If I refer you to Exhibit 6, which is |
| 22 | | the Company's November revenue requirement |
| 23 | | update, specifically the file that's labeled |
| 24 | | "Part 2", and there's a tab that we discussed |
| | | |

| 1 | | this morning that's called "TrackRRUpdates", is |
|----|---|---------------------------------------------------|
| 2 | | the purpose of that tab to show the updates made |
| 3 | | to the revenue requirement and provide the reason |
| 4 | | for the update? |
| 5 | A | (O'Brien) Yes, and cross reference as well. |
| 6 | Q | And Row 7 says, under the "Notes", that the |
| 7 | | adjustments are "As filed". Does that mean that |
| 8 | | those adjustments were included in the Company's |
| 9 | | filing submitted in May? |
| 10 | A | (O'Brien) Yes. |
| 11 | Q | And are those adjustments the same adjustments |
| 12 | | identified in Audit Report Audit Issue 1? |
| 13 | А | (O'Brien) Yes. |
| 14 | Q | And those issues were identified by the Company, |
| 15 | | correct? |
| 16 | А | (O'Brien) That's correct. |
| 17 | Q | And they were identified before the filing of |
| 18 | | this docket, just to be clear? |
| 19 | A | (O'Brien) That's correct. |
| 20 | | MS. RALSTON: Okay. That's all I have. |
| 21 | | Thank you. |
| 22 | | CHAIRMAN GOLDNER: Thank you. We'll |
| 23 | | move now to DOE cross, and Attorney Dexter. |
| 24 | | MR. DEXTER: Good afternoon. |

| 1 | | CROSS-EXAMINATION |
|----|------|---------------------------------------------------|
| 2 | BY M | IR. DEXTER: |
| 3 | Q | I believe I heard testimony from the panel that |
| 4 | | you had reviewed the Audit Report that was issued |
| 5 | | by the Department of Energy in October 2023, is |
| 6 | | that right? |
| 7 | A | (O'Brien) Yes. |
| 8 | A | (Dawes) Yes. |
| 9 | Q | And do you dispute the results or the findings of |
| 10 | | that Audit Report, other than the Company |
| 11 | | comments that are noted therein? |
| 12 | A | (O'Brien) No. |
| 13 | Q | I wanted to go over the chronology of the filing |
| 14 | | of the FERC Form 1 and the filing of the rate |
| 15 | | case for a minute. And just you can just help |
| 16 | | me see if I have this right. |
| 17 | | So, I have a letter here from Liberty |
| 18 | | dated April 11th, to Chairman Goldner, indicating |
| 19 | | that Liberty had requested an extension of time |
| 20 | | for filing its FERC Form 1 until May 31st, 2023. |
| 21 | | Does that sound right to you? |
| 22 | A | (O'Brien) It does. |
| 23 | Q | Okay. And, then, Liberty filed its FERC |
| 24 | | Form 1 well, I'm sorry, on April 28th, Liberty |

| 1 | | made a rate filing, correct? |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) Yes. |
| 3 | Q | In this docket? |
| 4 | A | (O'Brien) Yes. |
| 5 | Q | April 28th, okay. And, on April on May 2nd, |
| 6 | | that Rate Filing was rejected by the Commission, |
| 7 | | because it referenced a FERC Form 1 that was not |
| 8 | | yet on file. Is that your understanding? |
| 9 | A | (O'Brien) That's my understanding, yes. |
| 10 | Q | Okay. And, then, subsequently, on May 5th, the |
| 11 | | Company filed its FERC Form 1 with the Commission |
| 12 | | and the Department, is that right? |
| 13 | A | (O'Brien) That's right. |
| 14 | Q | And that's the same date that you filed the case, |
| 15 | | which is the one that we've been working on in |
| 16 | | this docket? |
| 17 | A | (O'Brien) Yes. |
| 18 | Q | Okay. And, then, on May 19th, the Company |
| 19 | | refiled it's FERC Form 1, is that right? |
| 20 | A | (O'Brien) That's right. |
| 21 | Q | And can you explain why there was a refiling of |
| 22 | | the FERC Form 1 on May 19th, and how it differed |
| 23 | | from the one that was filed on May 5th? |
| 24 | A | (O'Brien) The FERC Form 1 for Granite State |

| 1 Electric requires an independent audit review. 2 The timing of the preparation of the FERC Form 1 3 did not allow for that to be completed prior to 4 the May 5th filing. As a result, the audit 5 the external auditors were provided that FERC 6 Form 1 for audit. My understanding is that the 7 FERC compliance rules allow for the independent 8 audit report to be filed within a certain period 9 of time after the initial filing of the FERC 10 Form 1. So, it was resubmitted in mid-May of 11 2023, with the audit report included. 12 Okay. And did any of the balances in the 13 accounts change between the May 5th filing and 14 the May 19th filing, or was it more to include | |
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| did not allow for that to be completed prior to the May 5th filing. As a result, the audit the external auditors were provided that FERC Form 1 for audit. My understanding is that the FERC compliance rules allow for the independent audit report to be filed within a certain period of time after the initial filing of the FERC Form 1. So, it was resubmitted in mid-May of 2023, with the audit report included. Q Okay. And did any of the balances in the accounts change between the May 5th filing and the May 19th filing, or was it more to include | |
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| audit report to be filed within a certain period of time after the initial filing of the FERC Form 1. So, it was resubmitted in mid-May of 2023, with the audit report included. Q Okay. And did any of the balances in the accounts change between the May 5th filing and the May 19th filing, or was it more to include | 1 |
| 9 of time after the initial filing of the FERC 10 Form 1. So, it was resubmitted in mid-May of 2023, with the audit report included. 12 Q Okay. And did any of the balances in the accounts change between the May 5th filing and 14 the May 19th filing, or was it more to include | ł |
| Form 1. So, it was resubmitted in mid-May of 2023, with the audit report included. Q Okay. And did any of the balances in the accounts change between the May 5th filing and the May 19th filing, or was it more to include | |
| <pre>11 2023, with the audit report included. 12 Q Okay. And did any of the balances in the 13 accounts change between the May 5th filing and 14 the May 19th filing, or was it more to include</pre> | |
| 12 Q Okay. And did any of the balances in the 13 accounts change between the May 5th filing and 14 the May 19th filing, or was it more to include | |
| 13 accounts change between the May 5th filing and 14 the May 19th filing, or was it more to include | |
| 14 the May 19th filing, or was it more to include | |
| | |
| | |
| 15 statements from the external auditors? | |
| 16 A (O'Brien) It was more to include the statements | |
| 17 from the external auditors. I would need to go | |
| 18 back and compare one-for-one. But there were | |
| 19 no certainly no significant changes. | |
| 20 Q Okay. And, so, I have one page of the FERC | |
| 21 Form 1 in front of me. And there's a statement | |
| 22 that's made by Peter Dawes. I'll just read it | |
| 23 into the record. But, if you want to follow | |
| along, follow along. I'm looking at the FERC | |

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| 1 | | Form 1 from May 19th. And I'm looking at Page 6 |
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| 2 | | of 163. And it's called "Annual Corporate |
| 3 | | Officer Certification. And it says "The |
| 4 | | undersigned officer certifies that I have |
| 5 | | examined this report, and to the best of my |
| 6 | | knowledge, information and belief, all statements |
| 7 | | of fact contained in this report are correct |
| 8 | | statements of the business affairs of the |
| 9 | | respondent, and the financial statements and |
| 10 | | other financial information contained in this |
| 11 | | report conform in all material respects to the |
| 12 | | Uniform System of Accounts." And there's an |
| 13 | | electronic signature of "Peter Dawes, May 18th". |
| 14 | | So, that's you, Mr. Dawes, correct? |
| 15 | A | (Dawes) Correct. |
| 16 | Q | And are you so, you're familiar with that |
| 17 | | statement? |
| 18 | A | (Dawes) Oh, yes. |
| 19 | Q | And is that statement accurate, as you sit here |
| 20 | | today? |
| 21 | A | (Dawes) So, when the FERC Form 1 excuse me. |
| 22 | | As of the time of the filing, to my |
| 23 | | understanding, that was an accurate depiction of |
| 24 | | the FERC Form 1. So, that statement was correct. |

| 1 | | |
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| 1 | | I mean, I would say today, it was |
| 2 | | materially correct. I mean, I would be |
| 3 | | comfortable making that same statement. I know |
| 4 | | we found certain adjustments, but nothing would |
| 5 | | be material to make me alter what I put in for a |
| 6 | | certification on that FERC Form 1. |
| 7 | Q | Okay. And this statement in this FERC Form 1 was |
| 8 | | prepared, I think as you just indicated, after |
| 9 | | the numerous adjustments that were discussed in |
| 10 | | Audit Issue 1, this came after that, correct? |
| 11 | A | (Dawes) The adjustments in Audit Issue 1 were |
| 12 | | part of the FERC Form 1. So, yes. I don't know |
| 13 | | if I would characterize it as "numerous". But |
| 14 | | the adjustments, yes, were part of that. |
| 15 | Q | So, in the Audit Report, I I didn't count them |
| 16 | | line-by-line, but I came up with about 200. |
| 17 | | Would you agree with that number, that it was in |
| 18 | | the area of 200 adjustments that were made to the |
| 19 | | books, to take you from the books to the FERC |
| 20 | | Form 1? |
| 21 | A | (Dawes) I think I'll let Ms. O'Brien answer that |
| 22 | | one. |
| 23 | Q | Sure. |
| 24 | A | (O'Brien) I would not agree with that |
| | | |

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| 1 | | characterization. The adjustments that were |
| 2 | | recorded were part of one analysis that was |
| 3 | | performed over the books and records. And the |
| 4 | | items listed in Audit Issue 1 show, in most |
| 5 | | cases, both the debit and credit side of the |
| 6 | | adjustment that was reported, therefore are |
| 7 | | captured at least twice, in some cases more, as |
| 8 | | detailed line items total an amount already |
| 9 | | included in the report. |
| 10 | Q | Okay. So, you wouldn't consider those |
| 11 | | "numerous"? |
| 12 | A | (O'Brien) I would not consider there to be over |
| 13 | | 200 adjustments. |
| 14 | Q | Okay. |
| 15 | A | (O'Brien) I believe it impacted sixteen account |
| 16 | | lines. |
| 17 | Q | Okay. Would you say that and I asked this |
| 18 | | question of Ms. Moran earlier this morning, and |
| 19 | | said I'd come back to you guys with it. Would |
| 20 | | you consider the FERC Form 1 that was filed and |
| 21 | | certified to be more accurate than the books that |
| 22 | | were closed, the internal books that were closed |
| 23 | | at the end of the year? In other words, were |
| 24 | | they improved by these adjustments that were |
| | | |

| 1 | | made? |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) Absolutely. |
| 3 | Q | Okay. And that's what allowed Mr. Dawes to sign |
| 4 | | the statement that "the reports are correct" |
| 5 | | "correct statement of the business affairs, and |
| 6 | | the financial statements and other information |
| 7 | | contained in this report, conform in all material |
| 8 | | respects to the Uniform System of Accounts"? |
| 9 | | Those adjustments that you made gave credence to |
| 10 | | you being able to make that certification, I |
| 11 | | guess is what I'm asking? |
| 12 | A | (Dawes) Yes. |
| 13 | Q | Okay. Now, in the rate case that was filed on |
| 14 | | May 5th, there's an attestation also filed by Mr. |
| 15 | | Dawes. And it appears at I-182 in the filing, |
| 16 | | which is part of the Company's filing |
| 17 | | requirements. |
| 18 | | And I have paper copies, if it's hard |
| 19 | | to find. But it's I-182 in the Company's filing |
| 20 | | requirements. |
| 21 | | Are you familiar with that attestation, |
| 22 | | Mr. Dawes? |
| 23 | A | (Dawes) I do not have it in front of me. But I |
| 24 | | recall signing that attestation. |

| 1 | MR. DEXTER: Okay. Well, I was going |
|----|--------------------------------------------------|
| 2 | to read from it. But, Attorney Ralston, I have |
| 3 | paper copies, if you want to provide it to the |
| 4 | witness. |
| 5 | CMSR. SIMPSON: Attorney Dexter, can |
| 6 | you reiterate what part of the filing you're |
| 7 | looking at? |
| 8 | MR. DEXTER: Yes. |
| 9 | CMSR. SIMPSON: If you have a tab from |
| 10 | the docket, that would be helpful. Thank you. |
| 11 | [Atty. Ralston handing document to |
| 12 | Witness Dawes.] |
| 13 | MR. DEXTER: So, it's Tab 5. It's |
| 14 | Tab 5, and sorry, Tab 11, in the May 5th |
| 15 | filing, it's called "Filing Requirements". And, |
| 16 | if you go into that, they're all designated with |
| 17 | a "I", and then it's followed by the actual |
| 18 | page number is "I-182". |
| 19 | CMSR. SIMPSON: Thank you. |
| 20 | BY MR. DEXTER: |
| 21 | Q And it's just called "Attestation". I think it |
| 22 | actually intends to cover two certificates that |
| 23 | are required by the rules. But, Mr. Dawes, maybe |
| 24 | you could just explain what this attestation |
| | |

| 1 | | does? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) Okay. So, there are certainly two parts |
| 3 | | to it. And I'll maybe skip over the second part, |
| 4 | | because I think you're focused more on the first |
| 5 | | one. |
| 6 | | So, it's getting at the information |
| 7 | | filed in support of the rate case is supported by |
| 8 | | the books and records of the Company. And, in |
| 9 | | signing the attestation, certainly, I attested to |
| 10 | | the FERC Form 1, since I had to certify that. |
| 11 | | And I was aware that we made other adjustments |
| 12 | | that I think I had talked about a little earlier, |
| 13 | | that didn't get into the FERC Form 1, but were |
| 14 | | part of the actual filing. So, I felt |
| 15 | | comfortable attesting to what was filed in the |
| 16 | | rate case was accurate as far as its relation to |
| 17 | | the FERC Form 1, and those other adjustments that |
| 18 | | we made. |
| 19 | Q | Okay. Well, let me just let me just go to the |
| 20 | | specific document. And it says "I affirmthe |
| 21 | | cost and revenue statements and supporting data |
| 22 | | submitted, which purport to reflect the books and |
| 23 | | records of Liberty Utilitiesdo in fact set |
| 24 | | forth the results shown by such books and |

| 1 | | records." So, that's an accurate statement, as |
|----|---|---------------------------------------------------|
| 2 | | you sit here today, correct? |
| 3 | A | (Dawes) Yes. And "books and records", from my |
| 4 | | standpoint in attesting to this, was what was |
| 5 | | part of the FERC Form 1. Not necessarily what |
| 6 | | was in the trial balance at the end of 2022, |
| 7 | | which we know was different than what was in the |
| 8 | | FERC Form 1. |
| 9 | Q | And, then, it goes on to say that "all the |
| 10 | | differences between the books and the test year |
| 11 | | datahave been expressly noted." Could you |
| 12 | | explain to me where the difference is between the |
| 13 | | Company's books and records and the rate case |
| 14 | | information was "expressly noted"? |
| 15 | A | (Dawes) So, as I mentioned earlier, I was going |
| 16 | | from the standpoint of the FERC Form 1 being |
| 17 | | really the books and records, not the trial |
| 18 | | balance. So, in my view, there were no |
| 19 | | differences. |
| 20 | | But I certainly appreciate that we |
| 21 | | didn't we didn't put in those additional |
| 22 | | adjustments that weren't part of FERC Form 1. |
| 23 | | So, I would agree that those could have been |
| 24 | | called out. |
| I | | |

| 1 | | |
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| 1 | Q | Okay. Well, let me so, let me break this down |
| 2 | | then. |
| 3 | | So, if we consider that "books and |
| 4 | | records" means the "FERC Form 1", could you |
| 5 | | explain where the difference is between the FERC |
| 6 | | Form 1 and the rate case statement, the rate case |
| 7 | | information, where was that detailed in the rate |
| 8 | | case? |
| 9 | A | (Dawes) Where was what detailed? I'm sorry. |
| 10 | Q | The difference between the FERC any |
| 11 | | differences between the FERC Form 1 and the rate |
| 12 | | case information, the revenue requirements, the |
| 13 | | cost of service schedules, that were filed in the |
| 14 | | case? |
| 15 | A | (Dawes) So, I think it would be the so, I |
| 16 | | think we had four or five adjustments that we |
| 17 | | I'm not sure when those were actually brought |
| 18 | | forward in the case, probably a little later. |
| 19 | | And I'm not sure, I would have to speak with |
| 20 | | Regulatory, but I'm not sure if those were |
| 21 | | detailed in the filing as being the difference |
| 22 | | between the books and records or FERC Form 1, and |
| 23 | | what was in the filing. |
| 24 | Q | Anybody else on the panel want to can point to |

| 1 | | that in the filing? |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) I don't believe it was in the Initial |
| 3 | | Filing. |
| 4 | Q | Okay. Now, if we take a different definition of |
| 5 | | "books and records", and include that to mean the |
| 6 | | "general ledger", where were the differences |
| 7 | | between the general ledger and the information |
| 8 | | that was submitted in the rate case? Where are |
| 9 | | those expressly noted in the Rate Filing? |
| 10 | A | (Dawes) So, that's more of a hypothetical |
| 11 | | question, because I think I already answered that |
| 12 | | my basis was "the FERC Form 1 is the books and |
| 13 | | records." So, I mean, they wouldn't be there, |
| 14 | | using what you're getting at in your question, |
| 15 | | they wouldn't have been part of the filing. |
| 16 | Q | Okay. So, any differences between the general |
| 17 | | ledger and the rate case sheets were not |
| 18 | | expressly noted? |
| 19 | A | (Dawes) Correct. |
| 20 | Q | Okay. |
| 21 | A | (Dawes) As far as I know. |
| 22 | Q | Okay. Now, the differences between the general |
| 23 | | ledger and the rate case would include the |
| 24 | | various adjustments we've been talking about in |

| between the general ledger and the rate case? A (Dawes) Correct. Q Okay. And the differences between the FERC Form 1 and the rate case, where have those been captured in the course of the rate case, as it's unfolded? 8 A (Dawes) Erin, is that something you could answer? 9 A (O'Brien) It's been captured through various data | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Q Okay. And the differences between the FERC Form 1 and the rate case, where have those been captured in the course of the rate case, as it's unfolded? A (Dawes) Erin, is that something you could answer? A (O'Brien) It's been captured through various data | |
| Form 1 and the rate case, where have those been captured in the course of the rate case, as it's unfolded? A (Dawes) Erin, is that something you could answer? A (O'Brien) It's been captured through various data | |
| 6 captured in the course of the rate case, as it's 7 unfolded? 8 A (Dawes) Erin, is that something you could answer? 9 A (O'Brien) It's been captured through various data | |
| <pre>7 unfolded? 8 A (Dawes) Erin, is that something you could answer? 9 A (O'Brien) It's been captured through various data</pre> | |
| 8 A (Dawes) Erin, is that something you could answer 9 A (O'Brien) It's been captured through various data | |
| 9 A (O'Brien) It's been captured through various data | |
| |) |
| | i |
| 10 requests, including the exhibit you presented at | |
| 11 the January 4th hearing, as well as certain tech | |
| 12 session requests, I believe, including 2-20. | |
| 13 Q Okay. So, the first part of your answer was the | |
| 14 data request that I provided at the other at | |
| 15 the January 4th hearing, which has been marked as | \$ |
| 16 "Exhibit 4". So, that was that was answered | |
| 17 in October. So, well after the rate case was | |
| 18 filed, correct? | |
| 19 A (O'Brien) That was provided in October, correct. | |
| 20 Q I didn't hear that. | |
| 21 A (O'Brien) I'm sorry. That was provided in | |
| 22 October, correct. | |
| 23 Q In October. And these issues that were detailed | |
| 24 in Exhibit 4, on Page 2 of Exhibit 4, they | |

| 1 | | actually appeared in the Audit Report, which was |
|----|---|---------------------------------------------------|
| | | |
| 2 | | issued in October. So, that would give us some |
| 3 | | indication of when they were detailed. But the |
| 4 | | point is, it was all done after the filing, after |
| 5 | | the May 5th filing? |
| 6 | A | (O'Brien) I believe so, yes. |
| 7 | Q | Yes. Well, is there any indication that would |
| 8 | | cause you to believe otherwise? |
| 9 | A | (O'Brien) Not that I'm aware of. |
| 10 | Q | Okay. Mr. Dawes, what's behind the distinction |
| 11 | | that you've drawn in your answer, in |
| 12 | | characterizing the "books and records" as meaning |
| 13 | | the "FERC Form 1"? What would lead you to make |
| 14 | | that distinction? |
| 15 | A | (Dawes) So, I would say, typically, it's the FERC |
| 16 | | Form 1 and its balances are the starting point |
| 17 | | for a rate filing. So, in my experience, which |
| 18 | | includes 20 plus years being a revenue |
| 19 | | requirement witness, it always starts with the |
| 20 | | FERC Form 1. |
| 21 | Q | Okay. So, I've got the testimony here of Jardin |
| 22 | | and Dane from this rate case. I read this on |
| 23 | | January 4th, I'll read it again. |
| 24 | | MR. DEXTER: And I'm on Page II-276, if |

1 the Commission wants to follow along. 2 CMSR. SIMPSON: The testimony of? 3 MR. DEXTER: It's the Testimony of K. 4 Jardin and D. Dane. 5 CMSR. SIMPSON: Tab 11? 6 MR. DEXTER: Yes. That would be Tab 11 7 again. 8 CMSR. SIMPSON: And I'm sorry, the page 9 number? 10 MR. DEXTER: So, they're all IIs in 11 this section. So, it's "II-276". 12 CMSR. SIMPSON: Thank you for that. 13 BY MR. DEXTER: 14 And the question that was asked in the written Ο 15 question was: "What approach did you use to 16 determine the revenue requirement and the revenue deficiencies?" 17 18 And the answer was: "The Company began 19 with the unadjusted Test Year financial results 20 and made the adjustments described below to 21 calculate pro forma Test Year and Rate Year 2.2 revenue requirements and revenue deficiencies." 23 Sorry to keep reading, but I think it's 24 the fastest way to do it.

| 1 | | And, then, the new paragraph says: |
|----|---|--------------------------------------------------|
| 2 | | "Test Year". "Our analysis began with the |
| 3 | | Company's financial results in the Test Year |
| 4 | | (i.e., the twelve months ending December 31st, |
| 5 | | 2022)." |
| 6 | | So, Mr. Dawes, is it your understanding |
| 7 | | that, when the witnesses said that, the |
| 8 | | "financial results", they weren't referring to |
| 9 | | the books and records of the Company, they were |
| 10 | | referring to the FERC Form 1? |
| 11 | A | (Dawes) I'm not familiar with that data response |
| 12 | | or the context with how the question arose. |
| 13 | Q | Okay. Well, I'm not |
| 14 | A | (Dawes) I'm not sure I'm not sure what they |
| 15 | | were thinking when they were answering that. |
| 16 | Q | Okay. Well, it's not a data response. It's the |
| 17 | | Company's testimony, just to |
| 18 | А | (Dawes) Okay. I'm not familiar with that either. |
| 19 | Q | Okay. So, you said earlier, in your "20 years of |
| 20 | | doing rate cases, the starting point is the FERC |
| 21 | | Form 1, not the Company's general ledger." Did I |
| 22 | | understand that right? |
| 23 | A | (Dawes) You did. |
| 24 | Q | Okay. All right. But you don't know what the |

| 1 | | witnesses were referring to when they said "we |
|----|---|---------------------------------------------------|
| 2 | | started with the financial results"? |
| 3 | A | (Dawes) I'm assuming they meant the "FERC |
| 4 | | Form 1". I mean, that was the basis of the |
| 5 | | starting point for the revenue requirement was |
| 6 | | the FERC Form 1. |
| 7 | Q | And I think I heard testimony earlier on from the |
| 8 | | panel that "everything starts with the general |
| 9 | | ledger, and that feeds into the FERC Form 1". |
| 10 | | You agree with that, correct? |
| 11 | A | (Dawes) Oh, yes. Correct. |
| 12 | Q | Okay. And, if you're going to look at the |
| 13 | | underlying transactions in a test year, you can't |
| 14 | | look at the FERC Form 1, because that just gives |
| 15 | | you the balances, correct? |
| 16 | A | (Dawes) Correct. |
| 17 | Q | And, if you want to know what makes up those |
| 18 | | balances, you have to go to the general ledger |
| 19 | | and see what the various financial transactions |
| 20 | | are, correct? |
| 21 | A | (Dawes) Yes. |
| 22 | Q | All right. So, this testimony goes on to say: |
| 23 | | "From those results, we removed flow-through |
| 24 | | items", and it's "(purchased power and |
| | | |

| 1 | transmission wheeling), and made pro forma |
|----|---------------------------------------------------|
| 2 | adjustments for known and measurable adjustments. |
| 3 | The resulting Test Year pro forma net operating |
| 4 | income reflects normalized revenues at current |
| 5 | rates and expenses, and net operating income for |
| 6 | ratemaking purposes." |
| 7 | It doesn't say anything in here about |
| 8 | the adjustments that were made to take us from |
| 9 | the general ledger to the FERC Form 1, does it? |
| 10 | MS. RALSTON: Mr. Dawes is not the |
| 11 | witness for this testimony. And it wasn't marked |
| 12 | as an exhibit. So, I know he's doing his best, |
| 13 | but this probably beyond his expertise area. |
| 14 | CHAIRMAN GOLDNER: Attorney Dexter. |
| 15 | MR. DEXTER: Well, I'll take an answer |
| 16 | from anyone on the panel, or counsel, or anybody |
| 17 | in the audience that knows. It's a fairly simple |
| 18 | question. |
| 19 | CHAIRMAN GOLDNER: Does anyone on the |
| 20 | witness panel know the answer to Attorney |
| 21 | Dexter's question? |
| 22 | WITNESS DAWES: Do you mind asking it |
| 23 | one more time please? |
| 24 | BY MR. DEXTER: |
| | |

| 1 | Q | Yes. I guess what I'm saying is, this testimony, |
|----|---|---------------------------------------------------|
| 2 | | Page 276, where it talks about the development of |
| 3 | | the Test Year, makes no mention of the |
| 4 | | adjustments that were made to go from the |
| 5 | | Company's books and records, to the to the |
| 6 | | Test Year results that were presented I'm |
| 7 | | sorry, to the revenue requirement results that |
| 8 | | were presented in the rate case. Would you agree |
| 9 | | with that, that it's not mentioned in this |
| 10 | | testimony here? |
| 11 | | MS. RALSTON: I think Mr. Dawes could |
| 12 | | agree on what the page says. But, if we're going |
| 13 | | to get into how this testimony was developed, I |
| 14 | | mean, he's not the right witness. And there was |
| 15 | | an opportunity to mark this as an exhibit, and |
| 16 | | the Department of Energy did not do that. |
| 17 | | CHAIRMAN GOLDNER: Attorney Dexter. |
| 18 | | MR. DEXTER: Well, I'm not sure what |
| 19 | | the objection is. I think counsel is objecting |
| 20 | | to a question I haven't asked question yet, which |
| 21 | | was going to be my next question. |
| 22 | | But I just simply asked "does this |
| 23 | | testimony talk about the adjustments that were |
| 24 | | made, to go from the books to the rate case |
| | | |

| 1 | filing?" |
|----|--------------------------------------------------|
| 2 | And, if nobody at Liberty can answer |
| 3 | that question, I guess that's what we're left |
| 4 | with then. |
| 5 | MS. RALSTON: Well, I agree. We can |
| 6 | we can agree to what the page says. I just |
| 7 | wanted to point out that this is not the revenue |
| 8 | requirements witness. |
| 9 | So, yes. The page does not reference |
| 10 | the FERC Form 1. I don't know what else we can |
| 11 | say on that. |
| 12 | CHAIRMAN GOLDNER: Attorney Dexter, how |
| 13 | would you like to proceed? |
| 14 | BY MR. DEXTER: |
| 15 | Q I guess I would like to ask the panel of |
| 16 | witnesses, is there anywhere in the rate case |
| 17 | that was filed that details the differences |
| 18 | between the general ledger and the FERC Form 1 |
| 19 | that were the issues that were highlighted in |
| 20 | Audit Issue Number 1? |
| 21 | If the panel can answer that, then |
| 22 | CHAIRMAN GOLDNER: And the Commission |
| 23 | would also be interested in that answer. So, |
| 24 | BY THE WITNESS: |

| 1 | A | (O'Brien) So, I don't believe there is anywhere |
|----|------|---------------------------------------------------|
| 2 | | where we have outlined the bridge in our rate |
| 3 | | case filing from our SAP general ledger to the |
| 4 | | FERC Form 1 and the revenue requirement. We took |
| 5 | | the books and records to meet the FERC Form 1, |
| 6 | | and have worked through the FERC Form 1 to the |
| 7 | | revenue requirement. |
| 8 | BY M | R. DEXTER: |
| 9 | Q | Okay. So, I want to go to Exhibit Number 5, |
| 10 | | which is Record Request Number 1, Record Response |
| 11 | | Number 1 for a minute. This exhibit indicates |
| 12 | | that the respondents are "Erin O'Brien" and |
| 13 | | "Peter Dawes", is that right? |
| 14 | A | (Dawes) I don't have that in front of me. |
| 15 | | CHAIRMAN GOLDNER: Exhibit 5, Attorney |
| 16 | | Dexter? Would counsel for Liberty be able to |
| 17 | | approach the witness and provide Exhibit 5 for |
| 18 | | them please? |
| 19 | | MS. RALSTON: Yes. |
| 20 | | [Atty. Sheehan providing his laptop to |
| 21 | | the witness panel for document view.] |
| 22 | | WITNESS DAWES: I apologize. I know |
| 23 | | that counsel sent me the email that had the |
| 24 | | exhibits, but I can't get into my email. So, it |
| | | |

| 1 | | does me no good. Sorry for that. |
|----|------|--------------------------------------------------|
| 2 | | CHAIRMAN GOLDNER: No problem. |
| 3 | BY T | HE WITNESS: |
| 4 | A | (O'Brien) Yes. We are the respondents. |
| 5 | A | (Dawes) Yes. |
| 6 | BY M | R. DEXTER: |
| 7 | Q | Okay. So, I would like to go to Issue Number 5, |
| 8 | | which is on Page 2 of Exhibit 5. And, in the far |
| 9 | | right-hand corner, there's a description well, |
| 10 | | first of all, why don't I ask you, what is |
| 11 | | Exhibit 5 intending to show? |
| 12 | A | (O'Brien) We were asked to provide the top ten |
| 13 | | adjustments, and that is what this is intending |
| 14 | | to show. |
| 15 | Q | Okay. Could you just be more specific what you |
| 16 | | <pre>mean by "adjustments"?</pre> |
| 17 | A | (O'Brien) So, these are the top ten largest |
| 18 | | adjustments that were required to the regulatory |
| 19 | | accounts, from the general ledger to the revenue |
| 20 | | requirement filing. |
| 21 | Q | Okay. To get you from the general ledger to the |
| 22 | | revenue requirements filing? |
| 23 | A | (O'Brien) Yes. |
| 24 | Q | Okay. |
| | | |

| 1 | A | (O'Brien) The regulatory account general ledger. |
|----|---|----------------------------------------------------|
| 2 | Q | Okay. So, Item Number 5 and Items Number 8, 9 |
| 3 | | and 10, are all dated "December 2023", would you |
| 4 | | agree? |
| 5 | A | (O'Brien) Yes. |
| 6 | Q | Okay. And Item Number 5 says that, essentially, |
| 7 | | and if I'm misstating this, you can tell me, that |
| 8 | | there was \$527,000 that should have been recorded |
| 9 | | to Account 593, FERC Account 593, but was |
| 10 | | actually recording in Account 920. Is that |
| 11 | | right? |
| 12 | A | (O'Brien) That's right. |
| 13 | Q | Okay. What's "920"? That's an Administrative & |
| 14 | | General expense account, isn't it? |
| 15 | A | (O'Brien) Yes. |
| 16 | Q | What's "Account 593"? |
| 17 | A | (Dawes) It's certainly an Operation & Maintenance |
| 18 | | account. It's not an Administrative & General. |
| 19 | | But I'm not sure specifically what "593" is, |
| 20 | | without looking at the FERC Chart of Accounts. |
| 21 | Q | Sure. Which, feel free to, but I'll accept that |
| 22 | | it's an Operation & Maintenance expense account. |
| 23 | A | (Dawes) Yes. It is. |
| 24 | Q | Okay. And, so, at the bottom of the explanation, |

Г

| 1 | | it says that "The impact on the revenue |
|----|---|---------------------------------------------------|
| 2 | | requirement has not been calculated, but it will |
| 3 | | be driven by the difference in the escalation |
| 4 | | factors applied to FERC 920 versus FERC 593." |
| 5 | | Can you explain what that means? |
| 6 | A | (O'Brien) We identified a number of adjustments |
| 7 | | in December 2023, as we've discussed. I would |
| 8 | | like to mention that the net impact of those is |
| 9 | | only \$167,000. So, we have taken the absolute |
| 10 | | value of the differences in preparing this top |
| 11 | | ten analysis for the Commission. |
| 12 | | The intent of the statement here is to |
| 13 | | identify that this does not mean there is a |
| 14 | | \$527,000 impact on the revenue requirement. It |
| 15 | | will need to be run through the calculation for |
| 16 | | that to be determined. |
| 17 | Q | Okay. Because, and I think this came up a lot at |
| 18 | | the January 4th hearing, you know, if an item is |
| 19 | | in the wrong expense account, that's one thing. |
| 20 | | But an expense is an expense, generally speaking, |
| 21 | | for revenue requirements. So, the impact is zero |
| 22 | | or minimal, is that what you're saying? |
| 23 | A | (O'Brien) That's the expectation. |
| 24 | Q | Yes. |

| 1 | A | (Dawes) So, test year impacts would be what is |
|----|---|----------------------------------------------------|
| 2 | | shown. But, certainly, if you're doing a known |
| 3 | | and measurable, you need to escalate, whether |
| 4 | | it's labor, non-labor, that still needs to be |
| 5 | | determined what those impacts are. |
| 6 | Q | Okay. And that's what the the statement |
| 7 | | about the "different escalation factors" |
| 8 | | pertains to? |
| 9 | A | [Witness Dawes indicating in the affirmative]. |
| 10 | Q | And you haven't done that calculation? |
| 11 | A | (O'Brien) We have not. |
| 12 | Q | Okay. So, similarly, on Adjustment Number 8, |
| 13 | | this is a \$243,000 adjustment, also discovered in |
| 14 | | December 2023. And this says that an item was |
| 15 | | recorded to Account 920, which, again, is an |
| 16 | | administrative expense account. And it says |
| 17 | | "however subsequent review determined that the |
| 18 | | balance should have been recorded to various |
| 19 | | income statement FERC accounts", but they're not |
| 20 | | identified. |
| 21 | | Do you know which income statement FERC |
| 22 | | accounts this should have been put into? |
| 23 | A | (O'Brien) Between A&G and O&M, it was just more |
| 24 | | than one or two list. We do have that, though. |
| | | |

| 1 | Q | I'm sorry, I didn't understand that answer. So, |
|----|------|---------------------------------------------------|
| 2 | | do you know what accounts they should have been |
| 3 | | put into? |
| 4 | A | (O'Brien) Not off the top of my head. But we |
| 5 | | but, as a company, we do have that information, |
| 6 | | yes. |
| 7 | Q | Okay. You have the information, but you didn't |
| 8 | | provide it, and you don't know what it is? |
| 9 | A | (O'Brien) Not off the top of my head, I do not |
| 10 | | know what it is. |
| 11 | Q | Okay. But you know it's an expense account? |
| 12 | A | (O'Brien) Yes. It was through various expense |
| 13 | | accounts. |
| 14 | Q | Okay. Because it says "various income statement |
| 15 | | accounts", I'm curious whether or not it's |
| 16 | | possible these should have been mapped to revenue |
| 17 | | accounts, which would also be income statement |
| 18 | | accounts, correct? |
| 19 | A | (O'Brien) I would need to get back |
| 20 | | [Court reporter interruption.] |
| 21 | ВҮ Т | HE WITNESS: |
| 22 | A | (O'Brien) Sorry. I do not know off the top of my |
| 23 | | head, no. |
| 24 | вү м | R. DEXTER: |
| | | |

| | P | |
|----|---|---------------------------------------------------|
| 1 | Q | Okay. And, then, if we jump down to Item |
| 2 | | Number 9, again, we're talking about items that |
| 3 | | went to 920, but a "subsequent review determined |
| 4 | | that the balance should have been recorded to |
| 5 | | various income statement FERC accounts." Again, |
| 6 | | those accounts aren't specified. So, it's |
| 7 | | possible they could be revenue accounts? |
| 8 | A | (O'Brien) It's possible. |
| 9 | Q | Okay. And, then, Item Number 10, you say the |
| 10 | | item went to "920", but it should have gone to |
| 11 | | "Account 921". So, there you have the specific |
| 12 | | account. What's "Account 921"? |
| 13 | A | (Dawes) It's another Administrative & General |
| 14 | | account, but it's not salaries. |
| 15 | Q | Okay. And that's why the escalation factor could |
| 16 | | play into quantifying the revenue requirement |
| 17 | | impact? |
| 18 | A | (Dawes) Correct. |
| 19 | Q | Okay. Now, I think I heard the panel say that |
| 20 | | these were discovered in December 2023. How were |
| 21 | | these discovered, and what prompted their |
| 22 | | discovery in 2023, in December of 2023? |
| 23 | A | (O'Brien) So, we discussed the "999 account", and |
| 24 | | I believe Ms. Read mentioned it earlier as well. |
| | | |

| 1 | So, when our system is deriving our FERC |
|----|---------------------------------------------------|
| 2 | regulatory accounts, there are instances where it |
| 3 | sometimes goes to this 999 account, which we know |
| 4 | is not a true regulatory account, and needs to be |
| 5 | cleared and determined where the appropriate |
| 6 | regulatory account is. This is an exercise |
| 7 | that's done at each month-end. In doing that |
| 8 | exercise, at the end of 2023, we performed an |
| 9 | analysis of the Account 999 balance, and |
| 10 | determined where the reclassification entries |
| 11 | were required. We got down to I believe it was |
| 12 | \$7,000 or so, in that neighborhood, and |
| 13 | determined that Account 920 was the most |
| 14 | appropriate locations for those remaining |
| 15 | balances. |
| 16 | Throughout the audit and data requests, |
| 17 | we identified balances sitting in that were |
| 18 | part of that reclassification to 920, that were |
| 19 | larger than the \$7,000 that we had previously |
| 20 | identified, leading us to understand that there |
| 21 | were offsetting debits and credits that netted |
| 22 | down to a small amount, but required further |
| 23 | analysis. So, through that additional analysis |
| 24 | that was completed in December, these adjustments |
| | |

| 1 | | were identified. |
|----|---|---------------------------------------------------|
| 2 | | It's been a learning in the system. |
| 3 | | It's now something that we're capturing in each |
| 4 | | month-end, and have correct for 2023 as well. |
| 5 | Q | So, were adjustments made on the books and |
| 6 | | records of the Company, by that I mean the |
| 7 | | "general ledger", to reflect this discovery? |
| 8 | A | (O'Brien) In December 2023? |
| 9 | Q | Well, that was going to be my next question. My |
| 10 | | first question was, were there adjustments made? |
| 11 | A | (O'Brien) To which period? |
| 12 | Q | Well, that's my question. So, first of all, when |
| 13 | | you discovered these errors |
| 14 | A | (O'Brien) We did not we did not reopen the |
| 15 | | 2022 general ledger. We have not reopened the |
| 16 | | 2022 general ledger. |
| 17 | Q | Okay. So, let me start again, then. So, there |
| 18 | | were four adjustments that we just went over that |
| 19 | | were discovered in 2023. So, my simple question |
| 20 | | first is, did that prompt Liberty to make |
| 21 | | adjustments on its general ledger to correct for |
| 22 | | this discovery? |
| 23 | A | (O'Brien) We have corrected, with regards to this |
| 24 | | discovery, as it's applicable to 2023. So, we |
| | | |

| 1 | | are not recording any 2022 expenses, for example, |
|----|---|---------------------------------------------------|
| 2 | | in 2023. |
| 3 | Q | No, I understand that. But you didn't you |
| 4 | | made an adjustment in 2023, is what you're |
| 5 | | saying? |
| 6 | A | (O'Brien) To correct any similar issues related |
| 7 | | to 2023, yes. |
| 8 | Q | Okay. But not for these specific dollar amounts? |
| 9 | A | (O'Brien) Not for no. These are for a prior |
| 10 | | period. |
| 11 | Q | Okay. Did you make any adjustment to the books |
| 12 | | in 2024, when these were discovered? |
| 13 | A | (O'Brien) These were discovered in 2023? |
| 14 | Q | Right. |
| 15 | A | (Dawes) The books aren't open in 2024 yet. We're |
| 16 | | still closing out 2023. |
| 17 | Q | Okay. So, there's been no adjustments made to |
| 18 | | 20 there are no books for 2024? |
| 19 | A | (Dawes) Yes, and there won't be. These |
| 20 | | adjustments won't be in 2024. Any of the mapping |
| 21 | | updates or things that have been identified here |
| 22 | | that apply to 2023 will be updated with the 2023 |
| 23 | | books and records at the end of the year. |
| 24 | Q | Okay. And would the same be true of the various |
| | | |

| 1 | | issues that were identified in FERC I'm sorry, |
|----|---|----------------------------------------------------|
| 2 | | in Audit Issue Number 1, the numerous, I call |
| 3 | | them "numerous", you said "they're not numerous", |
| 4 | | those adjustments, those were made to the books |
| 5 | | of 2023, do I understand that correctly? |
| 6 | A | (O'Brien) So, similarly, they were corrected in |
| 7 | | 2023, as they relate to 2023, for example, if |
| 8 | | there was a change to a balance sheet account. |
| 9 | | But there were no income statement items from |
| 10 | | 2022, recorded in 2023. |
| 11 | Q | Okay. So, for example, just to beat this to |
| 12 | | death, sorry, Item Number 5, on Exhibit 5, the |
| 13 | | total amount was \$527,000, that should have been |
| 14 | | in Account 920 that went to Account 920, but |
| 15 | | should have been to Account 593. No adjustment |
| 16 | | in the amount of \$527,000 was made for this error |
| 17 | | in either the books of 2022 or 2023, do I |
| 18 | | understand that? |
| 19 | A | (O'Brien) Not within our general ledger system, |
| 20 | | that is correct. |
| 21 | Q | Okay. But, systematically, in other words, if |
| 22 | | there was a problem, then you made a change to |
| 23 | | the system, so that this wouldn't happen again in |
| 24 | | 2023? |
| | | |

| 1 | A | (O'Brien) That's correct. And, if there were any |
|----|---|---------------------------------------------------|
| 2 | | instances of an issue taking place in 2023, prior |
| 3 | | to system corrections, those are manually |
| 4 | | adjusted as well, to ensure the 2023 results are |
| 5 | | accurate. |
| 6 | Q | So, could you just say that last part again |
| 7 | | please? |
| 8 | A | (O'Brien) So, if identify a root cause of a |
| 9 | | system issue, for example, these if there was |
| 10 | | a WBS that was set up, and it's settling to a 999 |
| 11 | | regulatory account, and we corrected that, say, |
| 12 | | in June, if any charges were recorded to that WBS |
| 13 | | prior to the correction in the system, we would |
| 14 | | record a manual journal entry to correct that. |
| 15 | Q | All right. Now, I'm very confused then. So, |
| 16 | | when would the manual journal entry have taken |
| 17 | | place? What year's books would that have |
| 18 | | affected? |
| 19 | A | (O'Brien) Only the current year. |
| 20 | Q | So, in that instance, 2023? |
| 21 | A | (O'Brien) Yes. |
| 22 | Q | Okay. So, now, getting back to the issues that |
| 23 | | were identified then in Audit Issue Number 1, |
| 24 | | those manual adjustments were made to the books, |
| | | |

| 1 | | if I understand what you're saying, were made to |
|----|---|---------------------------------------------------|
| 2 | | the general ledger in 2023? |
| 3 | A | (O'Brien) As they apply to 2023, yes. |
| 4 | Q | But not as they apply to 2022? |
| 5 | A | (O'Brien) That's correct. Not as they apply to |
| 6 | | 2022. |
| 7 | Q | Okay. I think I understand. Thank you. |
| 8 | A | (O'Brien) There are no 2022 transactions recorded |
| 9 | | in 2023. If there are root cause issues, those |
| 10 | | are those have been corrected in 2023. |
| 11 | A | (Dawes) Yes. And I would also just add, with |
| 12 | | these so-called "999 accounts", we have a monthly |
| 13 | | process that we put in place in '23, to provide |
| 14 | | and make sure those are getting reconciled and |
| 15 | | cleaned out and put in the appropriate regulatory |
| 16 | | accounts on a monthly basis. |
| 17 | Q | Okay. So, Mr. Dawes, I think I heard you say |
| 18 | | earlier that you expect that the 2023 books will |
| 19 | | more closely match the FERC Form 1, well, now |
| 20 | | you've drawn a distinction between "books" and |
| 21 | | "FERC Form 1". So, now I have to change my |
| 22 | | question. |
| 23 | A | (Dawes) I don't think you need to change your |
| 24 | | question. |

| 1 | Q | So, I think I heard you testify earlier that, in |
|----|------|--------------------------------------------------|
| 2 | | 2023, the Company will require fewer adjustments |
| 3 | | from the general ledger to the FERC Form 1 that |
| 4 | | it required in 2022. Did I understand that |
| 5 | | right? |
| 6 | A | (Dawes) Most definitely, yes. I'm sure there |
| 7 | | will be some customary reclassifications that we |
| 8 | | might do in the ordinary course. But nowhere |
| 9 | | near the adjustments that we made in 2023 for |
| 10 | | 2022. |
| 11 | Q | Okay. So, would you say then that you think the |
| 12 | £ | mapping issues that we've been talking about are |
| 13 | | largely behind the Company at this point? |
| 14 | A | (Dawes) Yes. |
| 15 | 11 | MR. DEXTER: Okay. So, I have some |
| 16 | | more questions about the slide show. It would |
| | | - |
| 17 | | probably take about ten or fifteen minutes. |
| 18 | | Should I proceed or |
| 19 | | CHAIRMAN GOLDNER: I think so. Let's |
| 20 | | move through all of your questions, Attorney |
| 21 | | Dexter. Then, take ten or fifteen minutes, and |
| 22 | | then move to Attorney Kreis. |
| 23 | | MR. DEXTER: Okay. Thanks. |
| 24 | BY M | R. DEXTER: |

| 1 | Q | So, I'm looking at the I'm calling it a "slide |
|----|------|---------------------------------------------------|
| 2 | | show", I guess it's Exhibit 6 [Exhibit 7?] that |
| 3 | | talked about the SAP conversion. And I'm on |
| 4 | | Page 6 of 12. |
| 5 | | MS. RALSTON: I think you're referring |
| 6 | | to "Exhibit 7". |
| 7 | | MR. DEXTER: "Exhibit 7". Thank you, |
| 8 | | counsel. |
| 9 | BY M | IR. DEXTER: |
| 10 | Q | Exhibit 7. And there's a statement at the |
| 11 | | bottom, in the tan box at the bottom of Page 6, |
| 12 | | that says "one natural account" well, let me |
| 13 | | read the whole thing. It says "Balance sheet $\&$ |
| 14 | | revenue accounts - one natural account to one |
| 15 | | regulatory account relationship via mapping." |
| 16 | | What does that mean? |
| 17 | A | (Read) I'll take that question. So, if you go |
| 18 | | to it's further explained in Slide Number 8, |
| 19 | | that talks about the regulatory account |
| 20 | | assignment, where balance sheet and revenue |
| 21 | | account are based on a direct mapping table in |
| 22 | | SAP. So, a natural account is mapped to a |
| 23 | | regulatory account, based on the regulatory body, |
| 24 | | determined via the company code and profit |

| 1 | | center, to determine the regulatory body |
|----|---|---------------------------------------------------|
| 2 | | associated with the utility. |
| 3 | Q | Okay. Now, back up to Page 6, there's a |
| 4 | | statement at the top of that page, in a gray box, |
| 5 | | and it says "Every transaction in SAP is |
| 6 | | identified to a natural account and a regulatory |
| 7 | | account." So, what does that mean? |
| 8 | A | (Read) Every financial transaction in SAP has a |
| 9 | | regulatory account sorry, excuse me has a |
| 10 | | natural account, and the regulatory account is |
| 11 | | derived based on the tables created in SAP to |
| 12 | | derive the regulatory account. But every |
| 13 | | transaction is posted to both segments. |
| 14 | | Actually, it includes more segments. But, more |
| 15 | | importantly, I think, for people in the hearing |
| 16 | | today to understand, it's the regulatory account |
| 17 | | and the natural accounts are recorded every time |
| 18 | | a financial transaction is recorded in SAP. |
| 19 | Q | Okay. And I heard a couple of times that there |
| 20 | | was a lot of testing done during the |
| 21 | | implementation of SAP. Can you describe that |
| 22 | | well, first of all, where any of you on the panel |
| 23 | | involved in the testing? |
| 24 | A | (O'Brien) Yes. Or, our team did the testing. |

| 1 | А | (Dawes) No, I was not part of the detail test. |
|----|---|---------------------------------------------------|
| 2 | А | (Read) Yes. Me and my team under me were |
| 3 | | included in the testing. |
| 4 | Q | Okay. Can you describe the testing that took |
| 5 | | place? |
| 6 | A | (Read) Well, we tested all the processes within |
| 7 | | SAP by putting in transactions in our test |
| 8 | | environment, all the way down to a specific |
| 9 | | scenario. So, as an example, entering time |
| 10 | | sheets. So, we got employees to record time |
| 11 | | sheets, enter time data, recording it to |
| 12 | | projects, WBSs, which is our Work breakdown |
| 13 | | Structure, recording time to capital, versus |
| 14 | | operating and expenses. |
| 15 | | We did manual transactions. We |
| 16 | | recorded vendor payments, invoices, POs, purchase |
| 17 | | requisitions. After all that data is input into |
| 18 | | the system, we then run, as part of our month-end |
| 19 | | close process, we also tested the month-end close |
| 20 | | process in SAP, where we closed out the books and |
| 21 | | we run financial statements. |
| 22 | Q | And you did all that, as the name implies, |
| 23 | | testing, before the October 1st "go live" date of |
| 24 | | the system, is that right? |
| | | |

| 1 | А | (Read) That's correct. |
|----|---|---------------------------------------------------|
| 2 | Q | Did the tests reveal any of the mapping issues |
| 3 | | that we've been talking about today? |
| 4 | A | (Read) We did find some, we called them |
| 5 | | "defects", through the testing, where we would |
| 6 | | see, through the mapping table, an incorrect |
| 7 | | regulatory account was put in the table. So, we |
| 8 | | would record a defect, and we would go into the |
| 9 | | table and correct it. |
| 10 | Q | Were they numerous or one or two, or do you |
| 11 | | recall? |
| 12 | A | (Read) I don't recall exactly how many, but there |
| 13 | | were some. It's not like we didn't see any |
| 14 | | defects. We did see some that were corrected. |
| 15 | Q | What do you attribute to what do you attribute |
| 16 | | the fact that the mapping issues that we've been |
| 17 | | talking about were not caught by the testing, if |
| 18 | | you will, identified by the testing? |
| 19 | A | (Read) Some examples of incorrect mapping is |
| 20 | | related to new data being created in SAP once |
| 21 | | you're live. We did training, we did, you know, |
| 22 | | provide a job aid to explain what because not |
| 23 | | everybody in the organization could create |
| 24 | | projects, WBSs. There's only certain individuals |

| 1 | | who are trained who have access to do that. From |
|----|---|---------------------------------------------------|
| 2 | | our experience, what we have noticed through |
| 3 | | these adjustments is these projects have been |
| 4 | | created incorrectly once we were live in SAP; |
| 5 | | missing a profile settlement that didn't get |
| 6 | | updated correctly or get created in the right |
| 7 | | spot. So, that determined that there was a |
| 8 | | mistake in creating the Work Breakdown Structure |
| 9 | | once we were live in SAP. |
| 10 | Q | Now, I think in your earlier testimony, you said |
| 11 | | something to the effect of you "took twelve of |
| 12 | | balances for 2021 and nine months of balances for |
| 13 | | 2022 in the old system, and you transferred those |
| 14 | | over to the new system." Do I have that right |
| 15 | A | (Read) Correct. |
| 16 | Q | simplistically? |
| 17 | A | (Read) Yes. |
| 18 | Q | Okay. Did you identify any issues in the |
| 19 | | transfer of those historic balances, 2021 and the |
| 20 | | first nine months of 2022, did the testing |
| 21 | | identify any problems with the transfer of those |
| 22 | | balances? |
| 23 | A | (Read) So, I will say, from the review and the |
| 24 | | balancing, because we had to balance the trial |
| | | |

| 1balance in both systems, we needed to verify and2compare the net income from both systems were3correct, we did identify some differences where4we updated the mapping table, the data conversion5mapping table, to put the appropriate "SAP",6either natural account or regulatory account.7And, then, we would reload the data to get the8balances correct.9Q9So, on Page 9, there's an entry on the right-hand10side of the account that says "Primary Expense11Accounts". And it says "House Allowance", and on12the right-hand side it says "Employee Pensions13and Benefits-FERCE". What is that? What's the14"House Allowance"? What would this be recording?15A16exactly it's recording. What this is showing is17what the mapping table looks like in SAP. You18would have the natural account, plus the19functional area, which functional area in SAP is20defined as a "Cost Center" and a "Work Breakdown21SAP to this primary expense derivation table, and23it will produce it would show you which | i | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---|---------------------------------------------------|
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| 15 A (Read) All right, to be honest, I don't know what exactly it's recording. What this is showing is what the mapping table looks like in SAP. You would have the natural account, plus the functional area, which functional area in SAP is defined as a "Cost Center" and a "Work Breakdown Structure". Those two fields together will point SAP to this primary expense derivation table, and | 13 | | and Benefits-FERCE". What is that? What's the |
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| 19 functional area, which functional area in SAP is 20 defined as a "Cost Center" and a "Work Breakdown 21 Structure". Those two fields together will point 22 SAP to this primary expense derivation table, and | 17 | | what the mapping table looks like in SAP. You |
| 20 defined as a "Cost Center" and a "Work Breakdown 21 Structure". Those two fields together will point 22 SAP to this primary expense derivation table, and | 18 | | would have the natural account, plus the |
| 21 Structure". Those two fields together will point 22 SAP to this primary expense derivation table, and | 19 | | functional area, which functional area in SAP is |
| 22 SAP to this primary expense derivation table, and | 20 | | defined as a "Cost Center" and a "Work Breakdown |
| | 21 | | Structure". Those two fields together will point |
| 23 it will produce it would show you which | 22 | | SAP to this primary expense derivation table, and |
| To write produce to would blow you willow | 23 | | it will produce it would show you which |
| 24 regulatory account the transaction would be | 24 | | regulatory account the transaction would be |

| 1 | | posted. |
|----|---|--------------------------------------------------|
| 2 | Q | So, this is |
| 3 | A | (Read) This is just an example of a mapping |
| 4 | | table. |
| 5 | Q | Sure. But, under this example, "House Allowance" |
| 6 | | ends up in "Employee Pensions and Benefits", is |
| 7 | | that how I read this? |
| 8 | A | (Read) That's, based on what the table is |
| 9 | | showing, correct. |
| 10 | Q | Okay. But that's what it's intended to |
| 11 | | represent? |
| 12 | A | (Read) Correct. |
| 13 | Q | Okay. Anybody on the panel know what "House |
| 14 | | Allowance" is? |
| 15 | A | (Dawes) I'm assuming it's some sort of benefit |
| 16 | | that certain people get. Certainly, Erin and I |
| 17 | | do not get that benefit. But I'm not familiar |
| 18 | | with anyone in New Hampshire that has a housing |
| 19 | | allowance. But it's just from it's an example |
| 20 | | of showing how get from the natural account to |
| 21 | | the regulatory account. That may exist in other |
| 22 | | jurisdictions or in Corporate, I'm not sure. |
| 23 | Q | Okay. So, Slide 12 talks about adjustments that |
| 24 | | were made to the 2022 balances for reporting |
| | | |

| | i | |
|----|---|---------------------------------------------------|
| 1 | | adjustments. This was this was to account for |
| 2 | | the mismapping that occurred, despite the testing |
| 3 | | that took place anyway, right? This is to |
| 4 | | describe what actually happened? |
| 5 | A | (O'Brien) I think I can best answer that |
| 6 | | question. |
| 7 | | So, Luisa explained the FERC derivation |
| 8 | | tables in SAP. Those are automatically pulled, |
| 9 | | however, in some cases, they can be overwritten |
| 10 | | through a manual journal entry. |
| 11 | | So, if I take us back to January of |
| 12 | | 2023, we closed our books and records, went |
| 13 | | through our normal year-end closing process. |
| 14 | | Much of that work is around the natural accounts, |
| 15 | | which represents our U.S. GAAP reporting for our |
| 16 | | parent company, which is in public company |
| 17 | | reporting. And, following the completion of that |
| 18 | | work, we moved to the regulatory account analysis |
| 19 | | for the preparation of the FERC Form 1 and the |
| 20 | | revenue requirement. |
| 21 | | In preparing that information, we |
| 22 | | identified that net income from a regulatory |
| 23 | | account perspective was very different from a |
| 24 | | U.S. GAAP perspective, which we wouldn't expect |
| | | |

| 1 to see. This was new to us in the new system 2 We explained that the in the legacy system 3 had one GL account. There was one account, a 4 that determined both our U.S. GAAP and regula | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| 3 had one GL account. There was one account, a | , we |
| | |
| 4 that determined both our U.S. GAAP and regula | nd |
| | tory |
| 5 reporting results. In the new system, there | are |
| 6 two accounts; our natural account, representi | ng |
| 7 our U.S. GAAP results, and the regulatory | |
| 8 account, representing the FERC accounts and o | ur |
| 9 regulatory reporting. | |
| 10 So, when we began to prepare our FE | RC |
| 11 Form 1, and identified that net income was | |
| 12 different between the U.S. GAAP and the | |
| 13 regulatory results, we quickly identified that | t |
| 14 that didn't make sense. We don't expect to h | ave |
| 15 GAAP to FERC differences in our results. Tha | t's |
| 16 what led us to complete this detailed review. | |
| 17 And the timing of that is what drove it not b | eing |
| 18 included in our 2022 SAP general ledger, beca | use |
| 19 of when it was performed, we weren't able to | |
| 20 reopen the books at that time. | |
| 21 So, this slide is discussing that | |
| 22 detailed analysis that was done to identify t | hose |
| 23 corrections. All of the transactions were in | the |
| 24 system. So, it's all of the same SAP | |

| | l | |
|----|---|---------------------------------------------------|
| 1 | | transactions that were in our results. It was an |
| 2 | | issue of geography and understanding where those |
| 3 | | transactions should have been recorded, to ensure |
| 4 | | that the regulatory results were accurate. |
| 5 | Q | So, we heard this at the January 4th hearing |
| 6 | | also, about geography. You would agree that an |
| 7 | | entry, a transaction, if it doesn't end up in the |
| 8 | | right account, represents a mistake or a problem |
| 9 | | correct? I mean, if a transaction ends up in an |
| 10 | | income statement account, when it was supposed to |
| 11 | | go to a balance sheet account, there's really no |
| 12 | | comfort in the fact that the transaction was |
| 13 | | there, if it ended up in the wrong place, right? |
| 14 | | Or, am I missing something? |
| 15 | A | (O'Brien) In these cases, it was in the correct |
| 16 | | location, from a U.S. GAAP reporting, and that's |
| 17 | | where our analysis began. Now, we are smarter in |
| 18 | | the system, and aware that we need to be doing |
| 19 | | this regulatory account analysis in conjunction |
| 20 | | with the GAAP analysis. That was not something |
| 21 | | that we were aware of in January of last year. |
| 22 | Q | Okay. Well, that didn't really answer my |
| 23 | | question, though. If you've got a transaction on |
| 24 | | your books, but it ends up in the wrong account, |
| | | |

| 1 | that's a problem that needs to be dealt with. |
|----|----------------------------------------------------|
| 2 | Would you agree with that? |
| 3 | A (O'Brien) Yes, which is what we did. |
| 4 | MR. DEXTER: Okay. All right. Thanks. |
| 5 | That's all the questions I have. |
| 6 | CHAIRMAN GOLDNER: Okay. Given the |
| 7 | late hour, let's take a very brief break, |
| 8 | returning at 3:20, with the Office of the |
| 9 | Consumer Advocate. Off the record. |
| 10 | (Recess taken at 3:11 p.m., and the |
| 11 | hearing reconvened at 3:24 p.m.) |
| 12 | CHAIRMAN GOLDNER: Okay. We'll go back |
| 13 | on the record, and resume with Attorney Kreis, |
| 14 | and the OCA. |
| 15 | MR. KREIS: Thank you, Mr. Chairman. |
| 16 | Good afternoon, Liberty witnesses. I |
| 17 | don't plan on taking up too much of your time, |
| 18 | because I want to throw you to the wolves up on |
| 19 | the Bench as quickly as I possibly can. But I do |
| 20 | have a few questions. |
| 21 | BY MR. KREIS: |
| 22 | Q My first question is, as among the three of you, |
| 23 | which of you is the highest ranking person in |
| 24 | Liberty Utilities? |
| | |

| | I | |
|----|---|---------------------------------------------------|
| 1 | А | (Dawes) Well, |
| 2 | A | (Read) I think Peter is |
| 3 | A | (Dawes) I'm not sure. |
| 4 | A | (Read) probably equivalent. |
| 5 | A | (Dawes) Yes, I think so. |
| 6 | A | (Read) We both have "Vice President" titles. So, |
| 7 | | and Peter is in the region, and I'm in the |
| 8 | | Corporate Head Office. But |
| 9 | A | (Dawes) You know, we both report to Vice |
| 10 | | Presidents or higher in Corporate. |
| 11 | Q | Okay. I think, because I really enjoy the |
| 12 | | Canadian accent, I'm going to ask my questions of |
| 13 | | Ms. Read. And, hopefully, she'll be able to |
| 14 | | answer them. |
| 15 | | I was taking a breeze through the 2022 |
| 16 | | Annual Report of Algonquin Power & Utilities |
| 17 | | Corporation, which, of course, is the ultimate |
| 18 | | parent company of the utility that is under |
| 19 | | examination here today. |
| 20 | | And I noticed, on Page 63 of that |
| 21 | | Annual Report, which, by the way, is the latest |
| 22 | | one that has been published, since I assume the |
| 23 | | 2023 Annual Report is not ready, it being only a |
| 24 | | few days after the end of 2023. And, so, there's |
| | | |

| 1 | | a section there, on Page 63, that is titled |
|----|---|---------------------------------------------------|
| 2 | | "Technology Infrastructure Implementation Risk". |
| 3 | | And I'm going to read you a sentence from that |
| 4 | | section of the Algonquin Power & Utilities Corp. |
| 5 | | Annual Report. |
| 6 | | It says "AQN", which is the |
| 7 | | abbreviation they use for "Algonquin", "and |
| 8 | | certain of its subsidiaries are in the process of |
| 9 | | updating their technology infrastructure systems |
| 10 | | through the implementation of an integrated |
| 11 | | customer solution platform, which is expected to |
| 12 | | include customer billing, enterprise resource |
| 13 | | planning systems, and asset management systems." |
| 14 | | So, my question for Ms. Read is, is |
| 15 | | what they're talking about there the same thing |
| 16 | | that you've been talking about here, that I think |
| 17 | | you've called "Customer First"? |
| 18 | A | (Read) That is correct. |
| 19 | Q | Indeed. So, the next sentence of the Annual |
| 20 | | Report says "The implementation of these systems |
| 21 | | is being managed by a dedicated team." And I |
| 22 | | realize you didn't write the Annual Report, |
| 23 | | presumably, and might not have even read it, but |
| 24 | | would it be fair for me to infer that, by |
| | | |

| 1 | | "dedicated team", they're not necessarily talking |
|----------------------|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2 | | about the degree of dedication to the Company of |
| 3 | | that team, but the fact that that team has been |
| 4 | | assembled and specifically assigned to focus on |
| 5 | | that project? That's what they mean by |
| 6 | | "dedicated", right? |
| 7 | A | (Read) That is correct. |
| 8 | Q | Yes. And, so, the next sentence says "Following |
| 9 | | successful pilot implementations, deployment |
| 10 | | began in 2022, and is expected to occur in a |
| 11 | | phased approach across the enterprise through |
| 12 | | 2024." |
| 13 | | Now, that sentence is from the Annual |
| 14 | | Report for 2022, and some time has gone by. Is |
| 15 | | that still a true statement, about the parent |
| 16 | | company's intention as to the whole project, with |
| 17 | | watawanaa ta tha timalina in nawtiawlaw? |
| 1 0 | | reference to the timeline in particular? |
| 18 | A | (Read) That is correct. The Customer First |
| 18 19 | А | |
| | A | (Read) That is correct. The Customer First |
| 19 | A | (Read) That is correct. The Customer First system implementations that have been done at |
| 19 20 | A | (Read) That is correct. The Customer First system implementations that have been done at Algonquin, the parent company, is across six, we |
| 19 20 21 | A | (Read) That is correct. The Customer First system implementations that have been done at Algonquin, the parent company, is across six, we call them "releases". Our last release is |
| 19 20 21 22 | Q | (Read) That is correct. The Customer First system implementations that have been done at Algonquin, the parent company, is across six, we call them "releases". Our last release is expected to go live in February, this year, in |

| 1program and ending with whenever this project is2over, where does Granite State Electric's fall?3Like, was it the first operating subsidiary that4you did this with, or was it the last one, or is5it somewhere in the middle?6A(Read) I'd probably say it's somewhere in the7middle. Because we had New Hampshire was our8first one, then we had Corporate, Georgia, and9St. Lawrence Gas were our second one.10I believe New Hampshire was our third11release that we worked on.12A13was the first.14A15A16A17Q18A19Yes.19Q19Q11The next sentence from the Annual12The next sentence from the Annual13Report says "The implement" well, let me,24before I go there. Is Granite State Electric the | | | |
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| 14 A (Read) Massachusetts, right. 15 A (Dawes) You said "New Hampshire". 16 A (Read) I'm sorry. 17 Q Yes. 18 A (Read) Massachusetts. Thank you. 19 Q Thank you. So, you started with Massachusetts, and then Granite State Electric, which is our affiliate here, was the third. 22 The next sentence from the Annual Report says "The implement" well, let me, | 12 | A | (Dawes) Sorry, just to clarify. Massachusetts |
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| <pre>17 Q Yes. 18 A (Read) Massachusetts. Thank you. 19 Q Thank you. So, you started with Massachusetts, 20 and then Granite State Electric, which is our 21 affiliate here, was the third. 22 The next sentence from the Annual 23 Report says "The implement" well, let me,</pre> | 15 | A | (Dawes) You said "New Hampshire". |
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| 19 Q Thank you. So, you started with Massachusetts, 20 and then Granite State Electric, which is our 21 affiliate here, was the third. 22 The next sentence from the Annual 23 Report says "The implement" well, let me, | 17 | Q | Yes. |
| and then Granite State Electric, which is our affiliate here, was the third. The next sentence from the Annual Report says "The implement" well, let me, | 18 | A | (Read) Massachusetts. Thank you. |
| 21 affiliate here, was the third. 22 The next sentence from the Annual 23 Report says "The implement" well, let me, | 19 | Q | Thank you. So, you started with Massachusetts, |
| 22The next sentence from the Annual23Report says "The implement" well, let me, | 20 | | and then Granite State Electric, which is our |
| 23 Report says "The implement" well, let me, | 21 | | affiliate here, was the third. |
| | 22 | | The next sentence from the Annual |
| 24 before I go there. Is Granite State Electric the | 23 | | Report says "The implement" well, let me, |
| | 24 | | before I go there. Is Granite State Electric the |

| 1 | | only operating subsidiary that's part of this |
|----|---|---------------------------------------------------|
| 2 | | project that is doing a rate case at the same |
| 3 | | time? |
| 4 | A | (Dawes) That would not be yours to answer, Luisa. |
| 5 | A | (Read) Yes. I'm sorry. I would defer to others |
| 6 | | on the Liberty team to answer that question. |
| 7 | Q | Does anybody on the panel know the answer? |
| 8 | A | (Dawes) So, we're obviously in the midst of the |
| 9 | | EnergyNorth rate case, |
| 10 | Q | Right. |
| 11 | A | (Dawes) as you well know. We're in the late |
| 12 | | stages of a rate case for New York Water. They |
| 13 | | went live with SAP in November of '22. But they |
| 14 | | went from SAP to SAP. So, a little easier |
| 15 | | implementation. They're going from an older |
| 16 | | legacy system. |
| 17 | | Gas New Brunswick just finalized a rate |
| 18 | | case, and they're filing another one in the |
| 19 | | coming weeks, I believe. A little different |
| 20 | | regulatory structure in New Brunswick. |
| 21 | | In Georgia, there's an annual, it's |
| 22 | | called the "GRAM" mechanism, the "Georgia Rates |
| 23 | | Adjustment Mechanism". It's kind of a very |
| 24 | | prescriptive rate filing. But they do that |
| | | |

| 1 | | annually. And we just reached settlement in |
|----|---|--------------------------------------------------|
| 2 | | their most recent GRAM filing. |
| 3 | Q | So, you have various rate proceedings ongoing. |
| 4 | A | (Dawes) Yes, we do. |
| 5 | Q | But it sounds like, and please correct me if I'm |
| 6 | | wrong, the New Hampshire affiliates, meaning |
| 7 | | Granite State Electric and I always forget the |
| 8 | | name of the gas affiliate. |
| 9 | A | (Dawes) EnergyNorth. |
| 10 | Q | EnergyNorth, thank you. Are those the only two |
| 11 | | affiliates that have filed rate cases in which |
| 12 | | the test year is also the year that SAP was |
| 13 | | implemented? |
| 14 | A | (Dawes) No. So, New York Water would have been a |
| 15 | | test year 2022, with two months in new system, |
| 16 | | ten months in legacy. Georgia is a little |
| 17 | | different, like I said. I mean, it's somewhat of |
| 18 | | a forward-looking test year, but some of it was |
| 19 | | SAP, some of it not. And New Brunswick is a |
| 20 | | completely forward-looking test year, with much |
| 21 | | less reliance on "regulatory" accounts than we |
| 22 | | have in other companies. |
| 23 | Q | So, that sort of anticipates my next question, |
| 24 | | which I guess, Mr. Dawes, you can answer, since |

1 you seem to be the most knowledgable about this 2 stuff. 3 Did those rate cases -- have those rate 4 cases experienced the same degree of difficulties 5 arising out of the transition into the SAP system 6 that our rate case -- that at least this rate 7 case here, in New Hampshire, has experienced? 8 Α (Dawes) No. But it doesn't mean they were 9 necessarily without some challenges. But 10 certainly not the extent of the adjustments that 11 we made here. 12 I think Georgia had some challenges, 13 because it's very prescriptive what the regulator 14 They want to see things a certain way. wants. 15 So, to get the old accounts to the new accounts, 16 it took a lot of work. So, that was challenging. 17 We were able to overcome it, but it took a lot of 18 work. 19 And New York Water did have some 20 challenges with some of the regulatory 21 accounting. But I think we're getting pretty 2.2 close to finalizing that case. So, nothing 23 significant that would impact the outcome of that 24 case.

| 1 | Q | So, do you have a theory about why it is that we |
|----|---|---------------------------------------------------|
| 2 | | had so much trouble here, in New Hampshire, when |
| 3 | | those affiliates, the process went more smoothly, |
| 4 | | apparently? |
| 5 | A | (Dawes) Yes. So, I think one of the issues, and |
| 6 | | Erin can certainly chime in, is we have a service |
| 7 | | company in New Hampshire, which we don't have a |
| 8 | | service company anywhere else. So, transactions |
| 9 | | come into the service company, they then get what |
| 10 | | we call "settled" or "pushed down" to the |
| 11 | | operating utilities. |
| 12 | | So, some of the issues that we ran into |
| 13 | | were the setup of the service company settlement |
| 14 | | rules, how the costs then got pushed down to the |
| 15 | | regulatory accounts. We didn't have that issue |
| 16 | | with our other utilities, because they don't have |
| 17 | | the service company. |
| 18 | Q | Moving on to the next sentence, I guess I'll |
| 19 | | stick with Mr. Dawes, since he seems to be on a |
| 20 | | roll. The next sentence of the Annual Report |
| 21 | | that I was reading from before says "The |
| 22 | | implementation of such technology systems will |
| 23 | | require the investment of significant financial |
| 24 | | and human resources." And, then, the next |
| | | |

| 1 | | |
|----|---|---------------------------------------------------|
| 1 | | sentence after that says "Disruptions, delays, or |
| 2 | | deficiencies in the design, implementation, or |
| 3 | | operation of these technology systems, or |
| 4 | | integration of these systems with other existing |
| 5 | | information technology or operations technology |
| 6 | | could: Adversely affect the Company's |
| 7 | | operations, including its ability to monitor its |
| 8 | | business, pay its suppliers, bill its customers, |
| 9 | | and report financial information accurately on a |
| 10 | | timely basis; lead to higher than expected costs; |
| 11 | | lead to increased regulatory scrutiny or adverse |
| 12 | | regulatory consequences; or result in the failure |
| 13 | | to achieve the expected benefits." |
| 14 | | So, my question about that sentence is, |
| 15 | | basically, and I apologize if it comes across as |
| 16 | | snarky, but would it be fair for me to infer |
| 17 | | that that the parent company, the ultimate |
| 18 | | parent company here, Algonquin Power & Utilities |
| 19 | | Corporation, warned its shareholders of exactly |
| 20 | | the kind of regrettable situation that we're |
| 21 | | experiencing here as a real possibility? |
| 22 | A | (Dawes) So, I, like Ms. Read, was not part of |
| 23 | | preparing the I'm assuming this is part of the |
| 24 | | MD&A for Algonquin. I'm assuming that's the part |
| | | |

1 of the document. Which has a lot of requirements from the SEC and regulators to discuss what your 2 3 risks are. 4 0 Yes. 5 Α (Dawes) So, I'm not sure --6 Q Or, at least I made the same assumption that you 7 did. 8 (Dawes) Yes. So, I'm not sure who prepared that А 9 or the thinking that went into it. I know 10 companies, as a general rule, have pretty lengthy 11 sections on risks. Whether they're probable of 12 happening or not is a different story. But I 13 think companies are generally -- are generally 14 pretty conservative about the risks that they lay out in their MD&As. And I have a -- I used to 15 16 prepare the MD&A for Bangor Hydroelectric Company 17 for years, haven't done that for probably 20 plus 18 years. 19 Erin might have a little more recent 20 experience in reviewing MD&As. But that's the

Q Sure. I guess what I really want to ascertain, though, is it fair to say that Liberty Utilities was well aware that things could go awry in

best I think I can give you.

21

| 1 | | exactly the way things have gone awry here? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) Well, I think they were raising the |
| 3 | | potential risk. I don't believe I mean, I |
| 4 | | don't believe Algonquin thinks what's happening |
| 5 | | here or the mapping issues that we've had |
| 6 | | certainly gives rise to something of significance |
| 7 | | for disclosure in the financial statements. I |
| 8 | | think this is a general risk statement that |
| 9 | | everyone makes in their financial statements for |
| 10 | | public filings. |
| 11 | Q | Okay. I think this might be my last question. |
| 12 | | And, actually, some combination of all of you |
| 13 | | could answer this question, or one of you could, |
| 14 | | it doesn't really matter. And I apologize if |
| 15 | | this comes across as uninformed. But I don't |
| 16 | | usually wallow in the books and records of the |
| 17 | | utilities, and I don't usually find myself |
| 18 | | worrying about whether your FERC Form 1 aligns |
| 19 | | with your natural accounting, or your unnatural |
| 20 | | accounting, it just is something I don't usually |
| 21 | | deal with. |
| 22 | | And, so, as we think about how to go |
| 23 | | forward here, I guess the question becomes, to |
| 24 | | what extent can we, in the future, expect that |
| | | |

| 1 | | there will still be I guess I would call them |
|----|---|--------------------------------------------------|
| 2 | | "fixes" to the record, the financial records of |
| 3 | | last of the test year 2022, and the ensuing |
| 4 | | year, 2023, that we can still expect Liberty |
| 5 | | Utilities to be making in 2024, or even further |
| 6 | | into the future? |
| 7 | А | (O'Brien) So, as far as, if I understand the |
| 8 | | question correctly, fixes you can expect going |
| 9 | | forward, I would say that those existed in our |
| 10 | | legacy system as well. There is always a new, |
| 11 | | for example, the Work Breakdown Structure, |
| 12 | | there's always new WBSs being set up. And we |
| 13 | | work diligently to ensure that those are done |
| 14 | | correctly, and we have checks in place, and have |
| 15 | | learned a lot about the system, to ensure that, |
| 16 | | if something is set up incorrectly, then that's |
| 17 | | identified and corrected. |
| 18 | | I will say that the root causes for |
| 19 | | what we have identified in the system, they have |
| 20 | | been corrected. Those are corrected as we |
| 21 | | identify them. |
| 22 | | And, similar with, for example, the |
| 23 | | incorrect WBS setup, that would be corrected in |
| 24 | | the system as soon as it's identified. |
| | | |

| 1 | А | (Dawes) And I would just quickly add on. I |
|----|---|--------------------------------------------------|
| 2 | | think, in answering your question, I don't I |
| 3 | | don't expect there to be any adjustments in 2024 |
| 4 | | that relate back to 2022 or beyond. |
| 5 | | And just quickly, on the WBS, so, we're |
| 6 | | actually setting up a more centralized process |
| 7 | | across the whole organization for WBS creation |
| 8 | | and validation, to make sure that they're set up |
| 9 | | appropriately. So, I mean, that's good controls |
| 10 | | that we're putting in place going forward, to |
| 11 | | make sure we don't have similar issues in the |
| 12 | | future. |
| 13 | Q | Okay. But here's what I don't get. I mean, I'm |
| 14 | | used to looking at annual reports of publicly |
| 15 | | traded companies. You know, they will close |
| 16 | | their books on the last day of 2022. They will |
| 17 | | put out an audited financial statement in April |
| 18 | | of 2023. And that's it. That's all chiseled |
| 19 | | into the entablature of the Corporate |
| 20 | | headquarters, and it can't be changed. |
| 21 | | But it sounds like here the paradigm |
| 22 | | that you're operating under is that you reserve |
| 23 | | the right to update the financial records for |
| 24 | | regulatory purposes in perpetuity. What am |
| | | |

| 1 | | like, how can that be? What am I not |
|----|---|---------------------------------------------------|
| 2 | | understanding? |
| 3 | A | (Dawes) So, first, Don, I mean, obviously, |
| 4 | | there's a difference between the two. So, from a |
| 5 | | public reporting standpoint, you can have |
| 6 | | significant efforts going into an annual report, |
| 7 | | footnote disclosures, MD&As, and performance. |
| 8 | | So, I mean, you have to get the books closed |
| 9 | | fairly quickly so you can spend all that time |
| 10 | | getting that prepared. |
| 11 | | The regulatory reporting is different. |
| 12 | | It's not uncommon that we make updates to our |
| 13 | | FERC Form 1, if we find something when we file it |
| 14 | | in the future. I mean, you wouldn't do that with |
| 15 | | an annual report to shareholders. But it's not |
| 16 | | uncommon that you might something in the FERC |
| 17 | | Form 1 that you need to update, because it's a |
| 18 | | pretty significant report, just beyond the |
| 19 | | regular financials, I mean, there's hundreds of |
| 20 | | pages in your FERC Form 1. |
| 21 | | But we're only making we're making |
| 22 | | updates at the beginning of this year, to make |
| 23 | | sure our FERC Form 1 for 2022 sorry, last |
| 24 | | year, we're in 2024 now, in early 2023, to make |
| | | |

| 1 | | sure the 2022 report was correct. Which, I mean, |
|----|---|---------------------------------------------------|
| 2 | | that's something we had to do. We couldn't file |
| 3 | | our FERC Form 1 that had the incorrect |
| 4 | | information in it. So, that's why we made those |
| 5 | | adjustments for the filing. |
| 6 | | And our FERC Form 1 for this year, I |
| 7 | | mean, we shouldn't have the same issue going |
| 8 | | forward. |
| 9 | Q | So, I guess this is my last question, I |
| 10 | | promise. So, at what point does the regulatory |
| 11 | | accounting become sufficiently reliable, so that |
| 12 | | the three learned experts sitting up there on the |
| 13 | | Bench can actually decide what the just and |
| 14 | | reasonable rates for this Company are? Like, at |
| 15 | | what point can they just say "All right, we're |
| 16 | | going to rely on the books and records we have in |
| 17 | | front of us in this record and decide what the |
| 18 | | just and reasonable rates are"? |
| 19 | A | (Dawes) So, we certainly made a revenue |
| 20 | | requirement update in November, that included |
| 21 | | adjustments that came out of the audit process, |
| 22 | | through discovery, I can't recall if there was |
| 23 | | anything else that was a part of that. And we |
| 24 | | know that we have a small impact on the revenue |

| 1 | requirement from the final adjustment work that |
|----|---------------------------------------------------|
| 2 | we just finalized for the 2022 year-end numbers. |
| 3 | So, I would say, what was in that |
| 4 | November Update filing, plus the small revenue |
| 5 | requirement update. I mean, that's it. Those |
| 6 | are the final numbers for 2022, adjusted. |
| 7 | Q Okay. Unless your two colleagues want to |
| 8 | embellish that answer at all? |
| 9 | A [Witness O'Brien indicating in the negative.] |
| 10 | MR. KREIS: Just want to make sure that |
| 11 | they didn't want to. |
| 12 | I think those are all the questions I |
| 13 | have. And, now, I can turn you over to the folks |
| 14 | up on the Bench. Or, actually, I think Dartmouth |
| 15 | gets to ask you a few questions first. |
| 16 | CHAIRMAN GOLDNER: Yes. We can move at |
| 17 | this time to Attorney Getz, any questions? |
| 18 | MR. GETZ: No questions, Mr. Chairman. |
| 19 | CHAIRMAN GOLDNER: All right. Thank |
| 20 | you. |
| 21 | We'll turn now to Commissioner Simpson. |
| 22 | BY CMSR. SIMPSON: |
| 23 | Q So, the first question I have is quite general. |
| 24 | Can you describe the driving factors that led to |
| | |

| 1 | | the Company filing this case in 2023? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) Yes. So, I would say, and there where a |
| 3 | | number of factors. So, we are on a three-year |
| 4 | | sort of timeline for filing new revenue |
| 5 | | requirements. I think there's a stay-out |
| 6 | | provision in New Hampshire, you can't file any |
| 7 | | sooner. We certainly couldn't go another year, |
| 8 | | given the significance of financial investments, |
| 9 | | whether it was in Customer First or, say, Tuscan |
| 10 | | Village. We wanted to do some additional things |
| 11 | | from a veg. management standpoint. The timing |
| 12 | | seemed appropriate to use a 2022 test year. We |
| 13 | | knew that we had gone live with SAP towards the |
| 14 | | tail end of the test year, so, nine months old |
| 15 | | system, three months SAP. And we had a good |
| 16 | | eight months post SAP to feel comfortable with |
| 17 | | the numbers that went into the filing. |
| 18 | Q | And I asked the Department, and I'll ask you, |
| 19 | | could you comment on the financial health of |
| 20 | | Granite State Electric, and Algonquin Power & |
| 21 | | Utilities Corp., in general? |
| 22 | A | (Dawes) Yes. So, I mean, I think the comment |
| 23 | | that came previously was I mean, it was more |
| 24 | | directed towards the impact of the mapping issues |
| | | |

| 1 | | and things like that. |
|----|---|---------------------------------------------------|
| 2 | | So, I'm not aware of any financial |
| 3 | | concerns, from a health standpoint, of the parent |
| 4 | | company. I think we just made a large debt |
| 5 | | offering. We're paying a dividend. We're |
| 6 | | earning money. I don't think there are financial |
| 7 | | health concerns. I'm not aware of any. Excuse |
| 8 | | me. |
| 9 | | In Granite State Electric, we're |
| 10 | | meeting our obligations to our debt holders. |
| 11 | | We're paying our employees. We're billing and |
| 12 | | collecting money from customers. |
| 13 | | And I think our financial health is |
| 14 | | sound across Algonquin. |
| 15 | Q | And you have liquidity? |
| 16 | A | (Dawes) We do. |
| 17 | Q | Okay. So, we talked about the Audit Report at |
| 18 | | length this morning. And there were several |
| 19 | | issues that we went through. And I noted one, |
| 20 | | that was specifically Exhibit 8, Bates Page 152. |
| 21 | | When the DOE's Audit team identified some |
| 22 | | concerns, why didn't the Company follow up on all |
| 23 | | of those? |
| 24 | A | (Dawes) Which audit issue is that? I'm sorry. |
| | | |

| 1 | Q | It's on Bates Page 152. So, I will get there. |
|----|------|-------------------------------------------------|
| 2 | A | (Dawes) Sorry. I've got the actual Final Audit |
| 3 | | Report, as opposed to the Bates. |
| 4 | | MS. RALSTON: It's the same page, |
| 5 | | Peter. |
| 6 | | WITNESS DAWES: Is it? |
| 7 | | MS. RALSTON: Yes. Page 152. |
| 8 | | WITNESS DAWES: Just one second, I'll |
| 9 | | get there. It must be Audit Issue 1. |
| 10 | ВҮ С | MSR. SIMPSON: |
| 11 | Q | So, this was "Accumulated Depreciation and Cost |
| 12 | | of Removal", "Audit Issue Number 2". |
| 13 | A | (Dawes) Oh. Yes. |
| 14 | Q | Just one example. So, Audit I'll read the |
| 15 | | comment: "Audit concurs, and requests that |
| 16 | | copies of any adjusting journal entries be |
| 17 | | provided to Audit within 30 days of this Final |
| 18 | | report." And that report is dated, I believe, |
| 19 | | October of '23. |
| 20 | A | (Dawes) I'm there. |
| 21 | Q | Okay. Do you need me to restate the question? |
| 22 | A | (Dawes) I'm sorry. Yes, please. |
| 23 | Q | Okay. |
| 24 | A | (Dawes) I must not have heard it. |
| | | |

| 1 | Q | So, there was a audit issue identified, the |
|----|---|---------------------------------------------------|
| 2 | | Department requested an adjustment and a response |
| 3 | | from the Company. Why didn't the Company |
| 4 | | respond? |
| 5 | A | (Dawes) So, I believe so, two pieces to it. I |
| 6 | | believe we did update the revenue requirement. |
| 7 | | And I'm not certain why we wouldn't have provided |
| 8 | | the journal entry. I would have to talk to our |
| 9 | | Plant Accounting team to find out if that |
| 10 | | adjustment was made, and then provide that. So, |
| 11 | | that was an oversight. |
| 12 | Q | But you're not aware of a back-and-forth between |
| 13 | | the Company and the Audit team following this |
| 14 | | report? |
| 15 | A | (Dawes) I'm not aware of anything. Erin, are |
| 16 | | you? |
| 17 | A | (O'Brien) No. |
| 18 | Q | Okay. With respect to SAP, could you describe |
| 19 | | the process that the Company, and perhaps |
| 20 | | Algonquin Power & Utilities Corp., employed to |
| 21 | | select SAP? |
| 22 | A | (Read) This is going back a few years, because |
| 23 | | the Customer First Program started about four |
| 24 | | years ago. The Company made a decision that its |
| | | |

F

| 1 | | current infrastructure and systems that we were |
|----|------|---------------------------------------------------|
| 2 | | on, we were on a collection of different systems, |
| 3 | | and not just New Hampshire utilities that we |
| 4 | | have, we have utilities across the U.S., they're |
| 5 | | on three different financial systems, ERP |
| 6 | | systems, Great Plains, JD Edwards, PeopleSoft. |
| 7 | | We also had |
| 8 | | [Court reporter interruption.] |
| 9 | | WITNESS READ: Oh, sorry. Sorry. I |
| 10 | | apologies. I'll go slower. |
| 11 | CONT | INUED BY THE WITNESS: |
| 12 | A | (Read) We're on three different we were on |
| 13 | | three different financial systems. We're on two |
| 14 | | different customer information systems and |
| 15 | | billing systems. We had three different Chart of |
| 16 | | Accounts. It was very difficult to get |
| 17 | | information across all of these companies to be |
| 18 | | able to report on it. Our systems were old. |
| 19 | | They were costly to maintain, and not fully |
| 20 | | integrated between our finance system, our |
| 21 | | customer information system, and our operation |
| 22 | | system. And we were looking to provide better |
| 23 | | customer experience for our customers, and that's |
| 24 | | also our utility customers, as well as our |

| 1 | | internal customers, which are our employees. |
|----|------|------------------------------------------------|
| 2 | ВҮ С | MSR. SIMPSON: |
| 3 | Q | So, I'm looking at the Audit Report, which is |
| 4 | | Exhibit 8. And there's a summary of allocation |
| 5 | | for Liberty Utilities. If you look at Bates |
| 6 | | Page 030, it's Page 4 of the report. There are |
| 7 | | affiliates listed of Liberty Utilities. |
| 8 | | And I'll give you a moment, if you can |
| 9 | | pull that up. |
| 10 | A | (Read) I don't have a computer in front of me. |
| 11 | | So, |
| 12 | Q | Okay. |
| 13 | | MR. SHEEHAN: If I may? |
| 14 | BY C | MSR. SIMPSON: |
| 15 | Q | You don't have the Audit Report? |
| 16 | A | (Read) Not in front of me. |
| 17 | Q | Okay. That's fine. Take your time. |
| 18 | | MS. RALSTON: Could you repeat the page |
| 19 | | number please? |
| 20 | | CMSR. SIMPSON: It's Bates Page 030 of |
| 21 | | Exhibit 8, which is Audit Page 4, 4 and 5. |
| 22 | | [Atty. Sheehan providing his laptop to |
| 23 | | the witness panel for document view.] |
| 24 | | MR. SHEEHAN: Bates Page? |

| 1 | | CMSR. SIMPSON: Thirty. |
|----|------|---------------------------------------------------|
| 2 | | CHAIRMAN GOLDNER: Thirty, in the lower |
| 3 | | right. |
| 4 | | WITNESS READ: I'm there. |
| 5 | BY C | MSR. SIMPSON: |
| 6 | Q | So, maybe you could just describe the network of |
| 7 | | Algonquin companies? I see "Liberty Water |
| 8 | | (Arizona)", "Liberty Water (Texas)". The two New |
| 9 | | Hampshire affiliates are bolded. There are some |
| 10 | | other companies here. |
| 11 | | Could you describe these, just very |
| 12 | | briefly, and let us know which of these companies |
| 13 | | also transitioned to the SAP platform? |
| 14 | A | (Read) All of them would have transitioned. We |
| 15 | | currently have one release left to implement SAP, |
| 16 | | and that's in our Empire electric and gas |
| 17 | | utilities. |
| 18 | Q | Okay. |
| 19 | A | (Read) As well as our Missouri water utility in |
| 20 | | our Central Region, that are still operating on |
| 21 | | their legacy system. |
| 22 | Q | Okay. And, just out of curiosity, what is |
| 23 | | "Woodson Hensley"? |
| 24 | A | (Read) I believe it's a water utility. |

| 1 | Q | It's a very small portion of your portfolio. And |
|----|---|---------------------------------------------------|
| 2 | | "Tinker Transmission", do you know? |
| 3 | A | (Dawes) Yes. They're a small they're a small |
| 4 | | electric transmission company just in Canada. |
| 5 | | So, our radial line coming out of Maine that |
| 6 | | serves, essentially, the town that's disconnected |
| 7 | | from the rest of the New Brunswick power grid. |
| 8 | Q | Okay. |
| 9 | A | (Dawes) They used to be part of Tinker Hydro, and |
| 10 | | we had to split them apart from a FERC |
| 11 | | standpoint. So, they're a stand-alone now. |
| 12 | Q | Okay. Thank you. So, all of these affiliates |
| 13 | | are being charged pro rata, based on an |
| 14 | | allocation factor that presumably the Company |
| 15 | | develops for the costs associated with really any |
| 16 | | capital project, correct? |
| 17 | А | (Read) Correct. |
| 18 | Q | Okay. |
| 19 | A | (Dawes) I don't know about "any capital project". |
| 20 | | It would have to be something that's attributable |
| 21 | | across the enterprise. |
| 22 | Q | Okay. But SAP is one of those projects? |
| 23 | A | (Dawes) Correct. |
| 24 | Q | Okay. So, could you describe the management |

| | 1 | |
|----|---|---------------------------------------------------|
| 1 | | process that occurred from the review of possible |
| 2 | | options, the review of the various systems. I |
| 3 | | think you identified three that were in place |
| 4 | | from a legacy standpoint, the selection of SAP, |
| 5 | | working with SAP, and any other vendors, to |
| 6 | | develop a process to transition the Company over |
| 7 | | to SAP, the testing, the verification, the audit? |
| 8 | | Describe that process for us, if you would |
| 9 | | please, that led us to "go live"? |
| 10 | A | (Read) Well, maybe your first part of your |
| 11 | | question is, there was a review done on which |
| 12 | | system Algonquin would implement across its |
| 13 | | utilities. We looked at two, SAP and Oracle. We |
| 14 | | did a deep review and workshops to go through all |
| 15 | | the different modules, the processes, and the |
| 16 | | decision was made to go with SAP. |
| 17 | | We then went through an RFP process to |
| 18 | | find an implementation partner to work with us on |
| 19 | | the implementation. |
| 20 | Q | Who was that? |
| 21 | A | (Read) That was IBM, who had deep utility |
| 22 | | industry experience, as well as SAP. So, we |
| 23 | | worked with them. We also worked with KPMG to |
| 24 | | help with the design of our Chart of Accounts. |
| | | |

| 1 | We also worked with other third party vendors and |
|----|---------------------------------------------------|
| 2 | consultants on other softwares that integrate |
| 3 | with SAP. Power Plan, as an example, which is |
| 4 | our fixed asset subledger, we worked with them. |
| 5 | And, as part of, and maybe the second |
| 6 | part of your question is "How did we, as an |
| 7 | organization or a company, determine we were |
| 8 | ready with the "go live"?" There was a lot of |
| 9 | governance, project governance on the Customer |
| 10 | First Program. |
| 11 | We have, as part of the "go live", we |
| 12 | had to go through a business readiness checklist, |
| 13 | and it was very detailed. Specific items and |
| 14 | tasks that needed to be completed, to ensure we |
| 15 | had the system, technology was ready, like, we |
| 16 | designed all the processes, we completed all the |
| 17 | testing, across the Customer First Program, and |
| 18 | not just finance, on the customer side, as well |
| 19 | as operations. We had to make sure all the |
| 20 | end-users were tested. We had to make sure we |
| 21 | had all the documentation on the processes, from |
| 22 | a controls perspective, to make sure that we had |
| 23 | all our controls in place, and those were tested. |
| 24 | The Business Readiness Committee, which |
| | |

| 1 | | is leadership from across our utilities, have a |
|----|---|---------------------------------------------------|
| 2 | | vote to determine whether or not they are ready |
| 3 | | to go. And, with that recommendation of "go", |
| 4 | | that gets presented to our Executive SteerCo, |
| 5 | | which has our CFO, CEO, our IT lead as well, as |
| 6 | | well as representation from Customer First, to |
| 7 | | have the decision that we were ready to go, based |
| 8 | | on this detailed checklist of the items that were |
| 9 | | completed in the tasks, and we were comfortable |
| 10 | | with the decision. It was a thoughtful decision, |
| 11 | | because it was for Granite State, it happened in |
| 12 | | Quarter 4, but it was October. So, we felt that, |
| 13 | | with the work that was done, and the system to be |
| 14 | | ready and the business to be ready, we were |
| 15 | | the Company made a decision we were ready to go. |
| 16 | Q | And you did not, I believe I heard earlier, that |
| 17 | | you did not run the Great Plains system in |
| 18 | | parallel to SAP. You made a full migration. You |
| 19 | | stopped operating SAP [Great Plains?], presumably |
| 20 | | September of 2023, give or take. And, then, in |
| 21 | | October of 2023, no more operation of Great |
| 22 | | Plains, fully operating the Company within SAP? |
| 23 | A | (Read) That is correct. |
| 24 | Q | Okay. |
| | | |

| 1 | A | (Dawes) Is it okay if I just supplement a little |
|----|---|---------------------------------------------------|
| 2 | | bit? |
| 3 | Q | Please. |
| 4 | A | (Dawes) So, I know I was part of the Business |
| 5 | | Readiness, and had to vote. And, I mean, we all |
| 6 | | knew it was going to be challenging. Any time |
| 7 | | you put in something like an SAP, it's a very |
| 8 | | challenging system. |
| 9 | Q | Sure. |
| 10 | A | (Dawes) I think the thing that gave us additional |
| 11 | | comfort, that we haven't talked about, is |
| 12 | | something called "hypercare", which is, I mean, a |
| 13 | | significant level of support, is pretty much |
| 14 | | all-hands-on-deck from the IBM and Customer First |
| 15 | | team, to address any issues that come up after |
| 16 | | you go live. And I think we had that through the |
| 17 | | month of January, I think, for the New Hampshire |
| 18 | | companies. |
| 19 | | So, they were instrumental in helping |
| 20 | | us through some of the challenges we had with the |
| 21 | | service company settlement issues, where things |
| 22 | | weren't coming down to the right regulatory |
| 23 | | accounts. They were instrumental in helping us |
| 24 | | with year-end, sort of taking care of some of |
| | | |

r

| 1 | | those regulatory account issues. As well as the |
|----|---|---------------------------------------------------|
| 2 | | significant efforts that went into getting the |
| 3 | | mapping correct for our FERC Form 1, and the most |
| 4 | | recent adjustments that we're going to be making |
| 5 | | on our books for 2023. So, I mean, a significant |
| 6 | | level of support from those teams. |
| 7 | Q | So, FERC Form 1 is based off of your closed books |
| 8 | | from the prior year? |
| 9 | А | (Dawes) Correct. |
| 10 | Q | When do you close the books? For example, when |
| 11 | | will you close the 2023 books? |
| 12 | A | (Dawes) Yes. So, we're being a little more |
| 13 | | strategic this year. So, we closed the books |
| 14 | | from a GAAP standpoint, because Corporate needs |
| 15 | | to get moving on their financials. We're still |
| 16 | | working through regulatory account |
| 17 | | reclassifications. And those will be pushed into |
| 18 | | the SAP books when those are completed, I think, |
| 19 | | in another week or so, if that. |
| 20 | | So, last year, I don't think we were |
| 21 | | generally aware of this ability to make specific |
| 22 | | regulatory entries on the books after we closed. |
| 23 | | I think it was the sense, like, once Corporate |
| 24 | | closed, and they're working on financials, no |
| | | |

| 1 | | more adjustments could be made. |
|----|---|---------------------------------------------------|
| 2 | Q | So, Corporate, they're interested in closing |
| 3 | | GAAP, but the separate set of mapped regulatory |
| 4 | | books, there's a degree of flexibility in making |
| 5 | | adjustments therein? |
| 6 | A | (Dawes) Right. Because there are there are |
| 7 | | additional periods within SAP, it doesn't end |
| 8 | | with period twelve. There's thirteen, fourteen, |
| 9 | | fifteen. So, we can put these reclass entries |
| 10 | | that are necessitated from some of these mapping |
| 11 | | things that we're correcting that we talked about |
| 12 | | into period thirteen. We'll have final books and |
| 13 | | records, general ledger that's correct, that |
| 14 | | should tie to the FERC Form 1. |
| 15 | Q | So, the issues that were identified by the |
| 16 | | Department's Audit team, in your opinion, do |
| 17 | | those relate in total, or in part, to the |
| 18 | | regulatory accounts? Or do they also relate to |
| 19 | | the GAAP accounts? |
| 20 | А | (Dawes) So, Erin could jump in. But I believe |
| 21 | | they're only looking at regulatory accounts. |
| 22 | A | (O'Brien) Yes. That's my understanding as well. |
| 23 | Q | Okay. And do you all have confidence in the data |
| 24 | | that originated in the Great Plains system? |

| 1 | A | (O'Brien) Yes. |
|----|---|--------------------------------------------------|
| 2 | Q | And do you have confidence in the translation of |
| 3 | | that data to the GAAP accounts within SAP? |
| 4 | A | (O'Brien) Yes. |
| 5 | Q | So, the adjustments that have been made related |
| 6 | | to the translation from the GAAP accounts to the |
| 7 | | regulatory accounts within SAP, correct? |
| 8 | A | (O'Brien) I'm sorry. Can you repeat your |
| 9 | | question? |
| 10 | Q | The corrections that have been discussed ad |
| 11 | | nauseam relate to the translation of data from |
| 12 | | the GAAP accounts to the regulatory accounts |
| 13 | | within SAP? |
| 14 | A | (O'Brien) Yes. That's right. |
| 15 | Q | I'm understanding that correctly? |
| 16 | A | (O'Brien) Yes. |
| 17 | Q | Okay. And was IBM your partner in developing the |
| 18 | | code base, if you will, related to that |
| 19 | | translation of GAAP to regulatory accounts? |
| 20 | A | (Read) Yes, they were. |
| 21 | Q | And they have done that for other utilities? |
| 22 | A | (Read) I believe what is currently designed for |
| 23 | | Liberty, with the regulatory account, is custom |
| 24 | | to Liberty, because we do have multiple |

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| 1 | | regulatory bodies and jurisdictions, where we |
|----|---|---------------------------------------------------|
| 2 | | have utilities that need to follow a different |
| 3 | | Chart of Accounts, like for Gas, for Electric, |
| 4 | | NARUC Water and Sewer. |
| 5 | | The tables that IBM developed and |
| 6 | | created for us for the regulatory account |
| 7 | | derivation is specific to Liberty. |
| 8 | Q | Are there any Liberty affiliates that use the |
| 9 | | same regulatory accounting structure matrix that |
| 10 | | Granite State uses? |
| 11 | A | (Read) All of them do, and Granite State is an |
| 12 | | electric, FERC Electric. So, we have currently |
| 13 | | three, including Granite State, two other |
| 14 | | electric utilities, one in California and one in |
| 15 | | Empire. California is live in SAP at this |
| 16 | | moment. Empire Electric will go live next month. |
| 17 | Q | Is there anything to distinguish Granite State |
| 18 | | from those companies, in terms of your |
| 19 | | implementation of SAP? |
| 20 | А | (Read) There would be no difference, in terms of |
| 21 | | the implementation. But there are probably |
| 22 | | specific requirements to the California |
| 23 | | regulation that may be a different way of |
| 24 | | recording certain transactions that need to hit a |

| | · | |
|----|---|---------------------------------------------------|
| 1 | | specific account that would be different than |
| 2 | | Granite State Electric. |
| 3 | | I don't know, Peter, if you want to |
| 4 | A | (Dawes) No. I mean, beyond that, I would just |
| 5 | | say, so, I'm in contact all the time with my |
| 6 | | cohorts in the West Region, where Calpeco is, and |
| 7 | | in the Central Region, where Empire is. And we |
| 8 | | talk a lot about SAP, the challenges, lessons |
| 9 | | learned. So, I mean, I've certainly had a lot of |
| 10 | | discussions with them about things they should be |
| 11 | | aware of going in, to make sure that this |
| 12 | | these whole regulatory mapping things were |
| 13 | | squared away, and they've spent a lot of time |
| 14 | | getting their implementations. So, they were in |
| 15 | | a better place than we were when we went live in |
| 16 | | New Hampshire. |
| 17 | Q | So, you may have answered this, but just so I |
| 18 | | understand. Out of those three electric |
| 19 | | operating companies, was Granite State the first |
| 20 | | to transfer to SAP? |
| 21 | A | (Read) That's correct. Yes. |
| 22 | A | (Dawes) Yes. |
| 23 | Q | Okay. So, this is, in your view, you won't face |
| 24 | | the same problem in California and the Midwest |
| | | |

| 1 | | states that you will here, because you've |
|----|------|--------------------------------------------------|
| 2 | | identified them here? |
| 3 | A | (Read) That is correct. |
| 4 | Q | Okay. |
| 5 | A | (Dawes) Yes. Sorry. And Calpeco went live in Q4 |
| 6 | | of 2023. So, a year after we went live in New |
| 7 | | Hampshire. |
| 8 | Q | How have you communicated with customers about |
| 9 | | this issue? |
| 10 | | I'm not a customer of Granite State or |
| 11 | | EnergyNorth. So, I haven't seen anything. How |
| 12 | | have you communicated with your customers about |
| 13 | | this issue? |
| 14 | A | (Dawes) Yes. I don't think we can answer that. |
| 15 | | We're not customer witnesses. |
| 16 | | MS. RALSTON: I think that was probably |
| 17 | | something Ms. Preston could have answered. We |
| 18 | | would be happy to follow up, if it's of interest |
| 19 | | to you. But I don't think these are the right |
| 20 | | witnesses, unfortunately. |
| 21 | | CMSR. SIMPSON: Okay. |
| 22 | BY C | MSR. SIMPSON: |
| 23 | Q | Are you aware of any customer communication? You |
| 24 | | can answer "no." |
| | | |

| 1 | А | (Dawes) Nothing specific. I'm sure that we did. |
|----|---|---------------------------------------------------|
| 2 | | But I'm not sure of anything specific that I |
| 3 | | could point to. |
| 4 | Q | Okay. And you mentioned a unique element of |
| 5 | | Granite State living within a service company, |
| 6 | | and I wanted to better understand that, if you |
| 7 | | would? |
| 8 | A | (Dawes) You can start. |
| 9 | A | (O'Brien) So, Granite State, the New Hampshire |
| 10 | | companies were the first companies brought on to |
| 11 | | the SAP platform with a service company in place. |
| 12 | | So, what we have since identified is that some of |
| 13 | | the configuration in SAP allowed for costs to |
| 14 | | come into the service company to the correct |
| 15 | | regulatory account, but not follow down to the |
| 16 | | operating company level. |
| 17 | | So, for example, when payroll taxes are |
| 18 | | recorded, they first come into the service |
| 19 | | company, before they're allocated to the gas and |
| 20 | | electric companies in New Hampshire. And they |
| 21 | | were appropriately classified to the 408 |
| 22 | | regulatory account at the service company level, |
| 23 | | but that designation didn't follow those costs |
| 24 | | down to the operating companies. It landed them |
| | 8 | |

| 1 | | |
|----|---|---------------------------------------------------|
| 1 | | in this 999 clearing |
| 2 | Q | Catch-all. |
| 3 | A | (O'Brien) regulatory account. Exactly. So, |
| 4 | | that has since been corrected for all charges |
| 5 | | flowing through the service company. But that |
| 6 | | was not something that we fully appreciated at |
| 7 | | this time last year. |
| 8 | Q | So, you effectively had two regulatory mappings. |
| 9 | | You had your GAAP accounts, that were then mapped |
| 10 | | to a service company regulatory account, which, |
| 11 | | effectively, then need to be mapped to a Granite |
| 12 | | State Electric and an EnergyNorth account |
| 13 | A | (O'Brien) Correct. |
| 14 | Q | regulatory account? |
| 15 | A | (O'Brien) Yes. That's right. |
| 16 | Q | Okay. And when did you identify that issue? |
| 17 | A | (O'Brien) That was identified through this |
| 18 | | process and was corrected in our system in |
| 19 | | November of 2023. And we recorded a manual |
| 20 | | journal entry to correct for all charges prior to |
| 21 | | that time. |
| 22 | Q | So, more than a year from "go live"? |
| 23 | A | (O'Brien) I'd say it was about a year from "go |
| 24 | | live", when it was identified, and it took some |

| 1 | | time to correct in the system. It goes through a |
|----------|---|---------------------------------------------------------------------------------------------------------------------------------------------------|
| 2 | | testing process, and to ensure that all of the |
| 3 | | updates are done correctly. |
| 4 | Q | Did that affect billing? |
| 5 | A | (O'Brien) No. No. |
| 6 | Q | So, how does how does the system tie to your |
| 7 | | billing system? |
| 8 | A | (Read) It's all on SAP. So, our customer |
| 9 | | information system is a separate SAP module that |
| 10 | | integrates to SAP financials, with the financial |
| 11 | | ledger, in the natural accounts and the |
| 12 | | regulatory accounts. |
| 13 | Q | Okay. |
| 14 | A | (Dawes) So, the billing, all of the activity |
| 15 | | coming out of the customer information system are |
| 16 | | pushed over into the "general ledger", if you |
| 17 | | will, on an automatic basis, and it happens |
| 18 | | daily. |
| 19 | | |
| | | CMSR. SIMPSON: I'm hoping one of the |
| 20 | | CMSR. SIMPSON: I'm hoping one of the attorneys could point me to an exhibit that had |
| 20 21 | | |
| | | attorneys could point me to an exhibit that had |
| 21 | | attorneys could point me to an exhibit that had the Department's customer contact, with respect |
| 21 22 | | attorneys could point me to an exhibit that had the Department's customer contact, with respect to rate class, calls that you received from |

| 1 | was in the Motion. And, then, the numbers were |
|----|---------------------------------------------------|
| 2 | tweaked slightly, and should appear in a letter |
| 3 | that I filed in the case shortly after the |
| 4 | January 4th hearing. I'm not sure they were by |
| 5 | rate class. |
| 6 | And, of course, I'm talking about |
| 7 | contacts to the Department of Energy, not |
| 8 | customer contacts to Liberty. |
| 9 | In the original Motion, it's on Bates |
| 10 | Page 21. |
| 11 | CMSR. SIMPSON: Just a moment. |
| 12 | [Short pause.] |
| 13 | CMSR. SIMPSON: There was most |
| 14 | definitely a table that had customer by rate |
| 15 | class, in terms of calls, that the Department |
| 16 | received. I just I had it up, but I can't |
| 17 | find it now. |
| 18 | Is Ms. Noonan still here? |
| 19 | MR. DEXTER: If I can consult with Ms. |
| 20 | Noonan for a minute, we might be able to track it |
| 21 | down. |
| 22 | CMSR. SIMPSON: Thank you. |
| 23 | [Atty. Dexter and Dir. Noonan |
| 24 | conferring.] |
| | |

| 1 | MR. DEXTER: So, this morning we were |
|----|--------------------------------------------------|
| 2 | talking about a chart concerning bills that were |
| 3 | delayed as a result of the SAP implementation. |
| 4 | It talked about "684 customers", and that was |
| 5 | broken down by month and by rate class. |
| 6 | CMSR. SIMPSON: Yes. |
| 7 | MR. DEXTER: So, now, see if I can |
| 8 | remember where that was. |
| 9 | It was attached to the original Motion. |
| 10 | I believe it's Attachment 15 to the original |
| 11 | Motion. So, just give me a second. |
| 12 | [Short pause.] |
| 13 | MS. RALSTON: I referenced go ahead. |
| 14 | MR. DEXTER: I was going to say, it |
| 15 | looks like it's Exhibit 8, Bates Page 240. And |
| 16 | that has a "266" next to it. |
| 17 | CMSR. SIMPSON: That is the one. Thank |
| 18 | you. This is a big record. |
| 19 | BY CMSR. SIMPSON: |
| 20 | Q And I expect to get a response that this isn't |
| 21 | something that these witnesses could speak to. |
| 22 | But are any of you familiar with this table and |
| 23 | are you able to speak to it? |
| 24 | A (O'Brien) I'm sorry. |

| 1 | Q Okay. | |
|----|---------------------|--------------------------------------|
| 2 | A (Dawes) No. | |
| 3 | A (O'Brien) I'm | sorry, no. |
| 4 | A (Read) No. | |
| 5 | MS. | RALSTON: Yes. I would just say, |
| 6 | this is again | for Ms. Preston. We would be happy |
| 7 | to make her av | vailable on another day. |
| 8 | CMSI | R. SIMPSON: Okay. |
| 9 | MS. | RALSTON: If that would be helpful? |
| 10 | I just wanted | to put that out there. |
| 11 | CMSI | R. SIMPSON: Okay. |
| 12 | MS. | RALSTON: This wasn't expected. |
| 13 | CMSI | R. SIMPSON: All right. I think |
| 14 | that's all I h | nave. Thank you. |
| 15 | CHA | IRMAN GOLDNER: Thank you. We'll |
| 16 | move now to Co | ommissioner Chattopadhyay. |
| 17 | BY CMSR. CHATTOPADE | HYAY: |
| 18 | Q So, I'm going | to go to Exhibit 5 first, and that |
| 19 | was a record : | request. And, so, if you have it, |
| 20 | are you ready | with that? |
| 21 | A (O'Brien) Yes | |
| 22 | Q Okay. So, Nur | mber 5, I'm looking at the responses |
| 23 | now. Number S | 5, Number 8, Number 9, Number 10, |
| 24 | and I'm just t | crying to confirm I didn't miss |
| l | | |

| 1 | | anything. So, those are the ones for which the |
|----|---|---------------------------------------------------|
| 2 | | impact on rate revenue requirement has not yet |
| 3 | | been included, correct? |
| 4 | A | (O'Brien) That's correct. |
| 5 | Q | Do you have a sense of what the impact would be, |
| 6 | | if you include those four additional adjustments? |
| 7 | A | (O'Brien) I am not aware of the impact to the |
| 8 | | revenue requirement, no. |
| 9 | A | (Dawes) Yes. So, if you take the December items, |
| 10 | | I mean, if you net them down to the impact on the |
| 11 | | income statement, so, the effect on earnings, |
| 12 | | it's about \$167,000. So, the revenue requirement |
| 13 | | impact might be different, based upon how it's |
| 14 | | incorporated into the case, if it's labor, |
| 15 | | non-labor, the inflation rate or other escalators |
| 16 | | that are used. |
| 17 | | But the raw adjustment itself is |
| 18 | | 167,000 of reduced expense, if you will. |
| 19 | Q | And that has not been included yet? |
| 20 | A | (Dawes) Correct. |
| 21 | Q | I'm just trying to get a confirmation. Okay. |
| 22 | A | (Dawes) Yes. |
| 23 | Q | Have you unearthed or have you found anything |
| 24 | | additional that you noticed beyond January 4th |
| | | |

| 1 | | yet? |
|----|---|--------------------------------------------------|
| 2 | | So, I'm looking for, again, SAP issues |
| 3 | | that you have isolated or identified, after the |
| 4 | | hearing on the 4th of January? |
| 5 | A | (O'Brien) No. |
| 6 | Q | Okay. Do you have other SAP issues that are not |
| 7 | | listed here, these are the top ten, that are, |
| 8 | | let's say, between 11 and 20, that can also |
| 9 | | matter, in terms of what the revenue requirement |
| 10 | | would be? Or, is it the case that your number, |
| 11 | | which was \$167,000, that includes everything? |
| 12 | A | (O'Brien) That includes everything. |
| 13 | A | (Dawes) So, everything identified on here as |
| 14 | | "December 2023". |
| 15 | Q | So, everything identified in December. So, how |
| 16 | | many others are there that were identified in |
| 17 | | December that are not in this list? |
| 18 | A | (O'Brien) I don't recall exactly how many there |
| 19 | | were. But the net impact was that \$167,000. |
| 20 | | These shown here may go in opposite directions, |
| 21 | | they're not all presented in the same manner. |
| 22 | Q | Okay. So, you don't know how many more SAP |
| 23 | | issues |
| 24 | A | (Dawes) Yes. We have |

| 1 | Q | popped up? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) I'm sorry. We have the details of what |
| 3 | | makes up the 167,000. We don't have it right |
| 4 | | here, but |
| 5 | Q | Okay. |
| 6 | A | (Dawes) it's certainly something that we do |
| 7 | | have. |
| 8 | Q | Okay. And I'll think about it. But let's |
| 9 | | continue. |
| 10 | | So, I'm going to go back to the |
| 11 | | attestation issue that we were talking about. |
| 12 | | And I want to make sure I followed what was |
| 13 | | relayed. |
| 14 | A | (Dawes) Uh-huh. |
| 15 | Q | So, it doesn't matter whether you look at the |
| 16 | | Tab 11 or Tab 6, because, you know, so, let's |
| 17 | | stay with 11, because that's when the rate case |
| 18 | | was filed. And, if you go to, I can't tell what |
| 19 | | page number it is, but it's your attestation. |
| 20 | | And I'm just trying to understand, based on the |
| 21 | | questioning from Attorney Dexter, the attestation |
| 22 | | at one point says "the utility's books during the |
| 23 | | test year have been expressly noted", correct? |
| 24 | A | (Dawes) Yes. |

| 1 | Q | And this was signed on the 24th of April? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) Correct. |
| 3 | Q | At that point, did you provide anything that |
| 4 | | expressly noted any changes in the manner of |
| 5 | | recording an item on the utility's books, "during |
| 6 | | the test year have been expressly noted"? And, |
| 7 | | so, I'm trying to get a confirmation. Did you do |
| 8 | | that or, based on what I heard, appeared that |
| 9 | | that happened after, like, and there was some |
| 10 | | back-and-forth that led you to get it done by |
| 11 | | October? |
| 12 | A | (Dawes) So, I'm not I wasn't involved in what |
| 13 | | was filed in the revenue requirements. That |
| 14 | | would be Kristin Jardin and Daniel Dane. |
| 15 | | So, what I was referring to is my |
| 16 | | comfort with the numbers in the FERC Form 1, plus |
| 17 | | the other adjustments that we identified, as |
| 18 | | being proper to include in the filing. |
| 19 | | But I'm not generally aware with what |
| 20 | | they included in the filing. But my |
| 21 | | understanding since is that the adjustments were |
| 22 | | not called out specifically. |
| 23 | Q | So, you agree that there weren't, they even |
| 24 | | though you understood that they were, they were |
| | | |

| 1 | | actually not expressly noted? |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) Yes. They were included in the balances |
| 3 | | in the filing. |
| 4 | Q | Okay. |
| 5 | A | (Dawes) They weren't separately shown as an |
| 6 | | adjustment to the FERC Form 1 numbers. |
| 7 | Q | All of the adjustments that are noted in |
| 8 | | Exhibit 5, and the ones that you mentioned you |
| 9 | | undertook and you actually flagged in |
| 10 | | December 2023, these are all about 2022 test |
| 11 | | year. Can you just confirm that all of these |
| 12 | | will be appropriately addressed for 2023 going |
| 13 | | forward? |
| 14 | A | (O'Brien) Yes. They will. |
| 15 | Q | Is it already taken care of? |
| 16 | А | (O'Brien) The majority have already been taken |
| 17 | | care of. And, as mentioned, we are making final |
| 18 | | adjustments to the regulatory accounts currently, |
| 19 | | to ensure that the figures are accurate at |
| 20 | | year-end 2023. |
| 21 | A | (Dawes) So, in |
| 22 | Q | Go ahead. |
| 23 | А | (Dawes) And, in fact, we haven't finished closing |
| 24 | | the books for 2023, from a regulatory account |
| | | |

| 1 | | standpoint. |
|----|---|---------------------------------------------------|
| 2 | Q | Do you know how many SAP issues you're taking |
| 3 | | care of in finalizing the 2023 books? |
| 4 | A | (O'Brien) We are undertaking one analysis |
| 5 | | currently, to ensure that the net income between |
| 6 | | U.S. GAAP and regulatory accounting agrees. It's |
| 7 | | an exercise done at each month-end period. And |
| 8 | | that's what's currently being done for the |
| 9 | | December period close. |
| 10 | Q | So, there isn't any specific, like, you know, |
| 11 | | these are the issues that you're dealing with? |
| 12 | A | (O'Brien) There is so, this is meant to |
| 13 | | capture, for example, if there was a WBS created, |
| 14 | | and utilized during the month, that may have been |
| 15 | | set up incorrectly, this analysis would capture |
| 16 | | that and correct for any such differences. |
| 17 | A | (Dawes) So, this is finalizing the review of the |
| 18 | | so-called "999 clearing accounts", to make sure |
| 19 | | everything was cleared out of that appropriately |
| 20 | | to the correct regulatory account. I think we're |
| 21 | | just about done, and should have final |
| 22 | | adjustments in fairly soon, and be able to |
| 23 | | prepare our final year-end trial balance for |
| 24 | | 2023, from a regulatory account standpoint. |

| 1 | | |
|----|---|--------------------------------------------------|
| 1 | Q | Can you so, as I understood, based on the |
| 2 | | testimony, you know, Granite State was the first |
| 3 | | electric company that you had to deal with with |
| 4 | | respect to SAP, you know, transition. Correct? |
| 5 | A | (Dawes) Correct. |
| 6 | Q | You have gas utilities. Of course, you have one |
| 7 | | here. How many gas utilities do you have, like, |
| 8 | | distribution utilities? |
| 9 | A | (Dawes) So, in the East Region, for which I'm |
| 10 | | responsible, we have a gas utility in New |
| 11 | | Brunswick, one in New Hampshire, one in |
| 12 | | Massachusetts, one in New York, and one in |
| 13 | | Georgia. |
| 14 | Q | And where was the SAP implemented first, as far |
| 15 | | as gas utilities are concerned? |
| 16 | A | (Dawes) So, New England Gas, in Massachusetts, |
| 17 | | was first, in May of 2021. It was more of a |
| 18 | | pilot implementation. Then, we had two more in |
| 19 | | May of 2022. That would be the Georgia gas |
| 20 | | utility and St. Lawrence Gas, in Upstate New |
| 21 | | York. And, then, in October of 2022, we did |
| 22 | | Granite State Electric and EnergyNorth, and Gas |
| 23 | | New Brunswick. And, then, New York Water was in |
| 24 | | November of 2022. And Tinker Transmission was |

| 1 | | sprinkled in there somewhere. It's so small, I |
|----|-----|---------------------------------------------------|
| 2 | | don't recall. |
| 3 | Q | Can you provide some thoughts on whether you |
| 4 | | learned something from the implementation of SAP |
| 5 | | in the gas utilities that happened previous to |
| 6 | | what you did in New Hampshire? And that and |
| 7 | | does that help or did that create less of a |
| 8 | | problem than what you've seen in the electric |
| 9 | | company? |
| 10 | A | (Dawes) Most definitely. I mean, Erin can |
| 11 | | probably talk to it better, since she was |
| 12 | | knee-deep in the New Hampshire implementations. |
| 13 | | But, I mean, because we had gone live with three |
| 14 | | other companies beforehand, I mean, we certainly |
| 15 | | knew a lot about how the system worked, the |
| 16 | | complexities around this regulatory account |
| 17 | | derivation, the settlements. |
| 18 | | So, SAP is interesting, because it has |
| 19 | | assessment and settlement rules built in that the |
| 20 | | old system didn't have. So, we certainly |
| 21 | | understood how that worked, from the initial |
| 22 | | implementations. |
| 23 | | So, clearly, we learned quite a bit |
| 24 | | going into the New Hampshire implementation, |
| | {DE | 23-039} [Day 2 - Motion to Dismiss] {01-23-24} |

| 1 | other than the impacts that this service company |
|----|---------------------------------------------------|
| 2 | that we didn't have in the prior implementations. |
| 3 | CMSR. CHATTOPADHYAY: I have to share |
| 4 | this. I'm in New Hampshire and I am a gas |
| 5 | customer of Liberty Utilities. At one point, for |
| 6 | whatever reason, I had to call. And being their |
| 7 | customer for the last eight years or seven years, |
| 8 | and they couldn't locate my account. |
| 9 | So, I'll stop there. So, I'm still |
| 10 | concerned whether the SAP was implemented |
| 11 | properly even there. |
| 12 | Thank you. |
| 13 | CHAIRMAN GOLDNER: All right. There's |
| 14 | an ice storm coming at 9:00. We'll have you out |
| 15 | of here before then. |
| 16 | [Laughter.] |
| 17 | WITNESS DAWES: Thank you. |
| 18 | CHAIRMAN GOLDNER: You're welcome. |
| 19 | Even though, if there's an hour commute, we |
| 20 | should be all right. |
| 21 | Just some clean-up questions. |
| 22 | BY CHAIRMAN GOLDNER: |
| 23 | Q The general ledger closing for the regulatory |
| 24 | accounts, when will that be? You mentioned it |
| | |

| 1 | | was not quite done yet. |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) It will be done in the coming week. |
| 3 | Q | The coming week, okay. And is that done before, |
| 4 | | do you when you're doing your annual report, |
| 5 | | and all of your GAAP accounting, your standard |
| 6 | | reporting that you give to shareholders, and so |
| 7 | | forth, are your regulatory accounts closed before |
| 8 | | you complete your GAAP work? Or, is it it's |
| 9 | | not related, so you really keep those separate? |
| 10 | A | (Dawes) The latter. So, we've already finished |
| 11 | | the GAAP closing of the books, and we're |
| 12 | | finishing up some of the regulatory entries. So, |
| 13 | | they're not too far apart, probably a week or two |
| 14 | | apart. |
| 15 | Q | We used to close GAAP in like three days. Is |
| 16 | | that standard for you or is that not normal in |
| 17 | | this case? |
| 18 | A | (Dawes) Five, five would be standard. |
| 19 | Q | Five. |
| 20 | A | (Dawes) We took a little extra time at year-end, |
| 21 | | just because we had some companies in the West |
| 22 | | Region that were new on SAP. And just making |
| 23 | | sure that we had the requisite time to make sure |
| 24 | | everything was in the system correctly. |

| 1 | Q | Okay. So, five days for GAAP, and then call it |
|----|---|---------------------------------------------------|
| 2 | | "four weeks" for the regulatory piece? |
| 3 | A | (Dawes) Yes. I mean, we close the books all at |
| 4 | | the same time. But we recognize at year-end, I |
| 5 | | mean, we need to get those, again, the "999s" |
| 6 | | cleared out. And we wanted to make sure that we |
| 7 | | got all the GAAP information cleared first, and |
| 8 | | spent the right time making sure the regulatory |
| 9 | | accounts were correct. |
| 10 | | Certainly, under the well, |
| 11 | | considering what's been happening with our New |
| 12 | | Hampshire rate cases, it was incumbent that we |
| 13 | | get the regulatory accounts exactly right at |
| 14 | | year-end. |
| 15 | Q | So, that 999 account, for year-end '22, so, when |
| 16 | | you're closing the books in January '23, did you |
| 17 | | zero out the 999 accounts at that time or was |
| 18 | | there still a balance left in those accounts? |
| 19 | A | (Dawes) No, we did. But it got put into the 920 |
| 20 | | account. But, I think, as Erin mentioned, there |
| 21 | | were some amounts going in both directions within |
| 22 | | the account. And, so, 7,000 seemed like a pretty |
| 23 | | small number. But it was made up of much larger |
| 24 | | numbers going in both directions. |

| 1 | Q | So, this \$7,000 you talked about earlier was the |
|----|---|---------------------------------------------------|
| 2 | | net of everything or that was |
| 3 | A | (O'Brien) That was the net, yes. |
| 4 | Q | Okay. |
| 5 | A | (Dawes) Yes, at the end of 2022. At the end of |
| 6 | | 2023, the 999 will be zero. |
| 7 | Q | Okay. |
| 8 | A | (Dawes) Cleared out appropriately. |
| 9 | Q | So, I'll just repeat that back. So, at the end |
| 10 | | of 2022, year-end 2022, so, closing the books |
| 11 | | January '23, the balance of 999 was 7,000, lots |
| 12 | | of ins and outs. But, for this year, it will be |
| 13 | | zero? |
| 14 | A | (Dawes) Yes. It was zero last year. It's just |
| 15 | | how it was cleaned out differently last year, |
| 16 | | versus what we're doing this year. |
| 17 | Q | So, then, I'm sorry. Walk me through the 7K |
| 18 | | thing again, what was that? |
| 19 | A | (Dawes) So, there was a net 7,000 or a \$7,000 |
| 20 | | balance sitting in the 999. It was moved to the |
| 21 | | 920 FERC account to zero out the 999 last year. |
| 22 | Q | I see. |
| 23 | A | (Dawes) Then, we subsequently determined that |
| 24 | | that was not the appropriate classification of |

| 1 | | certain amounts within the 920 account. |
|----|---|-------------------------------------------------|
| 2 | Q | Was the 920 account kind of where you dumped |
| 3 | | everything you didn't know about, or was that |
| 4 | | just one instance of dumping 999 into 920? |
| 5 | | In other words, were there other |
| 6 | | accounts dumped into 920 that weren't right? |
| 7 | A | (O'Brien) It was the one instance of the small |
| 8 | | dollars. We just we weren't aware at the time |
| 9 | | that it was yes, that it was made up of larger |
| 10 | | balances going in opposite directions. |
| 11 | A | (Dawes) The 999 would just indicate there's a |
| 12 | | problem in the system, and needs to be resolved |
| 13 | | and put into the appropriate account. And I'd |
| 14 | | say we certainly know a lot more, subsequent to |
| 15 | | the end of 2022, as to how to treat the 999s. |
| 16 | Q | How many line items was that that netted to the |
| 17 | | 7K, roughly? Ten? Twenty? One hundred? Six |
| 18 | | hundred? |
| 19 | A | (O'Brien) I would say it's in the range of |
| 20 | | twenty. |
| 21 | Q | Twenty? |
| 22 | A | (O'Brien) Yes. |
| 23 | Q | Okay. |
| 24 | A | (O'Brien) It's not hundreds. |
| | | |

| 1 | Q | Okay. Very good. You may have answered this |
|----|---|---------------------------------------------------|
| 2 | | earlier, and I may have missed it. Were any of |
| 3 | | you personally involved with Ms. Moran in the DOE |
| 4 | | audit? |
| 5 | A | (O'Brien) I was. |
| 6 | Q | You were. Okay. So, you heard the Department of |
| 7 | | Energy represent earlier significant mapping |
| 8 | | issues, that's where we spent the bulk of our |
| 9 | | afternoon. And, then, I think you mentioned |
| 10 | | earlier that there were "sixteen accounting lines |
| 11 | | that made up those mapping issues." Did I is |
| 12 | | that the correct understanding? |
| 13 | A | (O'Brien) Yes. That's right. |
| 14 | Q | So, then, just help me understand here, as we |
| 15 | | close this hearing out. Why do we have one party |
| 16 | | that says "Hey, we've got huge issues. We cannot |
| 17 | | deal with this rate case. There's a lot of stuff |
| 18 | | that's really, you know, not right on the |
| 19 | | Company's books." |
| 20 | | And we have the Company saying "Hey, |
| 21 | | it's only sixteen line items, not a big deal, 999 |
| 22 | | account with 7K, ten or twenty line items." |
| 23 | | Tell me more about the Company's |
| 24 | | position, because I'm flummoxed by the difference |
| | | |

| 1 | | in the perspective? |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) I think it's a difference in the |
| 3 | | presentation of the adjustments. We're able to |
| 4 | | identify the specific accounts, the specific |
| 5 | | regulatory accounts that were impacted by the |
| 6 | | adjustments, and that is the sixteen accounts |
| 7 | | that I mentioned. |
| 8 | | I believe that the Audit Issue 1 breaks |
| 9 | | it down into just a different level of detail, |
| 10 | | and is, in looking at an adjustment, obviously, |
| 11 | | you'll have two sides to each transaction. And |
| 12 | | so, it's listing each those, and then breaking |
| 13 | | some of them down into further levels of detail, |
| 14 | | which is how you get to the difference between |
| 15 | | it's sixteen accounts, but can be presented up in |
| 16 | | more detailed views, which is what was done in |
| 17 | | Audit Issue 1. |
| 18 | Q | Okay. Thank you whoops. Thank you. |
| 19 | | Maybe you can give the Commission an |
| 20 | | answer to this question, which is, can you give |
| 21 | | us your top three lessons learned from this |
| 22 | | Granite State Electric SAP implementation? |
| 23 | | You're doing it all over again, you have an |
| 24 | | opportunity, what are your lessons learned? What |

| 1 | | would you say to us? |
|----|---|---------------------------------------------------|
| 2 | A | (O'Brien) I think that the work that we're doing |
| 3 | | right now in our regulatory account analysis has |
| 4 | | been a learning, that was something that we |
| 5 | | didn't appreciate in the system in January of |
| 6 | | 2023. And our work there, and the timing of it, |
| 7 | | is important. It was a change for us, in having |
| 8 | | the Chart of Account structure in SAP. And, so, |
| 9 | | the timing of that regulatory analysis, and |
| 10 | | getting the adjustments recorded in SAP, is |
| 11 | | certainly a key item. |
| 12 | | As well as the layout and presentation |
| 13 | | of any changes that we make to Audit Staff, and |
| 14 | | what they may need to see. I think what we |
| 15 | | learned throughout the audit, which we didn't |
| 16 | | we didn't appreciate until well into the audit, |
| 17 | | was the manner in which some of our reports |
| 18 | | present the accounts, and focused on the natural |
| 19 | | account, rather than the regulatory account. |
| 20 | | And, obviously, Audit Staff is focused on the |
| 21 | | regulatory accounts. And, so, just working to |
| 22 | | run reports differently and pull the information |
| 23 | | in a manner that makes it easiest for Audit Staff |
| 24 | | is a learning as well. |
| | | |

| 1 | Q | Okay. |
|----|---|---------------------------------------------------|
| 2 | A | (Dawes) I would probably just add the service |
| 3 | | company. So, better testing and understanding of |
| 4 | | sort of the double costs coming in and then going |
| 5 | | down again. Ensuring that, when you've got a |
| 6 | | service company setup, that you're following it |
| 7 | | all the way through to the ultimate place on the |
| 8 | | books, that that's set up correctly. |
| 9 | Q | And, I think, maybe said differently, you were |
| 10 | | surprised by the complexity. You thought you had |
| 11 | | a small electric utility in New Hampshire. We're |
| 12 | | going to go forward. We could have done this in |
| 13 | | some other areas, with gas and so forth, should |
| 14 | | be okay. And, then and you were surprised by |
| 15 | | the ultimate complexity? |
| 16 | A | (Dawes) Well, I think we knew going in it was |
| 17 | | going to be challenging. I mean, SAP is a pretty |
| 18 | | significant implementation when you're putting in |
| 19 | | a system like that. |
| 20 | | But I think we felt comfortable, |
| 21 | | knowing that we had been on the system for eight |
| 22 | | months, we had made the corrections to FERC |
| 23 | | Form 1. I think we felt comfortable, from a rate |
| 24 | | case filing standpoint, that we had the right |

| 1 | | numbers in the filing at that time. |
|----|---|---------------------------------------------------|
| 2 | Q | And I am puzzled by the timing. So, I think it |
| 3 | | was September of '22 when you implemented SAP, is |
| 4 | | that right? September/October? |
| 5 | А | (O'Brien) October. |
| 6 | Q | October. And, so, you closed the books. You're |
| 7 | | probably starting to notice some things aren't |
| 8 | | tying out. You've got some surprises in there. |
| 9 | | And you closed the books for year-end '22. You |
| 10 | | filed a rate case in I think it's May or |
| 11 | | something of 2023. You must have seen lots of |
| 12 | | issues at that time, but yet you went ahead and |
| 13 | | you filed the rate case. |
| 14 | | So, I'm at least puzzled, in terms of |
| 15 | | why the Company went ahead with the filing of the |
| 16 | | rate case, when there were issues to tie out, |
| 17 | | there's lots of complexity. Why did the Company |
| 18 | | move forward with the rate case? |
| 19 | A | (Dawes) Yes, I think I think that was a |
| 20 | | question earlier that I had answered. So, we, I |
| 21 | | mean, obviously, we had nine months old system, |
| 22 | | three months new system. |
| 23 | Q | But my question, sir, is different. It's |
| 24 | A | (Dawes) I was going to take you through the |
| | | |

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| 1 | | thought process to get there, though. |
| 2 | Q | It's just when you filed in May, I don't |
| 3 | | understand why you filed the rate case in May, |
| 4 | | given everything you knew in May of '23? |
| 5 | A | (Dawes) Yes. So, I think I said, so, when we |
| 6 | | updated the FERC Form 1 for the adjustments, we |
| 7 | | found the other adjustments, we incorporated in |
| 8 | | the filing. We felt that our numbers were fair |
| 9 | | and accurate at that point. So, we felt it was |
| 10 | | good to go. |
| 11 | | And I think we did, I can't recall if |
| 12 | | we held off a little bit on the filing, I mean, |
| 13 | | we were finalizing the analysis, making sure we |
| 14 | | got the FERC Form 1 in the right place, and those |
| 15 | | other adjustments. But we felt it was the right |
| 16 | | time to file. |
| 17 | | And it had been a number of months |
| 18 | | since we went live. And we knew that there were |
| 19 | | only three months in the new system. And we |
| 20 | | didn't feel that we could wait another year, |
| 21 | | given the significance of certain investments |
| 22 | | that we had made in infrastructure, the Salem |
| 23 | | investments in Tuscan Village, that we really |
| 24 | | couldn't wait another year. |
| | | |

| 1 | Q | Yes. Because I think the risk was high, right, |
|----|---|---------------------------------------------------|
| 2 | | because you have, if the rate case is dismissed, |
| 3 | | and rate case expenses, these kinds of things |
| 4 | | become shareholder expenses. And, so, the |
| 5 | | Company's decision to move forward was had |
| 6 | | some risk. So, you said you felt like you |
| 7 | | "couldn't wait", but there's risk in not waiting, |
| 8 | | too. So, I'm sure the Company balanced that risk |
| 9 | | at an executive level. But that's that's the |
| 10 | | line of questioning that I was aiming for. So, I |
| 11 | | appreciate your answer on that. |
| 12 | | I think I'll just wrap up here with |
| 13 | | I just want to give any of the witnesses an |
| 14 | | opportunity to share with the Commission on how |
| 15 | | they would propose or you would propose moving |
| 16 | | forward? |
| 17 | | We have the Department saying "We |
| 18 | | cannot move forward." I think the OCA has said |
| 19 | | the same thing. Dartmouth College has been |
| 20 | | silent. The Company is saying "To move forward." |
| 21 | | Would you have any final thoughts for |
| 22 | | the Commission, in terms of the Company's |
| 23 | | position, based on the questioning from the |
| 24 | | parties and the Commission today, on how you |
| | | |

| 1 | | |
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| 1 | | would want to move forward? |
| 2 | А | (Dawes) So, I'm certainly not a regulatory person |
| 3 | | or a lawyer. But I think there are still some |
| 4 | | open adjustments that need to be incorporated |
| 5 | | into the revenue requirement. I think Staff and |
| 6 | | other parties need to get comfortable with that |
| 7 | | all the adjustments that have been identified |
| 8 | | have been incorporated. |
| 9 | | And, certainly, I'm a proponent, if |
| 10 | | people are amenable, to having a third party come |
| 11 | | in and just ensure that there's nothing else that |
| 12 | | hasn't been found, as far as mapping errors or |
| 13 | | anything like that. |
| 14 | Q | Okay. |
| 15 | A | (Dawes) And I know there were some commentary |
| 16 | | around "it could take up to a year." We've had |
| 17 | | discussions, and we feel comfortable it could be |
| 18 | | done within 90 days. |
| 19 | | CHAIRMAN GOLDNER: Okay. Thank you. I |
| 20 | | just wanted to give you that last opportunity. |
| 21 | | So, we can, at this point do my |
| 22 | | fellow Commissioners have any additional |
| 23 | | questions? |
| 24 | | [Cmsr. Chattopadhyay and Cmsr. Simpson |
| | | |

| 1 | | indicating in the negative.] |
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| 2 | | CHAIRMAN GOLDNER: Let's move then to |
| 3 | | Company redirect. |
| 4 | | MS. RALSTON: Thank you. |
| 5 | | REDIRECT EXAMINATION |
| 6 | BY M | S. RALSTON: |
| 7 | Q | I'm just going to build on what you were just |
| 8 | | discussing, Mr. Dawes. |
| 9 | | So, earlier, the OCA asked you a |
| 10 | | question along the lines of "at what point does |
| 11 | | the regulatory accounting become reliable, and |
| 12 | | when can the Commission rely on that?" And, so, |
| 13 | | my first question to you would be, as you sit |
| 14 | | here today, do you think the Commission can rely |
| 15 | | on what has been submitted by the Company? |
| 16 | A | (Dawes) I think, once we submit the additional |
| 17 | | information for the 167,000 of adjustments, then, |
| 18 | | yes. |
| 19 | Q | And I think this is what you just stated, but |
| 20 | | I'll just confirm. The Company has specifically |
| 21 | | proposed this third party review to make sure |
| 22 | | that everyone feels that way, that everyone is |
| 23 | | comfortable that we can move forward and have |
| 24 | | that assurance, is that true? |

| 1 | A | (Dawes) Correct. |
|----|---|--------------------------------------------------|
| 2 | Q | And the Company has already spoken to PwC to |
| 3 | | ensure that the review could occur during a |
| 4 | | 90-day period, is that accurate? |
| 5 | A | (Dawes) Yes, we have. They have the requisite |
| 6 | | expertise in regulatory accounting, they |
| 7 | | certainly have the IT audit expertise, and |
| 8 | | they're independent. I mean, all of the big |
| 9 | | accounting firms are governed by independence. |
| 10 | | And, I mean, I think I heard like "the |
| 11 | | chicken guarding the henhouse" or something |
| 12 | | like or, "the fox", sorry, "guarding the |
| 13 | | henhouse." I mean, that doesn't happen with |
| 14 | | relationships with parties like PwC. I mean, |
| 15 | | they're bound by such strict standards that it |
| 16 | | can't happen. |
| 17 | Q | And, to ensure that everyone is comfortable with |
| 18 | | what you just described, the Company did |
| 19 | | anticipate making this third party available for |
| 20 | | Commission and party questions, is that true? |
| 21 | A | (Dawes) Yes. I think the basis for which they |
| 22 | | would be providing something would be called |
| 23 | | it's called an "expert report", which would mean |
| 24 | | they could testify, they could be available for |

| 1 | | questions. |
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| 2 | | And we certainly have put it out there |
| 3 | | that we would be very comfortable talking through |
| 4 | | the scope of the work, to make sure that the |
| 5 | | folks were comfortable with what was being |
| 6 | | proposed to get comfortable. |
| 7 | Q | Great. Okay. And, Ms. O'Brien, a few minutes |
| 8 | | ago you stated that one of the lessons you've |
| 9 | | learned during this process is that the same |
| 10 | | types of reports that the Company had been able |
| 11 | | to pull from the legacy system are no longer |
| 12 | | available. And, so, some time and effort was |
| 13 | | needed to create information in a format that |
| 14 | | made it easy for the Audit Division to review. |
| 15 | | Is that an accurate synopsis of what |
| 16 | | you were stating? |
| 17 | A | (O'Brien) Yes. |
| 18 | Q | And did that need to try to get information into |
| 19 | | a format that the Audit Division could easily |
| 20 | | review, did that contribute to some of these |
| 21 | | delays we've heard referenced, did that take some |
| 22 | | extra time in this audit investigation? |
| 23 | A | (O'Brien) They did. |
| 24 | Q | Okay. |

| 1 | A | (Dawes) And, Jessica, I would just say, I know |
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| 2 | | there's been discussion around the allocations |
| 3 | | information. So, I mean, we spent time working |
| 4 | | on getting reports that can support a couple of |
| 5 | | the audit issues that were raised, one around the |
| 6 | | CapEx/OpEx Report and the Allocation Report. |
| 7 | | Things that weren't available in SAP originally, |
| 8 | | we've now been able to produce. |
| 9 | Q | And a few minutes ago, Mr. Dawes, just to stay |
| 10 | | with you, Chair Goldner asked you about the |
| 11 | | timing of the filing, and said he was kind of |
| 12 | | perplexed, that the Company identified a number |
| 13 | | of adjustments, and then still moved forward with |
| 14 | | the filing. But, just to clarify, at the time |
| 15 | | the filing was made, the Company had made those |
| 16 | | adjustments, correct? |
| 17 | A | (Dawes) Correct. |
| 18 | Q | Okay. So, just to be totally clear, the lion's |
| 19 | | share of the adjustments, if you will, had been |
| 20 | | made before the filing, and so that was part of |
| 21 | | why the Company felt comfortable? |
| 22 | A | (Dawes) Yes. |
| 23 | Q | Okay. And, on a similar line of questioning, Ms. |
| 24 | | O'Brien, the December 2023 adjustment, that is |
| | | |

| 1 | | all related to one issue, is that accurate? |
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| 2 | A | (O'Brien) Yes. It was done through one analysis, |
| 3 | | that's correct. |
| 4 | Q | So, the reason that there are a number of lines |
| 5 | | in Exhibit 5, related to December 2023, is |
| 6 | | because I think you said approximately twenty |
| 7 | | accounts or line items were implicated, but it's |
| 8 | | all related to one issue with the system, |
| 9 | | correct? |
| 10 | А | (O'Brien) That's correct. |
| 11 | Q | Okay. And, then, I also just wanted to clarify, |
| 12 | | we've heard about some different mapping issues, |
| 13 | | and information ending up in the wrong account. |
| 14 | | And those issues are related largely to errors of |
| 15 | | configuration, not it's not an IT issue, it's |
| 16 | | when new transactions are being set up, is that a |
| 17 | | fair assessment? |
| 18 | A | (O'Brien) Yes. That's right. |
| 19 | | MS. RALSTON: That's all from the |
| 20 | | Company. |
| 21 | | CHAIRMAN GOLDNER: Okay. Thank you. |
| 22 | | And thank you to the Company witnesses. |
| 23 | | The Company witnesses are excused. You can stay |
| 24 | | seated where you are, if you like, or return to |
| | | |

1 the hearing room. 2 We'll strike identification on Hearing 3 Exhibits 4 through 9, and enter them into 4 evidence. 5 We'll invite the parties to make 6 closing statements on the record, beginning with 7 the Department of Energy, followed by the OCA and 8 other parties. 9 But, before we do that, we'll just take a quick five-minute break so the Commissioners 10 11 can confer. And we'll go to close at ten of. 12 MR. DEXTER: Mr. Chairman, before we go 13 off the record? 14 CHAIRMAN GOLDNER: Yes, sir. 15 MR. DEXTER: I was planning to close 16 last as the moving party. I can do it first. 17 But, since we went first, usually, the party that 18 goes first, closes last. 19 CHAIRMAN GOLDNER: Thank you. Yes. 20 Attorney Dexter, that would be fine. 21 MR. DEXTER: Okay. 2.2 CHAIRMAN GOLDNER: Off the record. 23 [Recess taken at 4:45 p.m, and the 24 hearing reconvened at 4:55 p.m.]

1 CHAIRMAN GOLDNER: Okay. Before we 2 close, just want to give everyone a heads-up 3 before closing, that the Commission needs time to 4 consider what we've heard today, review the 5 transcript. So, what we're going to do is we're 6 going to extend the stay until February 16. And 7 we're going to cancel the prehearing conference 8 that's currently scheduled for January 30th. So, 9 procedurally, that is the plan. And, if you're ready, and there's no 10 11 other items, we can begin closing with the 12 Company. 13 MS. RALSTON: Thank you. 14 First of all, thank you to the 15 Commission for your attention today. We 16 appreciate you allowing us to present witnesses 17 and produce exhibits. This is, obviously, a 18 Motion that has consequences to the Company. 19 And, so, we really do appreciate your time. 20 We've heard a lot of testimony today 21 from the Department of Energy, from the Company's 2.2 witness panels, and a lot of different issues 23 have been raised, including customer 24 satisfaction. But the Commission should just

1 remain focused on the one question that's really 2 before it today, and that is "Whether the 3 Department of Energy has met its burden and 4 demonstrated that there is no basis to adjust the 5 Company's rates?" 6 And nothing said today has changed the 7 fact that the Commission has the authority to 8 adjust the Company's rates, and that the Company has filed sufficient information to allow the 9 Commission to determine a just and reasonable 10 11 rate base and a just and reasonable rate of 12 return, consistent with RSA 378:28. 13 What the Department of Energy has 14 successfully demonstrated is something that has 15 never been disputed by the Company. The 16 Company identified a number of adjustments to its 17 2022 general ledger following the closing of the 18 2020 [2022?] books. The identification of those 19 adjustments led to a FERC Form 1 and a revenue 20 requirement schedule filed in this proceeding 21 that do not identically match the 2022 general 2.2 ledger. That is all true. 23 However, what is more important is that 24 the Department of Energy has not supported its --

1 excuse me -- has failed to provide support for a 2 determination that would support granting the 3 Motion to Dismiss. The DOE hasn't demonstrated 4 that the Company should not have made those 5 adjustments in preparation of the FERC Form 1, 6 should not have made those adjustments in 7 preparation of the revenue requirement schedules. 8 DOE has not demonstrated that the Company can't 9 explain the variance between those -- the basis 10 for those adjustments and the variance between 11 the datasets. And they have not supported their 12 conclusion that the financial data cannot be 13 relied on.

14 RSA 378:28 specifically states "Nothing 15 contained in this section shall preclude the 16 commission from receiving and considering any 17 evidence which may be pertinent and material to 18 the determination of a just and reasonable rate 19 base and a just and reasonable rate of return." 20 There is no reason the Commission cannot review 21 the adjustments, and the Company's explanations 2.2 for those adjustments, as part of its 23 determination of rates. There is no reason the 24 Commission couldn't adopt the Company's proposal

to continue the stay of this proceeding and engage the third party that the Company has proposed, at the Company's expense, to assess the overall reliability of the Company's regulatory filing and the Company's basis for asserting the underlying data is reliable.

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7 Rate cases are complicated. Rate cases 8 following a substantial system conversion add to that complexity. But the solution to this 9 10 complexity is not to delay the Company's request 11 to adjust rates. Delaying the rate case, by 12 dismissing it, would mean the Company doesn't 13 recover the costs of its significant capital 14 investments. Delaying the rate case means that 15 important policy issues, like battery storage and 16 rate design, would go unaddressed.

17 We've heard a lot of retrospection and 18 questions about why the Company didn't make different decisions based on information it 19 20 didn't have at the time the decisions were made. 21 The Company was asked why they filed the rate 2.2 case that relies on a test year that included a 23 system conversion. The question implies that a 24 rate case relying on data from a system

conversion is a wrong decision to make. But that ignores all the considerations that were taken into account, all the decisions the Company discussed today; checklists, testing, training, verification.

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6 The Company provided testimony this 7 morning -- this morning and afternoon about all of those factors that went into its decision. 8 9 The Company also explained that all of those 10 steps led to the adjustments that were made prior 11 to the filing of this case. And that the Company 12 can trace those adjustments from its 2022 ledger, 13 to the FERC Form 1, and the revenue requirement 14 schedules.

15 The Company has accounted for and 16 explained each of the adjustments, consistent 17 with its obligation to ensure its filings are 18 accurate. This is an ongoing obligation that the 19 Company has met by making these adjustments. 20 Where the Company discovers a discrepancy, it 21 identifies it and corrects it. This is a 2.2 standard practice; it's not a basis for 23 dismissing a filing.

The issue before the Commission is

1 really simple today: Has the Department of 2 Energy met its burden? And the only way it could 3 meet that burden is if they could demonstrate 4 that the Commission could not set rates based on 5 all of the information it has already received, 6 and information it could receive, if this 7 procedural schedule is reinstated, and continues 8 with hearings and rebuttal testimony. 9 The Company recognizes that the 10 complexity of this case has raised concerns by 11 the Commission, because the Commission does look 12 to the Department of Energy to investigate the 13 filing, and here, the Department of Energy is 14 saying it didn't have sufficient time to confirm 15 the data supporting the Company's filings due to 16 the variances that exist between the general 17 ledger and the FERC Form 1. This is exactly why 18 the Company offered the third party review that I 19 discussed earlier. The Department of Energy 20 should not be permitted to reject this proposal 21 for a third party review, while simultaneously 2.2 arguing that it didn't have time to perform its 23 audit function and cannot confirm the reliability 24 of the data.

1 Thank you for your time. 2 CHAIRMAN GOLDNER: Thank you. We'll 3 turn now to the Office of the Consumer Advocate. 4 MR. KREIS: Thank you, Mr. Chairman, 5 Commissioners. 6 I would like to thank everybody who 7 participated in today's hearing. I enjoyed the 8 opportunity to interact with the Liberty 9 witnesses in particular. And I appreciate the 10 high quality of the presentations and the 11 arguments that I heard today. And, of course, 12 the questions from the Bench were highly astute. 13 And I appreciate everybody indulging us trying to 14 breathlessly keep pace with all of the stuff that 15 you all are doing. 16 That said, I have to say that I remain 17 convinced that the Commission should grant the 18 Motion that my colleagues at the Department of 19 Energy have made. And I would like to point out, 20 respectfully -- or, I would like to respectfully 21 disagree with the premise of the closing argument 2.2 that you just heard from the utility. 23 Ms. Ralston told you that "it is the 24 Department of Energy's burden to demonstrate that

1 there is no basis to adjust the Company's rates." 2 And she didn't cite any case law for that 3 proposition. And I actually don't agree that the 4 Department of Energy carries any burden here. 5 This is a rate case. And it is the utility's 6 burden to demonstrate that it is entitled to the 7 rate increase that it is requesting. 8 So, all the Department of Energy is 9 doing here is bringing to your attention the 10 ineluctable reality that the Company, because of 11 an unfortunate confluence of events, can't meet its burden based on the rate case that it has 12 13 filed here. Now, I find myself arguing fairly often 14 15 about what appears to the OCA as a bunch of 16 perpetually moving targets. I mean, in all kinds 17 of dockets, utilities make filings at the PUC, 18 file petitions, ask for new rates. And, really, 19 what their initial filing turns out to be is just 20 kind of an opening volley, and then, as the 21 docket goes on, they make updates and corrections 2.2 and changes. And what they end up ultimately 23 presenting to you at the hearing is something 24 that differs pretty substantially from the relief

1 that they originally requested of you by way of 2 their initial petition or request. 3 Well, I'm inured to that reality, I 4 quess. It's probably part and parcel of a 5 regulatory process that needs to be somewhat 6 flexible. But there has to be a limit. And I 7 think what we're facing here is something that exceeds the limit. 8 9 Now, I don't want to be overly clever, 10 but the reason I read those excerpts to the 11 Liberty witnesses of the Algonquin 2022 Annual 12 Report, which was issued in March of 2023, is to 13 make clear that this Company knew and understood, 14 its upper management knew and understood, because 15 they acknowledged in writing that they were 16 undertaking a significant risk here by filing a 17 rate case and undertaking other initiatives at 18 the same time that it was rolling out major 19 changes to the way the Company does its billing 20 and keeps its books and records for regulatory 21 purposes. 2.2 That's a risk the Company undertook, 23 and the result is the situation that we are in 24 here, in which this Company, if you grant what --

the relief that the Department of Energy is requesting, is going to take a substantial financial hit that is not going to make the management or the shareholders of this Company happy.

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6 But I contend, as the ratepayer 7 advocate in the room, that that is exactly the 8 kind of business risk that utility management 9 undertakes. And, to tell this utility that it 10 can't suffer the consequences of the bad 11 decisions it made, to undertake risks that it 12 probably shouldn't have undertaken, is to indulge 13 in exactly the kind of plenary indemnification, 14 to quote Justice Souter, that the New Hampshire 15 Supreme Court precluded in 1988, when it 16 confronted another very dire utility situation, 17 that had to do with a utility that became 18 insolvent because it continued to double down on 19 its investment in a nuclear power plant. 20 Now, this doesn't sink to that level by any means. But, in a way, it's the same old 21 2.2 story, right? You know, utility management makes

business decisions, sticks with them, doubles down on them, and now has to suffer the

consequences.

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2 So, I think it's unfair to ratepayers, 3 who ultimately has to carry the -- who ultimately 4 pay the Company back, in terms of both a return 5 of and a return on their investment, and bear all 6 the costs of rate cases, it's really unfair to 7 impose all of this on customers. We didn't undertake any risks. Our 8 9 customers, our constituents are captive ratepayers of this Company. And it just isn't fair to do anything other than agree with the

10 11 12 Department of Energy, which doesn't, I assume, 13 make requests like this lightly. I've been 14 around here since 1999, just like Ms. Moran, and 15 I have never seen the PUC Staff or the Department 16 of Energy, or the OCA, for that matter, make a 17 request as drastic as this one. That's because 18 we're in a dire situation that you should take 19 very seriously. And, ultimately, at the end of 20 the day, I think you really do need to grant the 21 Department's Motion, and send everybody back to 2.2 square one.

> So, that's my closing statement. CHAIRMAN GOLDNER: Thank you.

1 And, Mr. Dexter, in your closing, if 2 you could address whose burden this is. Because, 3 if it's not your burden, I need to let Attorney 4 Ralston go again. So, please proceed. 5 Oh, I'm sorry. Commissioner Simpson is 6 reminding me, Mr. Getz, that you may want to make 7 a statement in closing? 8 MR. GETZ: Thank you, Mr. Chairman. 9 But I have no closing on behalf of Dartmouth. 10 Thank you. 11 CHAIRMAN GOLDNER: Thank you. Thank 12 you. 13 Attorney Dexter. 14 MR. DEXTER: Well, the burden of proof 15 on a rate case is clearly on the utility. So, I 16 don't know what else to say about that. 17 CHAIRMAN GOLDNER: Well, I think the 18 question was, in the Motion to Dismiss, whose 19 burden is it? 20 Because I think what you said before 21 break was that "I'd like to go last", for that 2.2 reason. And, then --23 MR. DEXTER: Well, we are the moving 24 party.

1 CHAIRMAN GOLDNER: Right. 2 MR. DEXTER: Whether the -- I don't 3 think that shifts the burden of proving 4 reasonable rates from the utility to the 5 Department of Energy. The burden of proving 6 reasonable rates is on the Company. 7 CHAIRMAN GOLDNER: Okay. MR. DEXTER: Now, that said, if the 8 9 Company wants to add something to what I say 10 here, I don't have any problem with that. 11 CHAIRMAN GOLDNER: That would be Okay. 12 helpful, because I understood Attorney Ralston to say that "It's very simple, has the Department 13 met its burden of the Motion to Dismiss?" And, 14 15 so, that's what I'm responding to. 16 Attorney Ralston, would you like to 17 jump in? 18 MS. RALSTON: Yes. I mean, I would 19 just clarify, I'm not suggesting the burden, with 20 respect to the rate case, has shifted to the 21 Department of Energy. I was specifically 2.2 referring to the Motion to Dismiss. 23 And I think, unless I also misheard 24 Attorney Dexter earlier incorrectly, he agrees

1 that the burden is on the moving party. And that's what I was referring to. 2 3 CHAIRMAN GOLDNER: Okay. Attorney 4 Kreis, Attorney Dexter, are we all in 5 synchronicity here or --6 MR. KREIS: We -- I am not in 7 synchronicity with the position the Company just 8 took, that's for sure. 9 I mean, again, what Ms. Ralston said to 10 you at the beginning of her closing was "that 11 it's the Department's burden to demonstrate there 12 is no basis to adjust the Company's rates." That 13 is basically telling the Department it has to 14 prove a negative. That's not the way this works. I mean, the whole idea of a "burden" 15 16 doesn't really make any sense in the context of 17 where we are now, right? I mean, the burden of 18 going forward with evidence that proves its case, 19 meaning its rate case, that belongs to the 20 Company. I mean, I suppose you could say that 21 "the Department has a burden of persuasion to 2.2 carry here", in that they made a motion and, 23 ultimately, they have to convince you that their 24 arguments are sound. But that's different than

1 saying that "this Department was obliged to come 2 forward with evidence that demonstrates there is 3 no basis to adjust the Company's rates." What 4 there's no basis for is that proposition. Ι 5 don't know of any cases, either of the Commission 6 or of the New Hampshire Supreme Court, whose 7 precedents are binding here, that says that. 8 CHAIRMAN GOLDNER: Okay. I'm going to 9 give Attorney Ralston an opportunity to reply. 10 And, then, as the moving party, I'll let Attorney 11 Dexter go last. And, then, we'll wrap up the 12 hearing. 13 Attorney Ralston, anything that you 14 would like to say? MS. RALSTON: I don't think there's 15 16 really a lot else to say here. I mean, I was 17 not -- again, I wasn't suggesting that the burden 18 of proof for the case has shifted. It's, you 19 know, the Department of Energy made a motion. 20 They have to be able to support their Motion. Μv 21 closing statement was suggesting their Motion has 2.2 not demonstrated that there's a basis here to 23 dismiss this case. 24 And I'm not going to get into

| 1 | semantics, you know, with Attorney Kreis. But |
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| 2 | that is what I was stating. I wasn't trying to |
| 3 | shift burdens. And I think that is sufficient |
| 4 | for today. |
| 5 | CHAIRMAN GOLDNER: Okay. Thank you, |
| 6 | Attorney Ralston. |
| 7 | We'll wrap things up today with |
| 8 | Attorney Dexter. |
| 9 | MR. DEXTER: Well, thank you, Mr. |
| 10 | Chairman and Commissioners. And I hope I am able |
| 11 | to convince you that granting the Motion is the |
| 12 | right resolution in this case. |
| 13 | I, too, want to thank the Commission |
| 14 | for the time today, and for the attention to |
| 15 | the to, first of all, granting this hearing, |
| 16 | and then hanging in here for seven or eight hours |
| 17 | of testimony. |
| 18 | I think what we've learned today, |
| 19 | clearly, is that 2022 did not make a good test |
| 20 | year. I'm not going to go through all the |
| 21 | various adjustments, and I'm not going to quibble |
| 22 | whether there were 200 adjustments or 20 |
| 23 | adjustments. But I will point out, the Audit |
| 24 | Report is very detailed and it's very clear. I |

1 urge you to read the Audit Report, especially 2 Audit Issue Number 1, concerning the state of the 3 2022 books. 4 We've heard, on and on, that there were 5 significant adjustments that had to be made to 6 the 2022 books to get from closing of the books, 7 to presentation of the rate case. That presented 8 challenges. And the challenges were not aided in 9 any way by Liberty Utilities in this case. 10 Liberty Utilities did not acknowledge that they 11 made these adjustments to the books before coming 12 before you with the rate request. They certainly 13 didn't highlight them, they didn't even 14 acknowledge that they existed. 15 They are required to detail the 16 differences in the attestation that we went over 17 today, and they didn't do that. Their testimony 18 that I read to you, from Witnesses Jardin and 19 Dane, didn't even mention these accounting 20 adjustments that needed to be made. So, frankly, 21 if there's confusion in this case, it falls on 2.2 the lap of Liberty Utilities.

23Their witness today, who I believe is24the Vice President of Accounting, tried to draw a

1 distinction between whether or not the books and 2 records were the FERC Form 1 or the Rate Filing. 3 And the fact of the matter is, that there were 4 differences between the books and records and the 5 Rate Filing; they were not highlighted, as 6 required. There were additional differences 7 between the FERC Form 1 and the Rate Filing; they weren't highlighted. So, I don't know where that 8 distinction was coming from. 9 The fact of the 10 matter is, the Company did not highlight these 11 significant changes, and they actually submitted 12 an attestation to the contrary. You can read 13 that for yourself and make your own judgment. 14 Why have we moved for dismissal? From 15 the beginning, we've moved for dismissal, rather 16 than a repair, because of the significant 17 problems with the 2022 books, as indicated in the 18 Audit Report. And what we heard today -- well, 19 first of all, you know, the notion that the 20 Company has now offered to have a third party 21 auditor come in and verify that the books in the 2.2 rate cases are all lined up and everything has 23 been accounted for, that's great. That should 24 have happened before the case was filed.

1 It's not the Department's role to go 2 through this exercise that we've been talking 3 about for the last -- for today, and back on 4 January 4th, to try to find these issues, 5 highlight them, or have the Company find them in 6 the course of an audit, and address them as we go 7 This is supposed to be done before the along. 8 case is filed. It's the Company's burden of 9 proof to present a rate case that has this 10 information. 11 The notion that I think I heard today from the Vice President of Accounting is that 12 "you don't base a rate base" -- "you don't base a 13 14 rate case on the books of the company, you base 15 it on the FERC Form 1", makes absolutely no sense 16 Because the FERC Form 1 doesn't have any to me. 17 transactions, it just has balances. The general 18 ledger of the company is essentially the diary of 19 what happened to the company all through the test 20 year. You can't look at balances that are 21 included in a FERC Form 1 and decide whether 2.2 anything is reasonable and prudent. You have a 23 plant balance of a million dollars, it doesn't 24 tell you what's in it. In order to know what's

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1 in it, you have to go to the general ledger. You 2 have to look transaction-by-transaction to find 3 out what's in -- what's in rate base, what's in 4 payroll, what's in O&M. 5 You know, the notion that "you don't base the rate case on the general ledger" is just 6 7 absurd. And I -- and I urge the Commission to 8 recognize that and call the Company out for that 9 statement. 10 The notion that "only 16 accounts were 11 affected" is what we heard at the end of the day, 12 equally absurd. Plant, that's one account, okay, 13 O&M, payroll, benefits, maintenance of poles, 14 veg. management, I could list 16 accounts that 15 would take care of 90 percent of these revenues 16 and expenses on the Company's books. To try to 17 minimize this to say "Well, it was only 16 18 accounts that were affected", is absolutely 19 And, again, the Company -- the absurd. 20 Commission should call the Company out on that, 21 and not brush away serious problems, you know, by 2.2 looking at the absolute value of the offsetting 23 adjustments, again, an absurd notion. If you've 24 got a problem with an account that goes down, and

1 then you've got a problem with another account 2 where it goes up, and the two of them balance 3 themselves out, to say "Well, that's not a 4 problem, they balance themselves out", absolutely 5 ridiculous. And, again, the Commission should 6 call the Company out for that. 7 So, what's the Commission's role here? 8 According to 378:28, it starts by saying, and 9 that's the RSA on setting permanent rates: "So far as possible, the provisions of 378:27 shall 10 11 be applied [to] the Commission in fixing and 12 determining permanent rates, as well as temporary 13 rates." 14 So, what does 327:7 -- 378:27, on 15 temporary rates, says that the Commission can set 16 rates designed "to yield not less than a 17 reasonable return on the cost of the property of 18 the utility used and useful in public service 19 less accrued depreciation, as shown by the 20 reports of the utility filed with the commission 21 and the department of energy, unless there 2.2 appears to be reasonable grounds for questioning 23 the figures in such reports." 24 So, today, we heard from the Company

that "reports" is defined as the "FERC Form 1". I think that's a bit of a leap. There are a lot of reports filed with the Company -- filed by the Company with the Commission, including the rate case itself. I believe you could read that as a report. And I don't think that this is limited to the FERC Form 1.

The important clause in this statement 8 9 is that you can set these rates "unless there 10 appears to be reasonable grounds for questioning 11 the figures in such reports." I urge the 12 Commission to go back and look at Audit Issue 13 Number 1; Audit Issue Number 12, involving 14 payroll; Audit Issue Number 25, involving 15 Corporate allocations; and Audit Issue Number 13, 16 and I can't remember what Audit Issue Number 13 17 covered. Significant issues that I think you 18 should look at. You should look at Exhibit 4; 19 you should look at Exhibit 5. And you should ask 20 yourself "Do I have any doubts, if I have 21 reasonable grounds for questioning the figures 2.2 that were put forth in the Company's rate case 23 when these issues have been raised?" 24 So, in closing, we continue to

recommend dismissal as the appropriate remedy. Again, the offer for the third party offer would -- the offer for the third party offer should have been done by the Company before this case was filed. Had it been done, many of these issues might have been avoided. But that's not an appropriate remedy, as we sit here in January of 2024, to go back and try to look at 2022 books.

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10 We heard from the Company's accountants 11 today that the 2023 books are a significant 12 improvement over the 2022 case, and that the 13 mapping issues are largely behind them. So, it 14 seems to us that, in order for the Commission to 15 remove any of the reasonable grounds it has for 16 questioning the figures in such report, you 17 should require the Company to file a rate case 18 based on a test year no earlier than 2021 -- I'm 19 sorry, 2023.

Your questions to the Company about "why on earth would you file a rate case on the same year that you are implementing an accounting change to the significant degree that you did?", and with the excellent excerpts from the

1 Company's Annual Report that the OCA brought 2 forth today, those questions are right on, 3 they're spot on. And the answer is "that they shouldn't have." 4 5 And, for all of the reasons that we put 6 forth today, and on January 4th, there is 7 grounds, reasonable grounds, for questioning the 8 figures that were presented to you. And it's our 9 opinion that you should not set rates based on 10 the 2022 books. 11 Thank you. 12 CHAIRMAN GOLDNER: Thank you, Attorney 13 Dexter. Is there anything else that we need to 14 15 cover today? 16 [No verbal response.] 17 CHAIRMAN GOLDNER: Okay. You've got an 18 hour and 40 minutes to vote, if you haven't yet, 19 which I haven't. And the hearing is adjourned. 20 Thank you. 21 (Whereupon the hearing was adjourned 2.2 at 5:19 p.m.) 23 24